

ANNUAL DISCLOSURE YEAR 2009 ON CONSOLIDATED BASIS

FOLLOWING THE REQUIREMENTS OF ORDINANCE 8 FOR CAPITAL ADEQUACY OF CREDIT ISTITUTIONS /ARTICLE 335 ORDINANCE 8 OF BNB/



TABLE OF CONTENTS

1.	Method of consolidation	3
2.	Policy and procedures for risk management	4
3.	Structure and elements of the capital base	6
4.	Capital requirements	7
5.	Exposures to counterparty credit risk	7
6.	Exposure to credit risk and dilution risk	7
7.	Information about nominated ECAIs and EIAs under the Standardised Approach for credit risk	8
8.	Internal models for market risk	8
9.	Exposure to operational risk	8
10.	Equities in the banking book	9
11.	Interest rate risk in the banking book	9
12.	Securitisation	9
13.	Internal Rating Based Approach	9
14.	Credit risk mitigation techniques	9
15.	Internal Capital Adequacy and Assessment Process (ICAAP)	10
A	APPENDIX 1	11
Α	APPENDIX 2	12
Α	APPENDIX 3	13
Α	APPENDIX 4A	14
Α	APPENDIX 4B	15
Α	APPENDIX 5	16
Α	APPENDIX 6	17
Α	APPENDIX 7	18
A	APPENDIX 8	19



Reporting Entity

UniCredit Bulbank AD (the Bank) is an universal Bulgarian Bank established upon triple legal merger of Bulbank AD, HVB Bank Biochim AD and Hebros Bank AD. The merger was legally completed on April 27th, 2007 with retroactive effect commencing January 1st, 2007.

UniCredit Bulbank AD possessed a full-scope banking licence for performing commercial banking activities. It is domiciled in the Republic of Bulgaria, with registered address Sofia, 7 "Sveta Nedelya" sq.

UniCredit Bulbank AD has received BBB rating, rated by one of the most respectable agency in the world Standard & Poor's.

Functional and presentation currency

This document is presented in Bulgarian Lev (BGN) rounded to the nearest thousand. Bulgarian Lev is the functional and reporting currency of UniCredit Bulbank AD.

1. Method of consolidation

This disclosure is prepared on consolidated basis and includes all UniCredit Bulbank's participations in financial institutions and companies providing auxiliary services where the Bank exercises control or significant influence. All participations, not listed below, are not subject of consolidation in the meaning of the current disclosure.

The applied consolidation methods for the purposes of current disclosure (supervisory purposes) and these applied in the public statements of the Bank, prepared in accordance with the International Financial Reporting Standards are as follow:

	Participation in equity December 31, 2009	Consolidation method for supervisory purposes	Consolidation method for public purposes
UniCredit Factoring EAD	100%	Full consolidation	Full consolidation
Hypovereins Immobilien EOOD	100%	Not consolidated ¹	Full consolidation
UniCredit Consumer Financing AD	49.9%	Equity method	Equity method
UniCredit Leasing AD	24.4%	Equity method	Equity method
Cash Service Company AD	20%	Equity method	Equity method
Pirelli Real Estate Bulgaria AD	25%	Not consolidated ²	Equity method

¹ Bank deducts the participation in Hypovereins Immobilien EOOD from its capital base (own funds).

Consolidated basis 3

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² Bank deducts the participation in Pirelli Real Estate Bulgaria AD from its capital base (own funds).



2. Policy and procedures for risk management

UniCredit Bulbank AD is exposed to the following risks from its use of financial instruments:

- Market Risks
- Liquidity Risks
- Operational Risks
- Credit Risks

Different types of risks are managed by specialized departments and bodies within the Bank's structure. The applicable policies entirely correspond to the requirements of Risk Management Group Standards as well as all respective requirements set by Bulgarian banking legislation.

a) Market and Liquidity Risk

Market risk management in UniCredit Bulbank AD encompasses all activities in connection with Markets and Investment Banking operations and management of the balance sheet structure

The collective Bank's body that executes integrated monitoring and managing functions with regard to Market and Liquidity Risk is ALCO (Assets and Liabilities Committee).

b) Operational Risk

The Bank defines as operational the risk of loss due to errors, infringements, interruptions, damages caused by internal processes or personnel or systems or caused by external events. Operational events are those resulting from inadequate or failed internal processes, personnel and systems or from systemic and other external events: internal or external fraud, employment practices and workplace safety, clients claims, products distribution, fines and penalties due to regulation breaches, damage to Company's physical assets, business disruption and system failures, process management.

Legal and **compliance risk** is a sub-category of operational risk: it is the risk to earnings from violations or non compliance with laws, rules, regulations, agreements, prescribed practices or ethical standards.

UniCedit Bulbank AD Management Board is responsible for operational risk oversight, also with the support of Audit Committee and UniCredit Bulbank AD Operational Risk Committee.

The Bank has a system for operational risk management with clearly defined responsibilities, including second level of control over the accounting operations. The Operational Risk Management Unit is an independent function in charge in the Bank's structure.

Information for the operational risk events, key risk indicators and scenarious is gathered and maintained within a joined centralized database of UniCredit Group. Internally, this process is operationally defined by internal bank procedure with regard to the process of data collection and assessment of the operational risk within UniCredit Bulbank AD.



c) Credit Risk

Credit risk is defined as potential losses arising from not fulfilment of any contractual obligation with regard to issued or originated financial instruments.

The Bank effectively manages the Credit risk inherent to its trading and banking book.

The policy of the Bank related to the credit deals is determined by the principles of conformity with the law, safety, stability, profitability and liquidity.

Main Authority Bodies in the credit process are (from top to down):

- The Supervisory Board
- The Management Board
- The Credit Committee
- The Credit Council
- The Chief Risk Officer
- The Head of "Credit Risk" Department
- The Head of Underwriting Units
- Senior Risk Managers

The Supervisory Board is a collective body, which approves the credit policy and the Rules for lending. The Supervisory Board carries out its activity according to the strategic guidelines determined by the General Meeting of the Shareholders.

The Management Board is a collective body, which defines the guidelines in the credit policy and directions for assuming of a credit risk. The Management Board has the highest operative authority power in the credit process. The Management Board, on proposal of the Chief Risk Officer, approves/terminates the limits of the individual authority bodies.

The Credit Committee is a collective body that carries out the credit policy of the Bank - it manages and controls the entire credit activity in UniCredit Bulbank AD. The Credit Committee carries out its activity according to the internal lending rules and a Statute, approved as per decision of the Management Board of the Bank.

The Credit Council is a collective body with less authority power than the Credit Committee. The Credit Council carries out its activity according to the present rules and a Statute, approved as per decision of the Management Board of the Bank.

The Chief Risk Officer organizes the operative management of the credit process, exercising control for the exact execution of the decisions of the collective authority bodies – Supervisory Board, Management Board, Credit Committee and the Credit Council.

The Head of "Credit Risk" Department delivers his decision on credit deals, which exceed the authorization of the Head of the "Underwriting Units" if they are within his authorization according to the internal lending rules. When the deal exceeds his authorities the Head of "Credit Risk" Department present the application with his opinion for consideration to the Credit Council.



The members of the Management Board, Credit Committee and Credit Council, the executives with managing functions, persons, authorized to represent and oblige the Bank under credit deals, including employees involved in the credit process, do not participate in the negotiations, in the preparation of reports, in the discussions and do not vote decisions under credit deals, under which they or members of their families:

- are parties under the contract with the Bank;
- have substantial commercial, financial or other type of business interest in terms of the deal/ person, who is a party under the contract with the Bank. They are obliged to declare in advance the presence of business interests.

The authorities under credit deals are exercised at full differentiation between the credit and commercial function and notwithstanding the current fulfillment of the approved for the relevant structural unit budget.

Right to take decisions under credit deals have the authorities /bodies/ of the Bank within their relevant applicable limits in accordance with the internal rules. The level of every body is a function of the determined for him level of risk and competences for risk assessment in accordance to his place in the hierarchy of the organizational structure of the Bank.

The Provisioning and Restructuring Committee is a standing specialized internal body responsible for the monitoring, evaluation, classification, and provisioning of risk exposures.

The Credit Monitoring Commission is a collective specialized internal body established for taking decisions, corresponding to the process of monitoring of loans to business, corporate and key clients.

Credit risk monitoring and management is also focused in fulfillment of statutory lending limits set in Law on Banks. Exposure to one client exceeding 10% of the capital base are treated as big exposures and it has to be approved by the Management Board. Maximum amount of an exposure to one client or group of related clients must not exceed 25% of the capital base of the Bank and in addition the total of all big exposures must not exceed 800% capital base.

3. Structure and elements of the capital base

Capital Base (Own Funds) eligible for regulatory purposes include Tier I and Tier II capital as defined by Bulgarian National Bank.

The consolidated Capital base of UniCredit Bulbank AD is disclosed in *Appendix 1*.

Additional information for specific capital positions can be found in the Consolidated Financial Statements of UniCredit Bulbank AD.



4. Capital requirements

UniCredit Bulbank AD applies Standardized Appoach for estimation of its Credit, Market Risk, and Operational Risk. For preparation of the regular Ordinance 8 reports, the Bank applies Financial Collateral Comprehensive Method for credit risk mitigation where financial collateral is used.

Capital Requirements for Credit Risk, Market Risk and Operational Risk are disclosed in *Appendix 2*.

5. Exposures to counterparty credit risk

Counterparty credit risk arises from exposures due to the following:

- transactions in derivative instruments;
- repurchase agreements;
- securities or commodities lending or borrowing transactions;
- margin lending transactions;
- long settlement transactions

For the purposes of mitigating the counterparty risk and settlement risk, the Bank has approved credit limits.

6. Exposure to credit risk and dilution risk

The carrying amounts of Bank's assets are regularly reviewed to determine whether there is any objective evidence of impairment as follows:

- for financial assets by the end of each month;
- for non-monetary assets by the end of each year

If any impairment indicators exist, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the Income Statement.

Estimating the provisions Management uses estimates provided by specialist in certain areas such as legal and regulatory advisors as well as credit risk specialists. Usually more conservative approach is followed in order to protect the Bank in case of adverse development of uncertain events.

Distiribution of the total exposure after provision and without taking into account the effect of credit risk mitigation, broken down by different types of exposure classes is disclosed in the following Appendixes:

• *Appendix 3* – Average amount of the exposures over the period broken down by different types of exposure classes



- *Appendix 4* The distribution of the exposures by industry, broken down by exposure classes
- *Appendix 5* The residual maturity breakdown of all the exposures, broken down by exposure classes
- *Appendix 6* The amount of past due exposures, broken down by exposure classes
- *Appendix* 7 Geographic distribution of the exposures, broken down by exposure classes

7. Information about nominated ECAIs and EIAs under the Standardised Approach for credit risk

Following the requirements of Article 27 of the Ordinance 8, UniCredit Bulbank AD uses Standard & Poor's Agency ratings for calculating risk weights of its asset and off-balance sheet exposures.

The calculation methodology follows strictly the requiements listed in Article 53, Article 54, Article 55 and Article 56 of the Ordinance 8.

Asset Classes where ECAI are used are as follows:

- Claims or contingent claims on central governments or central banks;
- Claims or contingent claims on multilateral development banks;
- Claims or contingent claims on institutions;
- Claims or contingent claims on regional governments or local authorities;
- Short-term claims on institutions and corporates

Distribution of the exposure among Credit Quality, broken down by exposure classes is disclosed in *Appendix 8*.

8. Internal models for market risk

UniCredit Bulbank AD does not apply Internal Models for estimation Market Risk within the reporting cycle of Ordinance 8.

9. Exposure to operational risk

For the purpose of reporting Capital Adequacy in accordance with Ordinance 8 requirements, UniCredit Bulbank AD applies Standardized Approach for estimation its Operational Risk (as of June, 2008).



10. Equities in the banking book

Equivalent disclosure are made in the Consolidated Financial Statements of UniCredit Bulbank AD.

11. Interest rate risk in the banking book

Equivalent disclosure are made in the Consolidated Financial Statements of UniCredit Bulbank AD

12. Securitisation

The Bank does not apply securitization for the reported period.

13. Internal Rating Based Approach

The Bank does not apply Internal Rating Based Approach for the reported period.

14. Credit risk mitigation techniques

When granting loans the Bank accepts collaterals as follows:

- Property all types of real estates and relevant real rights;
- Pledge on movables;
- Pledges of all assets and shares;
- Tangible assets;
- Securities:
- Cash and receivalbes:
- Precious Metals:
- Surety and Guarantee;
- Other collaterals stipulated in the law

When negotiating the collateral the following general principles should be met:

- **Reality** existence and perfect documentation;
- **Identity** the collateral should be clearly concretized:
- Exclusivity the Bank should be the only bearer of the rights over the collaterals or privileged lender;
- **Sufficiency** the amount of the collateral should be enough to cover (to preliminary defined extent) the debtor's liabilities throughout the whole period of the loan;



• **Liquidity** – the collateral itself should allow the possibility for fast sale.

The obligations regarding the collateral are stipulated in written form with collateral contract.

Accepted collaterals are valued at Market Value. The value of the Properties is determined periodically by an independent registered appraiser.

Within UniCredit Bulbank AD exists Credit Support Unit responsible for supporting the process of real estate financing, where cash flow predominantly originates from renting and/or sales of real estate properties and the loan is being repaid from this cash flow.

UniCredit Bulbank AD uses the following types of collaterals when applying credit risk mitigation techniques in accordance with Ordinance 8:

- Financial collaterals blocked cash and securities, strictly observing the requirements of Chapter Six *Credit Risk Mitigation* of the Ordinance 8
- Guarantees that meet the requiements of Chapter Six *Credit Risk Mitigation* of the Ordinance 8
- Real Estate Properties that meet the requirements of Article 39 of the Ordinance 8.

The Bank is monitoring the principles for low correlation, legal centainty and all operative requirements.

The Bank does not apply the netting technique for calculation of its risk-weighted assets for the purposes of Ordinance 8.

15. Internal Capital Adequacy and Assessment Process (ICAAP)

In compliance with group definitions and methodologies (ensuring comprehensive ICAAP framework in UniCredit Group), UniCredit Bulbank AD regularly defines (at least once a year) its risk profile (assessment of the material risks relevant for its operations).

The quantified via internal models individual risks are combined in Aggregated Economic Capital, taking into consideration the risk correlation and potential macroeconomic framework fluctuations (via developed stress test methodology).

Assets and Liabilities Committee (ALCO) is the collective body that exercise the management and control functions with regard to ICAAP.



CAPITAL BASE STRUCTURE AND ELEMENTS /AS OF 31.12.2009/

In thousands of BGN

Capital Base	Total
Share capital	239 256
Statutory reserve	51 155
Retained earnings	1 022 772
Total capital and reserves	1 313 183
Deductions	
Unrealized loss on available-for-sale instruments	(18 789)
Intangible assets	(34 859)
Total deductions	(53 648)
Total Tier I capital	1 259 535
Revaluation reserve on real estate occupied by the Bank	136 070
Subordinated long-term debt	183 848
Total Tier II capital	319 918
Additional deductions from Tier I and Tier II capital	(26 060)
Total Capital base (Own funds)	1 553 393



CAPITAL REQUIREMENTS SUMMARY INFORMATION BY EXPOSURE CLASSES /AS OF 31.12.2009/

In thousands of BGN

	In thousanas of BGN
Capital Requirements	Total
Capital requirements for credit risk	
Exposures to:	
Central Governments and Central Banks	6 859
Regional Governments or local authorities	4 247
Administrative bodies and non-commercial undertakings	11
Institutions	12 569
Corporates	205 336
Retail	63 047
Exposures secured on real estate property	304 469
Past due items	2 582
High risk exposures	26
Short-term exposures to institutions and corporates	30 675
Other exposures	21 193
Total capital requirements for credit risk	651 014
Capital requirements for market risk	12 147
Capital requirements for operational risk	79 017
Total capital requirements for credit risk, market risk and operational risk	742 178
Additional capital requirements subject to National Discretions from the Regulator	371 088
Total regulatory capital requirements	1 113 266
Capital Base (Own funds)	1 553 393
there of Tier I	1 246 505
Free equity (own funds)	440 127
	1.1 = 1.1
Total capital adequacy ratio	16.74%



AVERAGE AMOUNT OF THE EXPOSURES, BROKEN DOWN BY EXPOSURE CLASSES * /AS OF 31.12.2009/

In thousands of BGN

		ASSET	rs .		OFF	-BALANCE SHEE	Г СОММІТМЕ	NTS	TOTAL Amount before	TOTAL	TOTAL Amount after
Exposure class	Average amount of the exposure	Amount before provisioning	Provision	Amount after provisioning	Average amount of the exposure	Amount before provisioning	Provision	Amount after provisioning	provisioning	Provision	provisioning
Administrative bodies and non-commercial undertakings	2	81	1	80	40	2 384	-	2 384	2 465	1	2 464
Central Governments and Central Banks	23 446	1 313 013	-	1 313 013	176	11 079	-	11 079	1 324 092	-	1 324 092
Corporates	2 600	2 303 323	28 164	2 275 159	429	707 742	18 390	689 352	3 011 065	46 554	2 964 511
Institutions	3 721	211 693	-	211 693	813	174 856	607	174 249	386 549	607	385 942
Multilateral Development Banks	4 742	18 966	-	18 966	-	-	-	-	18 966	-	18 966
Regional Governments or local authorities	3 048	48 761	76	48 685	1 220	8 538	-	8 538	57 299	76	57 223
Exposures secured on real estate property	108	4 486 000	108 784	4 377 216	115	439 710	-	439 710	4 925 710	108 784	4 816 926
High risk exposures	54	215	-	215	-	-	-	-	215	-	215
Other exposures	258	381 929	-	381 929	-	-	-	-	381 929	-	381 929
Past Due Items	4	239 454	202 894	36 560	-	-	-	-	239 454	202 894	36 560
Retail	6	792 308	65 093	727 215	3	234 037	288	233 749	1 026 345	65 381	960 964
Short-term exposures to institutions and corporates	30 590	1 896 549	-	1 896 549	158	7 597	-	7 597	1 904 146	-	1 904 146
TOTAL	-	11 692 292	405 012	11 287 280	-	1 585 943	19 285	1 566 658	13 278 235	424 297	12 853 938

^{*} WITHOUT CREDIT RISK MITIGATION EFFECTS



APPENDIX 4A

AMOUNT OF THE EXPOSURES, BROKEN DOWN BY SIGNIFICANT INDUSTRIES AND EXPOSURE CLASSES * /AS OF 31.12.2009/

In thousands of BGN

																		in inousar	ius oj D	OIV
											ASSETS									
	LOANS AND ADVANCES TO BANKS				LOANS	AND ADVAN	CES TO CUS	TOMERS					OTHERS		INVES	STMENT SECU	RITIES			
	Financial services	Other industry sectors and retail	Agriculture and forestry	Manufacturing	Construction	Sovereign	Transport and communication	Commerce	Services	Tourism	Financial services	Other industry sectors and retail	Sovereign	Financial services	Manufactoring	Financial services	Sovereign	TOTAL Amount before provisioning	TOTAL Provision	TOTAL Amount after provisioning
Exposure class	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning			
Administrative bodies and non-commercial undertakings	-	81	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	81	1	80
Central Governments and Central Banks	-	-	-	-	-	10 523	-	-	3	-	-	-	37 172	712 342	-	-	552 973	1 313 013	-	1 313 013
Corporates	6 780	65 488	26 519	791 519	217 959	-	74 111	639 226	213 682	7 697	172 345	87 997	-	-	-	-	-	2 303 323	28 164	2 275 159
Institutions	156 656	-	-	-	-	i	-	-	-	-	25	-	-	29 823	-	25 189	-	211 693	-	211 693
Multilateral Development Banks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	18 966	-	18 966	-	18 966
Regional Governments or local authorities	-	-	-	-	-	45 912	1	-	-	-	-	2 849	-	-	-	-	-	48 761	76	48 685
Exposures secured on real estate property	-	1 500 118	82 580	651 087	569 734	1 149	81 867	935 649	322 110	258 232	83 474	-	-	-	-	-	-	4 486 000	108 784	4 377 216
High risk exposures	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	215	-	215	-	215
Other exposures	10	-	-	-	-	-	-	-	-	-	-	381 919	-	-	-	-	-	381 929	-	381 929
Past Due Items	-	89 610	5 036	66 014	22 571	-	5 023	34 019	17 175	-	6	-	-	-	-	-	-	239 454	202 894	36 560
Retail	-	588 144	23 923	44 486	16 522	-	10 104	81 789	26 933	-	287	120	-	-	-	-	-	792 308	65 093	727 215
Short-term exposures to institutions and corporates	1 896 547	-	-	-	-	-	-	-	-	-	2	-	-	-	-	-	-	1 896 549	-	1 896 549
TOTAL	2 059 993	2 243 441	138 058	1 553 106	826 786	57 584	171 105	1 690 683	579 903	265 929	256 139	472 885	37 172	742 165	-	44 370	552 973	11 692 292	405 012	11 287 280

^{*} WITHOUT CREDIT RISK MITIGATION EFFECTS



APPENDIX 4B

AMOUNT OF THE EXPOSURES, BROKEN DOWN BY SIGNIFICANT INDUSTRIES AND EXPOSURE CLASSES * /AS OF 31.12.2009/

In thousands of BGN

	OFF-BALANCE SHEET COMMITMENTS														
			LO	DANS AND A	DVANCES TO) CUSTOME	RS			LOANS AND ADVANCES TO BANKS					
	Other industry sectors and retail	Agriculture and forestry	Manufacturing	Construction	Sovereign	Transport and communication	Commerce	Services	Financial services	Financial services	TOTAL Amount before provisioning	TOTAL Provision	TOTAL Amount after provisioning		
Exposure class	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning					
Administrative bodies and non-commercial undertakings	2 333	-	-	-	-	-	-	51	-	-	2 384	-	2 384		
Central Governments and Central Banks	-	-		-	11 073	-	-	6	-	-	11 079	-	11 079		
Corporates	4 120	9 609	214 486	76 256	-	22 668	332 433	33 855	14 315	-	707 742	18 390	689 352		
Institutions	97 425	-	-	-	-	-	-	-	39 028	38 403	174 856	607	174 249		
Multilateral Development Banks	-	-	-	-	-	-	-	-	-	-	-	-	-		
Regional Governments or local authorities	-	-	-	-	8 538	-	-	-	-	-	8 538	-	8 538		
Exposures secured on real estate property	6 649	7 625	110 168	62 530	413	9 247	146 520	86 709	9 849	-	439 710	-	439 710		
High risk exposures	-	-	-	-	-	-	-	-	-	-	-	-	-		
Other exposures	-	-	-	-	-	-	-	-	-	-	=	-	-		
Past Due Items	-	-	-	-	-	-	-	-	-	-	-	-	-		
Retail	106 939	4 087	27 103	15 055	-	7 637	54 170	18 647	399	-	234 037	288	233 749		
Short-term exposures to institutions and corporates	-	-	-	-	-	-	-	-	196	7 401	7 597	-	7 597		
TOTAL	217 466	21 321	351 757	153 841	20 024	39 552	533 123	139 268	63 787	45 804	1 585 943	19 285	1 566 658		

^{*} WITHOUT CREDIT RISK MITIGATION EFFECTS



AMOUNT OF THE EXPOSURES, BROKEN DOWN BY RESIDUAL MATURITY AND EXPOSURE CLASSES * /AS OF 31.12.2009/

In thousands of BGN

	U	Up to 1 month** Amount			n 1 to 3 months	**	From	3 months to 1	year**	Fro	om 1 to 5 years	**	Over 5 years	and Maturity r	not defined**	TOTAL		TOTAL
Exposure class	2.20	Provision		Amount before provisioning	Provision	Amount after provisioning	Amount before provisioning	Provision	Amount after provisioning	Amount before provisioning	Provision	Amount after provisioning	Amount before provisioning	Provision	Amount after provisioning	Amount before provisioning	TOTAL Provision	Amount after provisioning
Administrative bodies and non- commercial undertakings	104	-	104	54	-	54	338	-	338	1 969	1	1 968	-	-	-	2 465	1	2 464
Central Governments and Central Banks	729 488	-	729 488	84 232	-	84 232	40 102	-	40 102	263 242	-	263 242	207 028	-	207 028	1 324 092	-	1 324 092
Corporates	358 538	19 784	338 754	429 863	2 280	427 583	864 207	5 910	858 297	856 821	6 689	850 132	501 636	11 891	489 745	3 011 065	46 554	2 964 511
Institutions	37 165	607	36 558	26 746		26 746	245 100	-	245 100	46 686	-	46 686	30 852	-	30 852	386 549	607	385 942
Multilateral Development Banks	-	-	-	-	-	-	6 823	-	6 823	12 143	-	12 143	-	-	-	18 966	-	18 966
Regional Governments or local authorities	-	-	-	-	-	-	7 384	37	7 347	14 563	39	14 524	35 352	-	35 352	57 299	76	57 223
Exposures secured on real estate property	501 246	12 400	488 846	163 298	2 275	161 023	814 600	20 519	794 081	1 145 586	21 002	1 124 584	2 300 980	52 588	2 248 392	4 925 710	108 784	4 816 926
High risk exposures	-	-	-	-		-	-	-	-	-	-	-	215	-	215	215	-	215
Other exposures	381 929	-	381 929	-	-	1	1	1	1	1	1	1	-	1	-	381 929	-	381 929
Past Due Items	139 833	126 551	13 282	4 209	3 463	746	9 415	5 296	4 119	28 950	23 159	5 791	57 047	44 425	12 622	239 454	202 894	36 560
Retail	101 332	3 240	98 092	52 873	1 423	51 450	210 729	11 065	199 664	335 008	17 522	317 486	326 403	32 131	294 272	1 026 345	65 381	960 964
Short-term exposures to institutions and corporates	1 903 424	-	1 903 424	722	-	722	-	-	-	-	-	-	-	-	-	1 904 146	-	1 904 146
TOTAL	4 153 059	162 582	3 990 477	761 997	9 441	752 556	2 198 698	42 827	2 155 871	2 074 968	68 412	2 636 556	3 459 513	141 035	3 318 478	13 278 235	424 297	12 853 938

^{*} WITHOUT CREDIT RISK MITIGATION EFFECTS

Consolidated basis

16

^{**} UP TO THE MATURITY OF THE EXPOSURE



AMOUNT OF THE EXPOSURES, BROKEN DOWN BY DAYS PAST DUE AND EXPOSURE CLASSES * /AS OF 31.12.2009/

In thousands of BGN

																				2.1 1.10	UN CUI I CUL	$, o_j D o$	- 1	
								AS	SSETS								OFF-BAI	ANCE SH	ЕЕТ СОММІТ	MENTS				
		UP TO	30 DAYS		F	ROM 31 T	O 90 DAY	s		FROM 91	ΓΟ 180 DAYS			OVER 18	1 DAYS			UP TO	30 DAYS		TOTAL Amount before	TOTAL Provision	TOTAL Financial	TOTAL Guarantees
Exposure class	Amount before provisioning	Provision	Financial collaterals	Guarantees	Amount before provisioning	Provision	Financial collateral s	Guarantees	Amount before provisioning	Provision	Financial collaterals	Guarantees	Amount before provisioning	Provision	Financial collaterals	Guarantees	Amount before provisioning	Provision	Financial collaterals	Guarantees	provisioning	Trovision	collaterals	Guarantees
Administrative bodies and non-commercial undertakings	77	-	40	-	4	1	-	-	-	-	-	-	-	-	-	-	2 384	-	2 147	-	2 465	1	2 187	-
Central Governments and Central Banks	1 313 013	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	11 079	-	10 556	-	1 324 092	-	10 556	-
Corporates	2 198 559	10 566	15 982	2 573	95 634	9 700	978	-	2 463	1 231	-	-	6 667	6 667	-	-	707 742	18 390	54 746	11 510	3 011 065	46 554	71 706	14 083
Institutions	211 693	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	174 856	607	2 184	64 452	386 549	607	2 184	64 452
Multilateral Development Banks	18 966	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	18 966	-	-	-
Regional Governments or local authorities	48 761	76	-	1	-	-	-	-	-	-	-	-	=	-	-	-	8 538	ı	=	ı	57 299	76	-	ı
Exposures secured on real estate property	4 126 503	59 361	11 367	548	334 146	33 393	236	-	18 599	9 298	2	-	6 752	6 732	21	-	439 710	-	1 650	400	4 925 710	108 784	13 276	948
High risk exposures	215	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	215	-		-
Other exposures	381 929	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	381 929	-	-	-
Past Due Items	940	888	-	-	17	2	-	-	72 372	36 151	60	-	166 125	165 853	270	-	-	-	-	-	239 454	202 894	330	-
Retail	727 813	22 210	17 566	1 038	21 823	2 166	70	-	3 896	1 941	16	-	38 776	38 776	-	-	234 037	288	38 449	389	1 026 345	65 381	56 101	1 427
Short-term exposures to institutions and corporates	1 896 549	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7 597	-	-	856	1 904 146	-	-	856
TOTAL	10 925 018	93 101	44 955	4 159	451 624	45 262	1 284	-	97 330	48 621	78	-	218 320	218 028	291	-	1 585 943	19 285	109 732	77 607	13 278 235	424 297	156 340	81 766

^{*} WITHOUT CREDIT RISK MITIGATION EFFECTS



AMOUNT OF THE EXPOSURES, BROKEN DOWN BY SIGNIFICANT GEOGRAPHIC REGIONS AND EXPOSURE CLASSES * /AS OF 31.12.2009/

In thousands of BGN

		ASSETS															OFF-BALAN	NCE SHEE	т соммітмі	ENTS						
	AFRIC	A	ASIA		EURO)PE	NORTH AM	ERICA	AUSTRAI	LIA	SOUTH AME	RICA	AFRICA		ASIA		EURO	PE	NORTH AME	ERICA	AUSTRAI	LIA	SOUTH AME	ERICA	TOTAL Amount before	TOTAL Provision
Exposure class	Amount before provisioning	Provis ion	Amount before provisioning	Provisi on	Amount before provisioning	Provisio n	Amount before provisioning	Provisi on	Amount before provisioning	Provi sion	Amount before provisioning	Provi sion	Amount before provisioning	Provi sion	Amount before provisioning	Provi sion	Amount before provisioning	Provision	Amount before provisioning	Provi sion	Amount before provisioning	Provi sion	Amount before provisioning	Provi sion	provisioning	
Administrative bodies and non- commercial	-	-	-	-	81	1	-	-1	-	-	-	-	-	-	-	-	2 384	Ī	-	-	-	-	-	-	2 465	1
Central Governments and Central Banks	-	-	10 961	-	1 299 292	-	2 760	1	-	-	-	-	-	-	-	-	11 079	ı	-	-	-	-	-	-	1 324 092	-
Corporates	-	-	1 731	26	2 296 603	28 138	4 989	-	-	-	-	-	-	-	-	-	707 742	18 390	-	-	-	-	-	-	3 011 065	46 554
Institutions	-	-	16	-	211 608	-	69	-	-	-	-	-	46	-	2 180	-	169 335	607	3 295	-	-	-	-	-	386 549	607
Multilateral Development Banks	-	-	-	-	16 236	-	2 730	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	18 966	-
Regional Governments or local authorities	-	-	-	-	48 761	76	-	-	-	-	-	-	-	-	-	-	8 538	-	-	-	-	-	-	-	57 299	76
Exposures secured on real estate property	35	-	-	-	4 485 776	108 774	100	10	89	-	-	-	-	-	-	-	439 669	-	41	-	-	-	-	-	4 925 710	108 784
High risk exposures	-	-	-	-	215	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	215	-
Other exposures	-	-	-	-	381 929	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	381 929	-
Past Due Items	99	94	3	3	239 342	202 787	10	10	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	239 454	202 894
Retail	19	1	73	5	792 086	65 086	117	-	2	-	11	1	25	-	110	-	233 866	288	5	-	7	-	24	-	1 026 345	65 381
Short-term exposures to institutions and corporates	-	-	148	-	1 884 393	-	11 851	1	157	-	-	-	-	-	233	-	7 078	1	286	-	-	-	-	-	1 904 146	-
TOTAL	153	95	12 932	34	11 656 322	404 862	22 626	20	248	L	11	1	71		2 523		1 579 691	19 285	3 627	L-	7	L-	24		13 278 235	424 297

^{*} WITHOUT CREDIT RISK MITIGATION EFFECTS



AMOUNT OF THE EXPOSURES, BROKEN DOWN BY CREDIT QUALITY AND EXPOSURE CLASSES * /AS OF 31.12.2009/

In thousands of BGN

						/ 1 =	5 OF 51.	1-1-00/	,					In mouse	inus oj D	011
				ASSETS				OFF-BALAN	NCE SHEET COM	MITMENTS		TOTAL	TOTAL	TOTAL	TOTAL	TOTAL
Exposure class	Level of Credit Quality	Amount before provisioning	Provision	Amount after provisioning	Financial collaterals	Guarantees	Amount before provisioning	Provision	Amount after provisioning	Financial collaterals	Guarantees	Amount before provisioning	Provision	Amount after provisioning	Financial collaterals	Guarantees
Administrative bodies and non- commercial undertakings	Unrated	81	1	80	40	-	2 384	-	2 384	2 147	-	2 465	1	2 464	2 187	-
Administrative bodies and non-		81	1	80	40	_	2 384	_	2 384	2 147	_	2 465	1	2 464	2 187	_
commercial undertakings	1	6 922		6 922			4		4	1	<u> </u>	6 925	1	6 925	'	
	2	5 469	-	5 469	-	-	2	-	2	-		5 470	-	5 470	-	-
Central Governments and Central Banks	3	537 819	-	537 819	_	-	11 074	-	11 074	10 556	-	548 893	-	548 893	10 556	_
	4	28 229	-	28 229	•	-	-	-	-	-	-	28 229	-	28 229	-	-
	Unrated	734 575	-	734 575		-	-	-	-	-	-	734 575	-	734 575	-	1
Central Governments and Central Banks	><	1 313 013	-	1 313 013	-	-	11 079	-	11 079	10 556	-	1 324 092	-	1 324 092	10 556	-
Corporates	2	4 989	-	4 989	-	-	-	-	-	-	-	4 989	-	4 989	-	-
* ***	Unrated	2 298 334	28 164	2 270 171	16 960	2 573	707 742	18 390	689 352	54 746	11 510	3 006 076	46 554	2 959 523	71 706	14 083
Corporates	$>\!\!<$	2 303 323	28 164	2 275 159	16 960	2 573	707 742	18 390	689 352	54 746	11 510	3 011 065	46 554	2 964 511	71 706	14 083
	1	17 731	-	17 731	-	-	7 825	-	7 825	-	981	25 557	-	25 557	-	981
	2	2 885	-	2 885	-	-	33 065	-	33 065	-	11 160	35 950	-	35 950	-	11 160
Institutions	3	105 346	-	105 346	-	-	17	-	17	-	17	105 346 17	-	105 346 17	-	17
	Unrated	85 731	-	85 731	-	-	133 949	607	133 342	2 184	52 294	219 679	607	219 072	2 184	52 294
Institutions	Childred	211 693		211 693	-	_	174 856	607	174 249	2 184	64 452	386 549	607	385 942	2 184	64 452
Multilateral Development Banks	N/A	18 966		18 966			171000	007	17.120	210.	01 102	18 966	007	18 966	2101	01.102
Multilateral Development Banks	IVA	18 966	-	18 966	-	-	_	-	-	-		18 966	-	18 966	-	-
	4	2 849	-	2 849	_	-	-	-	-	-		2 849	-	2 849	-	-
Regional Governments or local authorities	Unrated	45 912	76	45 836		-	8 538	-	8 538	-		54 449	76	54 374	-	-
Regional Governments or local authorities	Official	48 761	76	48 685	-	-	8 538	_	8 538	-	-	57 299	76	57 223	-	-
Exposures secured on real estate property	Unrated	4 486 000	108 784	4 377 216	11 626	548	439 710	-	439 710	1 650	400	4 925 710	108 784	4 816 926	13 276	948
Exposures secured on real estate property	\sim	4 486 000	108 784	4 377 216	11 626	548	439 710		439 710	1 650	400	4 925 710	108 784	4 816 926	13 276	948
High risk exposures	Unrated	215	-	215	_	-	-	-	-	-	-	215	_	215	-	-
High risk exposures	\searrow	215	-	215	-	-	-	_	-	-	-	215	-	215	-	-
Other exposures	N/A	381 929	-	381 929	-	-	-	-	-	-	-	381 929	-	381 929	-	-
Other exposures		381 929	_	381 929	-	-	-	_	_	_	_	381 929	_	381 929	_	_
Past Due Items	Unrated	239 454	202 894	36 560	330	-		-	-	-		239 454	202 894	36 560	330	-
Past Due Items		239 454	202 894	36 560	330	_	_					239 454	202 894	36 560	330	
Retail	Unrated	792 308	65 093	727 215	17 652	1 038	234 037	288	233 749	38 449	389	1 026 345	65 381	960 964	56 101	1 427
Retail	Jinuicu	792 308	65 093	727 215	17 652	1 038	234 037	288	233 749	38 449	389	1 026 345	65 381	960 964	56 101	1 427
Ketan	$\overline{}$	1 893 758	05 093	1 893 758	17 052	1 038	7 168	400	7 168	36 449	623	1 900 926	03 381	1 900 926	30 101	623
Short-term exposures to institutions and	2	222	-	222	-	-	233	-	233	-	233	455	-	455	-	233
corporates	3	10	-	10	-	-	196	-	196	-	-	206	-	206	-	-
	4	2 559	-	2 559	-	-	-	-	-	-	-	2 559	-	2 559	-	-
Short-term exposures to institutions and corporates	><	1 896 549		1 896 549			7 597		7 597		856	1 904 146		1 904 146	_	856
TOTAL	>	11 692 292	405 012	11 287 280	46 608	4 159	1 585 943	19 285	1 566 658	109 732	77 607	13 278 235	424 297	12 853 938	156 340	81 766

^{*} WITHOUT CREDIT RISK MITIGATION EFFECTS