ANNUAL DISCLOSURE

YEAR 2016

ON UNCONSOLIDATED BASIS

FOLLOWING THE REQUIREMENTS OF REGULATION (EU) No 575/2013
OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL
/PART EIGHT – DISCLOSURE BY INSTITUTIONS/

UniCredit Bulbank

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Reporting Entity

UniCredit Bulbank AD (the Bank) is an universal Bulgarian Bank established upon triple legal merger of Bulbank AD, HVB Bank Biochim AD and Hebros Bank AD. The merger was legally completed on April 27th, 2007 with retroactive effect commencing January 1st, 2007.

UniCredit Bulbank AD possessed a full-scope banking licence for performing commercial banking activities. It is domiciled in the Republic of Bulgaria, with registered address Sofia, 7 “Sveta Nedelya” sq.

In 2016 UniCredit Bulbank AD has received BBB/Negative rating by Fitch, one of the most respectable agency in the world.

As of 1st of October 2016, UniCredit Bulbank AD is under the direct control of UniCredit S.p.A. after the transfer of the activities and ownership of the CEE Division from UniCredit Bank Austria (UCBA) to UniCredit S.p.A.

Functional and presentation currency

This document is presented in Bulgarian Lev (BGN) rounded to the nearest thousand. Bulgarian Lev is the functional and reporting currency of UniCredit Bulbank AD.

1. Method of consolidation

This disclosure is prepared on unconsolidated basis. In addition, the Bank is preparing consolidated disclosure.

2. Policy and procedures for risk management

UniCredit Bulbank AD is exposed to the following risks from its use of financial instruments:

- Market Risks
- Liquidity Risks
- Credit Risks
- Operational and Reputantional Risks

Different types of risks are managed by specialized departments and bodies within the Bank’s structure. The applicable policies entirely correspond to the requirements of Risk Management Group Standards as well as all respective requirements set by Bulgarian banking legislation.

a) Market and Liquidity Risk

Market risk management in UniCredit Bulbank AD and consolidated subsidiaries encompasses all activities in connection with Markets and Investment Banking operations and management of the balance sheet structure.

The collective Bank's body with delegated by MB decision authority for market, liquidity and integrated risks management is ALCO (Assets and Liabilities Committee).

Risk monitoring and measurement in the area of market and liquidity risks, along with trading activities control is performed by Market Risk unit. Prudent market risk management policies and limits are explicitly defined in Market Risk Rule Book and Financial Markets Rule Book, reviewed at least annually. A product introduction process is established, in which risk managers play a decisive role in approving a new product.

UniCredit Bulbank AD applies uniform Group risk management procedures. Risk positions are aggregated at least daily, analyzed by the independent Market risk management unit and compared with the risk limits set by the Management Board and ALCO.

For internal risk management and Group compliant risk measurement, the Bank applies UniCredit Group's internal model IMOD. It is based on historical simulation with a 500-day market data time window for scenario generation and covers all major risk categories: interest rate risk and equity risk (both general and specific), currency risk and commodity position risk. Internal model also includes quantification of Stressed VaR and Incremental Risk Charge values. The simulation results, supplemented with distribution metrics and limit utilization are reported on a daily basis to the Management and the responsible business units.

Reliability and accuracy of the internal model is monitored via daily back-testing, comparing the simulated results with actually observed fluctuations in market parameters and in the total value of books. Back-testing results for 2016 confirm the reliability of used internal model.

A set of granular sensitivity-oriented limits accross asset classes is defined as complementary to VaR measure. The most important detailed presentations include: basis point shift value (interest rate /spread changes of 0.01 % by maturity bucket), credit spread basis point value (credit spread changes of 0.01% by maturity bucket) and FX sensitivities. In the interest rate sector, the Basis-Point-Value (BPV) limit restricts the maximum open position by currency and time buckets, with valuation changes based on shift by 0.01% (1 basis point). Additional element is the loss-warning level limit, providing early indication of any accumulation of position losses.

Internal model results are complemented by various stress scenarios to identify potential effects of stressful market conditions on the Bank's earnings. The assumptions under such stress scenarios include extreme movements in prices or rates and deterioration in market liquidity. Stress results for major asset classes and portfolios (credit, rates and FX) and estimated impact on liquidity position are reported at least monthly to ALCO.
In 2016 the Bank's Management continued prudent risk management practice with primary focus on client-driven business.

Status of Basel 3 implementation

Market risks in the trading book
For risk management purpose UniCredit Bulbank AD uses the group internal model, incl. stressed VaR and Incremental Risk Charge (IRC) introduced in 2012.

Counterparty risk

For risk management purpose UniCredit Bulbank AD uses the group internal model for counterparty credit risk. CVA market risk charge was introduced in 2013.

Liquidity

Basel 3 sets liquidity standards under stressed conditions in the short-term maturity range (liquidity coverage ratio LCR = 100 %) and in the structural sector (net stable funding ratio NSFR = 1). Although compliance with these rules will not be mandatory before 2015 and 2018, respectively, UniCredit Bulbank AD made the necessary extensions to the liquidity monitoring system last three years and integrated the new regulatory standards in ALCO oversight process.

b) Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, personnel and systems or from external events, including legal risk. Examples of operational risk events are: internal or external fraud, violation of employment practices and workplace safety, clients claims, products development and implementation without a proper operational risk identification, fines and penalties due to regulation breaches, damage to Company's physical assets, business disruption and system failures, inadequate or failed process management.

Legal and compliance risk is a sub-category of operational risk: it is the risk to earnings from violations or non compliance with laws, rules, regulations, agreements, prescribed practices or ethical standards.

UniCedit Bulbank AD Management Board is responsible for operational risk oversight, also with the support of Audit Committee and UniCredit Bulbank AD Operational and Reputational Risk Committee.

UniCredit Bulbank AD defines the operational risk management framework as a combined set of policies and procedures for controlling, measuring and mitigating the operational risk exposure of the bank.

An integral part of the framework is a set of Global Policies and Global Operation Instructions of UniCredit Group, Operational Risk Control Rulebook, as well as the Internal regulation "Data collection procedure for the purpose of operational risk assessment in UniCredit Bulbank AD".

A significant part of the activities performed by the Operational and Reputational Risk Unit is devoted to the Operational and Reputational Risk Strategies (OpRepRisk Strategies). They are a planning instrument to steer the Group and Entities priorities in terms of business strategy risk sustainability and mitigations requirements. OpRepRisk Strategies deploy their effect in a multiyear perspective and include different approaches to mitigate some emerging risks such as: compliance risk, sanctions risk, credit application fraud, etc. OpRepRisk Strategies of "UniCredit Bulbank" AD were based on and aligned with the Group Strategies. In 2016 they were duly monitored and reported to the management by the Operational and Reputational Risk Unit on a quarterly basis at the organized Operational and Reputational Risk Committee meetings. The 2016 OpRep Risk strategies were also monitored on a monthly basis using a dedicated set of key risk indicators. As part of the definition of the Operational Risk Strategies 2017, the Business Syndication activity was performed for the first time in 2016. This activity is performed by the OpRepRisk unit in order to collect information related to business strategies in a forward looking perspective. The aim is to measure the operational risk arising from Strategies implementation using also risk indicators.

Additionally, a new activity, Operational Risk Assessment for ICT Risk, was performed in UniCredit Bulbank. This is a bottom up approach for the identification and assessment of ICT risks and mitigating controls that facilitates the understanding and management of ICT risks. This activity is performed on annual basis.

The Operational and Reputational Risk Unit is an independent function in the Bank's structure.

Information for operational risk events, key risk indicators and scenarios is gathered and maintained within a joined centralized database of UniCredit Group.

The Bank applies the Advanced Measurement Approach (AMA) for calculation of capital requirements of operational risk. A new version of AMA is in place since the second quarter of 2014. UniCredit Bulbank AD is the first bank in Bulgaria certified to use this approach, after authorisation received by Bank of Italy (as UniCredit Group's Supervisory Authority) and BNB.

The internal AMA model developed by UniCredit Group is based on internal loss data, external loss data (consortium and public data), scenario data and risk indicators. The Group AMA capital at risk is distributed through an improved risk-sensitive allocation mechanism to those legal entities that are authorized for AMA use.

In UniCredit Bulbank AD operational risk reduction is accomplished with the use of insurance policies, as well as other risk transfer methods, among which outsourcing activities. The criteria for risk reduction through insurance are formalized in the Insurance Strategy of the Bank, which defines the policy of securing the bank risk profile with adequate and optimal insurance coverage, including the main inherent risk categories to the performed activities along with the overall risk exposure. As far as outsourcing as an operational risk transfer technique is concerned, examples of outsourced services in the Bank are security services (branch security and ATM full servicing), cash counting services, IT and other services maintenance.

Apart from the above mentioned, the participants in the Operational and Reputational Risk Committee[1] on a quarterly basis identify and propose risk mitigation solutions in their respective areas of responsibility in the Bank.

c) Credit Risk

Credit risk is defined as potential losses arising from unfulfilment of any contractual obligation with regard to financial instruments receivables.

The Bank effectively manages the credit risk inherent to its trading and banking book.

The policy of the Bank related to the credit deals is determined by the principles of conformity with the law, safety, stability, profitability and liquidity.

Main Authority Bodies in the credit process are (top-down):

- The Supervisory Board
- The Management Board
- The Credit Committee
- The Credit Council
- The Chief Risk Officer
- The Head of "Credit Risk" Department

[1] Operational and Reputational Risk Committee monitors also the exposure to reputational risk, as well as identifies and proposes risk mitigation solutions.

- The Senior Managers of "Corporate Credit Underwriting" Unit, "Small Business Credit Underwriting" Unit, "Individuals Credit Underwriting" Unit within the structure of "Credit Risk" Department
- Senior Risk Managers

The Supervisory Board is a collective body, which approves the credit policy and the Rules for lending. The Supervisory Board carries out its activity according to the strategic guidelines determined by the General Meeting of the Shareholders.

The Management Board is a collective body, which defines the guidelines in the credit policy and directions for assuming of a credit risk. The Management Board has the highest operative authority power in the credit process. The Management Board, on proposal of the Chief Risk Officer, approves/terminates the limits of the individual authority bodies.

The Credit Committee is a collective body that applies the credit policy of the Bank - it manages and controls the entire credit activity in UniCredit Bulbank AD. The Credit Committee carries out its activity according to the internal lending rules and a Statute, approved as per decision of the Management Board of the Bank.

The Credit Council is a collective body with less authority power than the Credit Committee. The Credit Council carries out its activity according to the present rules and a Statute, approved as per decision of the Management Board of the Bank.

The Chief Risk Officer organizes the operative management of the credit process, exercising control for the exact execution of the decisions of the collective authority bodies – Supervisory Board, Management Board, Credit Committee and the Credit Council.

The Head of "Credit Risk" Department delivers his decision on credit deals, which exceed the authorization of the Head of the "Underwriting Units" if they are within his authorization according to the internal lending rules. When the deal exceeds his authorities the Head of "Credit Risk" Department present the application with his opinion for consideration to the Credit Council.

The members of the Management Board, Credit Committee and Credit Council, the executives with managing functions, persons, authorized to represent the Bank under credit deals, including employees involved in the credit process, do not participate in the negotiations, in the preparation of reports, in the discussions and do not have voting decisions under credit deals, under which they or members of their families:

- are parties under the contract with the Bank;
- have substantial commercial, financial or other type of business interest in terms of the deal/ person, who is a party under the contract with the Bank. They are obliged to declare in advance the presence of business interests.

The authorities under credit deals are exercised at full differentiation between the credit and commercial function and undependently of the approved for the relevant structural unit budget.

Right to take decisions under credit deals have the authorities /bodies/ of the Bank within their relevant applicable limits in accordance with the internal rules. The level of every body is a function of the determined for it level of risk and competences for risk assessment in accordance to its place in the hierarchy of the organizational structure of the Bank.

The Provisioning and Restructuring Committee is a standing specialized internal body responsible for the monitoring, evaluation, classification, and provisioning of risk exposures.

The Credit Monitoring Commission is a collective specialized internal body established for taking decisions, corresponding to the process of monitoring of loans to business, corporate and key clients.

Credit risk monitoring and management is also focused in fulfillment of statutory lending limits set in Law on Credit Institutions. Exposures to one client exceeding 10% of the capital base are treated as big exposures and has to be approved by the Management Board. Maximum amount of an exposure to one client or group of related clients must not exceed 25% of the capital base of the Bank.

Starting from July 2016, the Bank applies Advanced Internal Rating Based Approach (AIRB) for calculation of capital requirements of credit risk for Corporate (excluding Specialised Lending) and Retail (Small Business and Individuals) clients' exposure. Financial Institutions and Specialised Lending clients remain at Foundation Internal Rating Based Approach (FIRB) and exposures to Public Sector Entities, Multilateral Development Banks and Municipalities are treated under Standardised Approach.UniCredit Bulbank AD is the first bank in Bulgaria certified by the European Central Bank (joint decision with Bank of Italy and BNB) to use AIRB Approach for locally developed internal models for Probability of Default (PD), Exposure at Default (EAD) and Loss Given Default (LGD).

3. Structure and elements of the capital base

Capital Base (Own Funds) eligible for regulatory purposes include Tier I and Tier II capital as defined by Basel III regulatory framework.
In 2014, the new Directive 2013/36/EU requirements (CRD IV) were enforced in Bulgaria and Ordinance 8 of BNB was abrogated and substituted by Regulation (EU) No 575/2013 of the European Parliament and of the Council.
In parallel to the introduction of the new Basel III regulatory framework, BNB defined two additional capital buffers: Capital Conservation buffer and Systemic Risk buffer.

The detailed information regarding unconsolidated Own Funds of UniCredit Bulbank AD is disclosed in ***Appendix 1*** according to Commission Implementing Regulation (EU) No 1423/2013 and includes the following:

- ***Appendix 1A*** – Balance sheet reconciliation methodology;
- ***Appendix 1B*** – Capital Instruments' main features template;
- ***Appendix 1C*** – Transitional Own Funds disclosure template

Additional information for specific capital positions can be found in the Unconsolidated Financial Statements of UniCredit Bulbank AD.

4. Capital requirements

For estimation of the capital requirements, UniCredit Bulbank AD applies:

For Credit Risk:

- Advanced Internal Rating Based Approach (AIRB) for classes: Corporates[2]; Retail-Small Business (including covered by residential real estates); Retail – Individuals (including covered by residential real estates); and Equity claims[3];
- Foundation Internal Rating Based Approach (FIRB) for classes: Financial Institutions; and Corporates - Specialized Lending[4];
- Standadized Approach for classes[5]: Central Governments or Central Banks; Regional Governments or Local Authorities; Multilateral Development Banks; Administrative Bodies and Non-commercial Undertakings; International Organisations; and Other items.

For Market Risk:

- Standardized Appoach.

For Operational Risk:

- Advanced Measurement Approach.

For preparation of the regulatory reports under new EU Regulation 575/2013, the Bank applies Financial Collateral Comprehensive Approach for credit risk mitigation where financial collateral is used.

Capital Requirements for Credit Risk, Market Risk and Operational Risk are disclosed in ***Appendix 2***.

5. Exposures to counterparty credit risk

Counterparty credit risk arises from exposures due to the following:

- transactions in derivative instruments;
- repurchase agreements;
- securities lending or borrowing transactions;
- margin lending transactions;
- long settlement transactions

For the purposes of mitigating the counterparty risk and settlement risk, the Bank has approved credit limits for pre-settlement risk (derivatives, repo's, MM) and settlement risk.
UniCredit Bulbank AD employes the Group internal model method for counterparty risk measurement and limit compliance control. The limit relevant value or Conditional expected shortfall is determined as weighted average of the exposures' distribution on the counterparty's hazard rates of all scenarios higher than 87.5% scenario.
Market Risk unit monitors on a daily basis the exposures and escalates limit breaches for resolution.
The concept of CVA charge is adopted for risk-adjusted pricing ofderivatives.

[2] Except for Corporates – Specialized Lending.
[3] UniCredit Bulbank AD applies Simple Approach.
[4] UniCredit Bulbank AD applies Slotting Criteria Model (regulatory defined risk weights and expected loss levels).
[5] For client type detailization purposes, classes are represented in accordance with Standardized approach segregation.

6. Exposure to credit risk and dilution risk

The carrying amounts of Bank's assets are regularly reviewed for assessment whether there is any objective evidence of impairment as follows:

- for loans and receivables – by the end of each month for the purposes of preparing interim financial statements reported to the Bulgarian National Bank and Management;
- for available for sale and held to maturity financial assets – semi-annually based on review performed the Bank and decision approved by ALCO;
- for non-financial assets – by the end of each year for the purposes of preparing annual financial statements.

If any impairment indicators exist, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the Income Statement.

In assessing the provisions Management uses expert estimates such as legal and regulatory advisors as well as credit risk specialists. Usually more conservative approach is followed in order to protect the Bank in case of adverse development of uncertain events.

Economic capital for Credit risk is measured via an internal portfolio model. The fundamental outputs of the model are:

- Credit Value at Risk (CVaR) – the maximum portfolio loss one year horizon and at 99.9% confidence level;
- Expected Loss (EL) on a single client and portfolio level;
- Portfolio Economic Capital – the difference between CVaR and EL (a measure of Unexpected Loss). This amount represents the internal evaluation of the Credit risk capital requirement;
- Economic Capital allocated to the level of single exposure/client via Expected Shortfall method.

Distiribution of the total exposure after provision and without taking into account the effect of credit risk mitigation, broken down by different types of exposure classes is disclosed in the following Appendixes:

- ***Appendix 3*** – Average amount of the exposures over the period broken down by different types of exposure classes
- ***Appendix 4*** – The distribution of the exposures by industry, broken down by exposure classes
- ***Appendix 5*** – The residual maturity breakdown of all the exposures, broken down by exposure classes
- ***Appendix 6*** – The amount of past due exposures, broken down by exposure classes
- ***Appendix 7*** – Geographic distribution of the exposures, broken down by exposure classes

7. Information about nominated ECAIs and EIAs under the Standardised Approach for credit risk

Following the requirements of Article 113 of the EU Regulation 575/2013, UniCredit Bulbank AD uses Standard & Poor's Agency ratings for calculating risk weights of its asset and off-balance sheet exposures.

The calculation methodology follows strictly the requiements listed in Article 138, Article 139, Article 140 and Article 141 of the EU Regulation 575/2013.

Asset Classes where ECAI are used are as follows:

- Claims or contingent claims on central governments;
- Claims or contingent claims on multilateral development banks;
- Claims or contingent claims on institutions (providing unavailability of internal rating);
- Claims or contingent claims on regional governments or local authorities;
- Short-term claims on institutions and corporates (providing unavailability of internal rating).

Distribution of the exposures under Standardized approach by Credit Quality, broken down by exposure classes is disclosed in ***Appendix 8***.

Distribution of the exposures under IRB (FIRB and AIRB) by Credit Quality, broken down by exposure classes is disclosed in ***Appendix 9***.

8. Internal models for market risk

UniCredit Bulbank AD does not apply Internal Models for calculating capital requirements for market risks within the reporting cycle to the local regulator.
The Group-wide internal market risk model is applied for risk management and control purposes, and for consiolidated requirements reporting at UniCredit Group level.

9. Exposure to operational risk

For the purpose of reporting Capital Adequacy in accordance with Regulation (EU) No 575/2013 of The European Parlament and of The Council UniCredit Bulbank AD applies Advanced Measurement Approach (AMA) for the capital calculation of Operational Risk. In order to better represent the operational risk exposure, the combination of the seven event types and the product associated to each operational event generates the twelve model risk categories.

Operational risk events are attributed exclusively to seven classes (or event types).

1. *Internal frauds* are acts intended to defraud, misappropriate property or circumvent regulations, the law or Company policy (excluding diversity or discrimination events) involving at least one internal party and excluding malicious damage. The internal fraud is originated inside the Company and the internal nature of the event must be definitely

ascertained, otherwise it should be considered as external fraud. In many cases, an internal audit report may clarify this point.

2. *External frauds* are acts intended to defraud, misappropriate property or circumvent the law committed by a third party, without the assistance of an employee and excluding malicious damage;

   2.1. External frauds – Payments. This model risk category includes frauds on all payment systems, in order to have evidence of all phenomena involved in money transfer, to highlight any anomalies and deficiencies in security measures. Payment system meaning client management of cash inflows/outflows; all forms of payments; clearing, settlement and exchange services.

   2.2. External frauds – Others. This model risk category includes all events associated to all others products or non banking products (other products/services not generally considered part of a bank or investment bank's offering, e.g. insurance) or non product related (for situations where no specific process was involved).

3. *Employment practices and workplace safety* are events resulting from violating employment or health or safety laws and agreements, personal injury claims or diversity discrimination events.

4. *Clients, products and business practices* are unintentional or negligent failure to meet obligations to clients (including fiduciary and suitability requirements) or from the features of a product. The events where the Company committed an improper business act fall into this category, likewise when it has been the victim of similar practices by another Company;

   4.1. Clients, products and business practices – Derivatives. This model risk category includes all derivative products, selling either via an exchange or over the counter; they have been isolated from all others financial instruments to better represent the phenomena;

   4.2. Clients, products and business practices - Financial Instruments. This model risk category includes all others financial instruments, selling either via an exchange or over the counter;

   4.3. Clients, products and business practices – Others. This class includes all events associated to all others products or no banking products (Other products/services not generally considered part of a bank or investment bank's offering, e.g. insurance) or non product related (for situations where no specific process was involved).

5. *Damages to physical assets* are events caused by natural disaster or other similar event type.

6. *Business disruption and system failures* are losses caused by technology problems.

7. *Execution, delivery and process management* are failed transactions processing or process management, or losses coming from relations with counterparties and vendors. These events are not intentional and involve documenting or completing business transactions (typically, operational risk events that occur in back office areas fall in this category);

   7.1. Execution, delivery and process management – Financial Instruments. This model risk category includes all derivative products and financial instruments, selling either via an exchange or over the counter; they have been isolated to better represent the phenomena. This model risk category includes all others financial instruments, selling either via an exchange or over the counter;

   7.2. Execution, delivery and process management – Payments. This model risk category includes events connected with all payment system, in order to have evidence of all phenomena involved in money transfer. Payment system meanings client management of cash inflows/outflows, all forms of payments; clearing, settlement and exchange services;

7.3. Execution, delivery and process management – Others. This model risk category includes all events associated to all others products or no banking products (Other products/services not generally considered part of a bank or investment bank's offering, e.g. insurance) or non product related (for situations where no specific process was involved).

10. Equities in the banking book

According to Article 434, para 2 of the EU Regulation 575/2013, equivalent disclosure is made in the Annual Unconsolidated Financial Statements of UniCredit Bulbank AD.

11. Interest rate risk in the banking book

Exposure to interest rate risk in the banking book is captured and measured on daily basis in the market risk management systems. The managerial limit-relevant risk metrics includes daily VaR and basis point value sensitivity, weekly stress test warning level and monthly reporting of regulatory required variation in economic value (instantaneous 200 bps interest rate shock ag. 20% of equity) and variation in earnings (net interest income simulation using +/- 100 bps shock of interest rates and hypothesis of evolution of assets and liabilities). Executive summary is reported in each monthly ALCO session.

According to Article 434, para 2 of the EU Regulation 575/2013, equivalent disclosure is made in the Annual Unconsolidated Financial Statements of UniCredit Bulbank AD.

12. Securitisation

UniCredit Bulbank AD applies securitisation since 2012 under the Agreement with European Investment Fund (EIF) for granting of finance to small and medium-sized enterprises under the initiative JEREMIE.
According to the Agreement (signed in 2011), the EIF provides guarantee for coverage of first loss (First Loss Portfolio Guaranee-FLPG), thus the tranche of first loss is transfer to EIF, and the Bank effectively holds the second loss tranche to this programme.
The Agreement is treated as synthetic securitisationand for regulatory purposes and as of December 2016 UniCredit Bulbank AD applies Supervisory Formula Method for calculation of capital requirements of credit risk.

As of 31.12.2016, the allocation of tranches is as follow:
Nominal value of the portfolio: 72 776 ths.BGN
First Loss Tranche: 26 621 ths.BGN
Second Loss Tranche: 31 600 ths.BGN

13. Unencumbered assets

According to Article 443 of the EU Regulation 575/2013, UniCredit Bulbank is disclosing the following information related to encumbered assets (as of 31.12.2016):

in thousands of BGN

	Carrying amount of encumbered assets	Carrying amount of non-encumbered assets
Assets:	**582 729**	**18 043 103**
Debt securities	310 628	2 833 553
Loans and advances	272 101	14 401 094
Other assets	-	808 456
	Fair value of encumbered collateral received	**Fair value of collateral received non-encumbered**
Collateral received:	-	-
Collateral received available for encumbrance	-	-
	Matching liabilities	**Eencumbered assets and collateral received**
Total sources of encumbrance:	**445 822**	**582 729**
Derivatives	1 457	12 477
Repurchase agreements	-	-
Collateralised deposits other than repurchase agreements	444 365	570 252

As of 31.12.2016, there is no overcollaterisation of liabilities with encumbered assets in the Bank.

14. Leverage

In compliance with Article 451 of Regulation (EU) 575/2013, UniCredit Bulbank disclose the information regarding the leverage ratio and the management of the risk of excessive leverage.
The Basel III framework introduces the leverage ratio as a credible supplementary measure to the risk-based capital requirements which is defined as the Capital Measure divided by the Exposure Measure. The Capital Measure is the Tier 1 capital and the Exposure Measure is the sum of on-balance sheet exposures; derivative exposures; securities financing transaction exposures; and off-balance sheet items.

The Basel III Leverage Ratio is one of the Risk Appetite KPI of UniCredit Bulbank which is subject to quarterly monitoring against the approved Risk Appetite thresholds (target, trigger and limit levels).

UniCredit Bulbank discloses the Leverage ratio according to article 499, 1 (a) of Regulation (EU) 575/2013.

Detailed information is presented in the below tables:

Summary reconciliation of accounting assets and leverage ratio exposures

in thousands of BGN

Total assets as per published financial statements	18 625 832
Adjustments for derivative financial instruments	104 094
Adjustments for securities financing transactions "SFTs"[6]	-
Adjustment for off-balance sheet items (i.e. conversion to credit equivalent amounts of off-balance sheet exposures)	1 398 474
Other adjustments	-
Total leverage ratio exposure	**20 128 400**

Leverage ratio common disclosure

in thousands of BGN

Tier 1 capital - Fully phased in	**2 391 723**
Leverage ratio in accordance with Regulation (EU) № 575/2013	**11.90%**

Leverage ratio exposures - Regulation (EU) № 575/2013

in thousands of BGN

Total on-balance sheet exposures (excluding derivatives, SFTs, and exempted exposures), of which:	**18 514 521**
Trading book exposures	37
Banking book exposures, of which:	18 514 484
Exposures treated as sovereigns	7 705 731
Exposures to regional governments, MDB, international organisations and PSE not treated as sovereigns	44 785
Institutions	1 306 359
Secured by mortgages of immovable properties	1 890 383
Retail exposures	753 724
Corporate	5 474 364
Exposures in default	577 916
Other exposures (eg equity, securitisations, and other non-credit obligation assets)	761 222
Asset amounts deducted in determining Tier 1 capital	**-26 681**
Derivative exposures, of which:	**215 451**
Replacement cost associated with all derivatives transactions (i.e. net of eligible cash variation margin)	111 357
Add-on amounts for PFE associated with all derivatives transactions (mark-to-market method)	104 094
Securities financing transaction exposures, of which:	**-**
Counterparty credit risk exposure for SFT assets	-
Other off-balance sheet exposures	**1 398 474**

[6] SFT, which is an abbreviation of Securities Financing Transaction and shall mean ‘repurchase transactions, securities or commodities lending or borrowing transactions, long settlement transactions and margin lending transactions’ of Regulation (EU) № 575/2013.

15. Internal Rating Based Approach

When applying Internal Rating Based Approach for calculation of capital requirements for credit risk, UniCredit Bulbank AD uses several rating models[7] in order to carry out clients' creditworthiness analyses. Rating models can be generally summarized as:

1. *Group-wide rating models (GWM)*

Group wide rating models[8] are used for group wide client segments or transactions, whose risk factors are independent from the counterpart's geographic location, local market characteristics, business lines and processes used. UniCredit Bulbank AD uses group wide rating model for creditworthiness analyses for: Multinational Companies[9]; Security Industry Companies; and Financial Institutions.

2. *Local rating models*

2.1. Corporate rating model

The model is used for corporate clients (using full accounting) with a turnover < 500 Mio EUR (except for Specialized lending).
For risk parameters EAD and LGD UniCredit Bulbank AD uses internally developed models.

2.2. Slotting Criteria Model

The model is used for assessment of capital requirements and expected loss for exposures clasifed as Specialized Lending.
As Risk parameters: EAD and LGD, UniCredit Bulbank AD uses regulatory defined parameters in EU Regulation 575/2013.

2.3. Retail Scoring Models

The Bank uses two scoring models: Scoring model for Small Business and Scoring Model for Private Individuals.
For risk parameters EAD and LGD UniCredit Bulbank AD uses internally developed models.

Default definition and the list of the default events valid for UniCredit Bulbank AD are described in "Default methodology" document applied in the Bank. The document is in compliance with Article 178 of the EU Regulation 575/2013, further specifying list of default events maintained in the Bank.

The established internal risk control environment is sound and realiable and is an integral part of the operatative working process within the Bank. Risk control fuctions ensure:

- minimum yearly validation of the rating systems in used; maintenance of relevant model and validation documentation;
- maintenance of all necessary data for management and assessment of the credit risk;
- periodic assessment of the accuracy, completeness, and appropriateness of model inputs and results.

The customer rating is not only the basis for a risk-related credit decision but, for example, also for:

- Credit conditions (interest rates, security)
- Credit risk control (reporting, watch list, early warning instruments)
- Credit risk trade (securitization)

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[7] UniCredit Bulbank AD uses master scale for rating result competability.
[8] Group wide rating models are developed by UCI Holding Company (HC) and are adopted by UniCredit Bulbank AD.
[9] Companies with turnover over 500 mln euro.

- Cost of risk (impairment, loan loss provision)
- Calculation of capital required under Basel III (capital requirements, capital adequacy)
- Portfolio analysis (credit portfolio steering)

Cases Occasioning a Rating:

- Provision of financial statements
- Application for credit/ lending of credit
- Credit risk control/prolongation
- Change in soft facts and warning signals relevant to creditworthiness
- Change relevant to creditworthiness in connection with the overruling of a customer rating
- Removal of a rating recipient from a rating group and break-up of the entire rating group
- Existence of a warning signal
- Existence of an aging restriction
- Elimination of a default event
- New Nostro/ Loro account; MM placement/ Repo deals/ Other obligations counterparties (esp. Banks)
- New Issuer of a personal guarantee (esp. Bank or Company Guarantee/ contra-guarantee received in favour of a customer)

If there are rating relevant changes of hard/soft facts or warning signals, a new rating assessment is required.

Notwithstanding the above factors, rating is renewed each year, whereas customers with high risk and problem exposures must be checked in shorter intervals.

The historical losses for the previous period are defined based on occurred default events in accordance with the applied “Default Methodology”.

16. Credit risk mitigation techniques

When granting loans the Bank accepts collaterals as follows:

- Property – all types of real estates and relevant real rights;
- Pledge on movables properties;
- Pledges of all enterprise assets and shares;
- Tangible assets;
- Securities;
- Cash and receivalbes;
- Precious Metals;
- Surety and Guarantee;
- Other collaterals stipulated in the law

When negotiating the collateral the following general principles should be met:

- **Reality** – existence and perfect documentation;
- **Identity** – the collateral should be clearly concretized;
- **Exclusivity** – the Bank should be the only bearer of the rights over the collaterals or privileged lender;

- **Sufficiency** – the amount of the collateral should be enough to cover (to preliminary defined extent) the debtor's liabilities throughout the whole period of the loan;
- **Liquidity** – the collateral itself should allow the possibility for fast sale.

The obligations regarding the collateral are stipulated in written form with collateral contract.

Accepted collaterals are valued at Market Value. The value of the Properties is determined periodically by an independent registered appraiser.

Within UniCredit Bulbank AD exists specialised unit responsible for supporting the process of real estate financing, where cash flow predominantly originates from renting and/or sales of real estate properties and the loan is being repaid from this cash flow.

UniCredit Bulbank AD uses only part of the abovementioned types of collaterals when applying credit risk mitigation techniques in accordance with EU Regulation 575/2013:

- Financial collaterals – blocked cash and securities, strictly observing the requirements of Chapter Four *Credit Risk Mitigation* of the EU Regulation 575/2013. For calculation of capital requirements for credit risk under IRB approach, Financial collaterals are treated like LGD- reducing collaterals (in accordance with the EU Regulation 575/2013;
- Guarantees that meet the requiements of Chapter Four *Credit Risk Mitigation* of the EU Regulation 575/2013. For calculation of capital requirements for credit risk under IRB approach, Guarantees are treated like PD- reducing collaterals;
- Real Estate Properties that meet the requirements of Article 124, Article 125 and Article 126 of the EU Regulation 575/2013. For calculation of capital requirements for credit risk under IRB approach, Real Estate collaterals are treated like LGD- reducing collaterals (in accordance with the EU Regulation 575/2013. For exposures treated under AIRB Approach, UniCredit Bulbank AD uses internally developed discount factors (part of LGD model) for eligible real estates collaterals.

The Bank is monitoring the principles for low correlation, legal centainty and all operative requirements.

The Bank does not apply the netting technique for calculation of its risk-weighted assets for the purposes of the EU Regulation 575/2013.

17. Internal Capital Adequacy and Assessment Process (ICAAP)

In compliance with group definitions and methodologies (ensuring comprehensive ICAAP framework in UniCredit Group), UniCredit Bulbank AD regularly defines (at least once a year) its risk profile (assessment of the material risks relevant for its operations).

The quantified via internal models individual risks are combined in Aggregated Economic Capital, taking into consideration the risk correlation and potential macroeconomic framework fluctuations (via developed stress test methodology).

Assets and Liabilities Committee (ALCO) is the collective body that exercise the management and control functions with regard to ICAAP.

18. Remuneration policy

Compensation Policy of UniCredit Bulbank AD is determined by the Management Board and approved by the Supervisory Board of the Bank. The Policy is part of UniCredit Group's policy to attract, retain and motivate a highly qualified workforce. The main pillars of the Policy are in compliance with the principles set by the Group Compensation Policy. The principles of the Compensation policy of UniCredit Bulbank also apply to Bank's subsidiaries. The main principles (pillars) of the Policy are: Clear and transparent governance, Compliance with the regulatory requirements and principles of good business conduct, Continuous monitoring of the market trends and practices, Sustainable pay for sustainable performance, Motivation and retention of all employees, with particular focus on talents and key personnel. The key pillars of Compensation Policy ensure a correct definition of competitive compensation levels, internal equity and transparency

The Nomination and Compensation Committee determines on behalf of the Supervisory Board, the individual compensation of the Bank's Management Board members including the Executive Directors. The Committee consists of two members - Supervisory board Chairman and a Supervisory board member. The Nomination and Compensation Committee has the power to nominate and recommend candidates to be appointed as members of the Management Board. The Nomination and Compensation Committee acts and takes its decisions in compliance with the Group Compensation Policy, the Global Job Model, and in a manner consistent with the UniCredit Group processes of determination and review of the compensation of its senior executive staff.

A main requirement of the Incentive Systems applicable to all categories employees at all levels, is to contribute to the sustainability of the Bank and to the Group by aligning individual goals and behaviors to the long-term mission of the Group and the Bank while avoiding taking a risk that exceeds the general level of risk tolerated by the Bank. Following the UniCredit Group's Policy, UniCredit Bulbank AD applies the principle of "Sustainable pay for sustainable performance" when determining the results and behaviors which aim to reward.

Sustainable pay is a principle that ensures a continuous direct link between pay and performance as well as binds the rewards to the long-term value creation for the organization and to the sound and effective risk management through a variable payment which binds the pay to the achieved short-term and long-term results. The variable remuneration linked to the achieved results of the employee and to the individual contribution is supplementing the fixed salary contracted according to individual's professional qualification, experience and skills. In this way the Bank ensures an adequate balance between the fixed and the variable part of the total compensation package in order to ensure sound and effective risk management. This excludes encouraging of behaviors not aligned to the Bank's sustainable business results as well as rewarding single employees for taking risks which exceed those acceptable for the institution.

The alignment between the incentive payout levels with the overall economic results of the Bank is guaranteed by the adopted flexible and adaptive Incentive systems. In compliance with the policy and practices of UniCredit Group these systems ensure a direct link between the individual incentive payout levels on one hand and the overall achieved team and individual results for the Bank on the other. This is ensured by setting overall cap on performance related payout for the Bank as appropriate according to the Bank economic results and consistent with local market practice.

Performance Management and Incentive System is set in order to create a strong link between actual results and annual bonus, as for the purpose UniCredit Bulbank adopts a "Bonus Pool" approach, which is based on "Solidarity" approach - local overall amount for bonus allocation is subject not only to country achievement of Bank targets and results, but also to CEE Division and Group results.

In order to avoid payment of guaranteed bonuses not linked to the achieved results, the implemented Incentive Systems introduce minimum performance thresholds below which zero bonus is paid out. Thereby avoiding payment of guaranteed additional financial rewards (bonuses) that do not correspond to the achieved results.

Labor employment/civil contract with the Bank, including management contract, do not guarantee additional remuneration (bonus). The Incentive systems and the corresponding remuneration are constructed in accordance to the objectives stated in the Strategic plan of UniCredit Group and UniCredit Bulbank AD. Through the compensation systems the variable remuneration payment is aligned with performance of the goals at Bank level, performance of the goals of the respective structure and the individual contribution of the employee.

The overall evaluation of the results from the activity is based not only on the sole basis of short-term results but also on their long-term impact on company's achievements. This is ensured through setting the annual goals targeted to sustainable value creation for the company with particular reference to risk. The goals are set by implementation of key performance indicators (KPIs) that include besides profitability other drivers of sustainable business development including reference to risk, and efficiency, customer satisfaction, quality of internal interaction between business lines, sustainable transfer of knowledge and ensuring business continuity and process management. Performance is measured and rewarded not only on the sole basis of achieving financially-based objectives but also on other criteria for example - risk management, adherence to group values and standards of consistently ethical behavior. Evaluation is made also of the contribution of each individual and unit to the overall value created by the related business group and to the organization as a whole.

Evaluating the activity of the control functions and defining the remuneration is based on the principle of independence of the structural units that they control. This is achieved by not setting financial goals of the control functions that are related to the achievement of financial and business goals of the structures that they control.

According to the Bulgarian and European legislation, UniCredit Bulbank AD introduces the identified staff category for which the principles of deferred variable compensation payout in cash and equity apply. Identified staff is divided into two groups. Group Identified Staff - responsible for the daily management of the bank (which positions belong to the Group SVP band or above) and heads of independent control functions. Local Identified staff - all other employees in selected roles which meets European quantitative and qualitative criteria and consistent with the governance structure of UniCredit Bulbank For Identified staff are determined certain specific performance indicators, through the measurement of which is warranted that in case of poor performance, reduction of deferred remuneration will apply (so-called Malus conditions / Zero Factor, which could completely cancel the payment of variable remuneration in case of unsatisfactory results). The variable compensation of the identified staff is paid within a predetermined four, five or six year period and take into account the performance on key performance indicators (KPIs) related to the operating activities and long-term development of the Bank. Bonus payouts are made in separate parts through a balanced structure of upfront (following the moment of performance evaluation) and deferred payouts in cash and instruments (shares).

The schemes of variable compensation (bonus) payout for the staff categories for which the principles of upfront and deferred payouts in cash and shares are applied, are as follows:

Staff category	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6
	Cash & Shares	**Cash**	**Shares**	**Shares**	**Shares**	**Cash**
EVP & above & other identified staff	20% & 20%	10%	10%	10%	10%	20%
	Cash & Shares	**Cash**	**Shares**	**Cash & Shares**	**-**	-
SVP & other identified staff	30% & 30%	10%	10%	10% & 10%	-	-
	Cash & Shares	**Cash & Shares**	**Shares**	**Cash**	**-**	**-**
Local identified staff	30% & 30%	10% & 10%	10%	10%	-	-

For 2016 year this group includes the members of the Supervisory Board of the Bank, the Chief Executive Officer and the General Manager of UniCredit Bulbank, , the Members of the Management board of the Bank, the Managers of Control functions, UniCredit Leasing Management Board members, UniCredit Consumer Financing Management Board members, employees in Markets and Brokerage Department depending on their individual limits for transactions incl. Head of Markets and Brokerage Department, members of Credit council/ Credit Committee, employees in Risk Management Division with individual limits for approval of loans exceeding the quantitative criteria. The criteria for inclusion in the category of "identified staff" follow the detailed criteria of the European Banking Authority and are consistent with the approach of UniCredit Group, taking into account the powers of individual material impact.

For every member of Identified staff, for every particular year, the payment of the Bonus shall be subject to the assessment, which may confirm, reduce or cancel eligibility to the Bonus Instalment. For Identified staff is applied the threshold for variable remuneration of 30 000 Euro, below which variable remuneration is not deferred.

In thousands of BGN

2016 Executive's Compensation

Staff category	Number of participants	Total fixed compensation for 2016	Total variable compensation for 2016	Deferred variable compensation depending on the year of payment and underlying instruments								
				Cash	Shares	Cash	Shares	Shares	Cash	Shares	Shares	Cash
				2017		2018		2019	2020		2021	2022
Identified staff	**33**	**6 610**	**4 060**	**1 593**	**767**	**332**	**84**	**332**	**187**	**331**	**145**	**289**

![UniCredit Bulbank]

APPENDIX 1A

BALANCE SHEET RECONCILIATION METHODOLOGY /AS OF 31.12.2016/

In thousands of BGN

Positions and regulatory corrections	Balance sheet positions included in the calculation of CET 1						Balance sheet positions included in the calculation of Tier 2	Other corrections	Total
	Share capital	Revaluation reserves	Retained earnings	Profit for the year	Adjustments to CET1 due to prudential filters	Intangible assets	Subordinated liabilities		
Balances as at 31 December 2016 of the positions included in the calculation of CET 1	**285 777**	**99 182**	**2 033 445**	**291 438**	**-**	**-24 842**		**-**	**2 685 000**
Regulatory corrections of CET 1									
Correction of Cash flow hedges reserves	-	36 268	-	-	-	-		-	36 268
Current year profit, not yet eligible for own funds inclusion	-	-	-	-291 438	-	-		-	-291 438
Deferred tax liabilities associated to intangible assets	-	-	-	-	-	882			882
Shortfall related to performing exposures treated under A-IRB	-	-	-	-	-	-		-33 457	-33 457
Fair value gains and losses arising from the institution's own credit risk related to derivative liabilities	-	-	-	-	-5 532	-		-	-5 532
Total regulatory corrections of CET 1 (fully loaded)	**-**	**36 268**	**-**	**-291 438**	**-5 532**	**882**		**-33 457**	**-293 277**
Core Equity Tier 1 (CET 1) (fully loaded)	**285 777**	**135 450**	**2 033 445**	**-**	**-5 532**	**-23 960**		**-33 457**	**2 391 723**
Correction of positive revaluation reserve related to available for sale financial assets (40%)	-	-55 156	-	-	-	-		-	-55 156
20% from shortfall related to performing exposures treated under A-IRB (transitional provisions)	-	-	-	-	-	-		6 691	6 691
Total regulatory corrections of CET 1 (transitional provisions)	**-**	**-55 156**	**-**	**-**	**-**	**-**		**6 691**	**-48 465**
Core Equity Tier 1 (CET 1) (transitional provisions)	**285 777**	**80 294**	**2 033 445**	**-**	**-5 532**	**-23 960**		**-26 766**	**2 343 258**
Balances as at 31 December 2016 of the positions included in the calculation of Tier 2							-		-
Regulatory corrections of Tier 2									
Excess of loan loss provisions over expected loss on defaulted exposures treated under A-IRB (capped to 0.6% from A-IRB RWA)							-	21 017	21 017
Total regulatory corrections of Tier 2 (fully loaded)							**-**	**21 017**	**21 017**
Tier 2 capital (fully loaded)							**-**	**21 017**	**21 017**
20% from shortfall related to performing exposures treated under A-IRB (transitional provisions)								-6 691	-6 691
Total regulatory corrections of Tier 2 (transitional provisions)							**-**	**-6 691**	**-6 691**
Tier 2 capital (transitional provisions)							**-**	**14 326**	**14 326**
Total own funds (fully loaded)	**285 777**	**135 450**	**2 033 445**	**-**	**-5 532**	**-23 960**	**-**	**-12 440**	**2 412 740**
Total own funds (transitional provisions)	**285 777**	**80 294**	**2 033 445**	**-**	**-5 532**	**-23 960**	**-**	**-12 440**	**2 357 584**

UniCredit Bulbank

APPENDIX 1B

CAPITAL INSTRUMENTS' MAIN FEATURES TEMPLATE
/AS OF 31.12.2016/

In thousands of BGN

Capital instruments' main features template ([1])			
1	Issuer	N/A	N/A
2	Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement	N/A	N/A
3	Governing law(s) of the instrument	N/A	N/A
	Regulatory treatment	N/A	N/A
4	Transitional CRR rules	N/A	N/A
5	Post-transitional CRR rules	N/A	N/A
6	Eligible at solo/(sub-)consolidated/solo & (sub-)consolidated	N/A	N/A
7	Instrument type (types to be specified by each jurisdiction)	N/A	N/A
8	Amount recognised in regulatory capital (in TBGN as of December 31, 2016)	N/A	N/A
9	Nominal amount of instrument (in TBGN)	N/A	N/A
9a	Issue price	N/A	N/A
9b	Redemption price	N/A	N/A
10	Accounting classification	N/A	N/A
11	Original date of issuance	N/A	N/A
12	Perpeptual or dated	N/A	N/A
13	Original maturity date	N/A	N/A
14	Issuer call subjet to prior supervisory approval	N/A	N/A
15	Optional call date, contingent call dates, and redemption amount	N/A	N/A
16	Subsequent call dates, if applicable	N/A	N/A
	Coupons / dividends	N/A	N/A
17	Fixed or floating dividend/coupon	N/A	N/A
18	Coupon rate and any related index	N/A	N/A
19	Existence of a dividend stopper	N/A	N/A
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing	N/A	N/A
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	N/A	N/A
21	Existence of step up or other incentive to redeem	N/A	N/A
22	Noncumulative or cumulative	N/A	N/A
23	Convertible or non-convertible	N/A	N/A
24	If convertible, conversion trigger (s)	N/A	N/A
25	If convertible, fully or partially	N/A	N/A
26	If convertible, conversion rate	N/A	N/A
27	If convertible, mandatory or optional conversion	N/A	N/A
28	If convertible, specifiy instrument type convertible into	N/A	N/A
29	If convertible, specifiy issuer of instrument it converts into	N/A	N/A
30	Write-down features	N/A	N/A
31	If write-down, write-down trigger (s)	N/A	N/A
32	If write-down, full or partial	N/A	N/A
33	If write-down, permanent or temporary	N/A	N/A
34	If temporary write-down, description of write-up mechanism	N/A	N/A
35	Position in subordination hierachy in liquidation (specify instrument type immediately senior to instrument)	N/A	N/A
36	Non-compliant transitioned features	N/A	N/A
37	If yes, specifiy non-compliant features	N/A	N/A
(1) 'N/A' inserted if the question is not applicable			

APPENDIX 1C

TRANSITIONAL OWN FUNDS DISCLOSURE TEMPLATE /AS OF 31.12.2016/

In thousands of BGN

	Common Equity Tier 1 capital: instruments and reserves (1)	(A) Amount at Disclosure	(B) Regulation (EU) No 575/2013 article reference	(C) Amounts subject to Pre-Regulation (EU) No 575/2013 treatment OR prescribed residual amount of Regulation (EU) 575/2013
1	Capital instruments and the related share premium accounts	285 777	26 (1), 27, 28, 29, EBA list 26 (3)	N/A
	of which: Instrument type 1	N/A	EBA list 26 (3)	N/A
	of which: Instrument type 2	N/A	EBA list 26 (3)	N/A
	of which: Instrument type 3	N/A	EBA list 26 (3)	N/A
2	Retained earnings	2 033 445	26 (1) (c)	N/A
3	Accumulated other comprehensive income (and any other reserves)	99 182	26 (1)	N/A
3a	Funds for general banking risk	-	26 (1) (f)	N/A
4	Amount of qualifying items referred to in Article 484 (3) and the related share premium accounts subject to phase out from CET1	N/A	486 (2)	N/A
	Public sector capital injections grandfathered until 1 january 2018	N/A	483 (2)	N/A
5	Minority interests (amount allowed in consolidated CET1)	-	84, 479, 480	N/A
5a	Independently reviewed interim profits net of any foreseeable charge or dividend	-	26 (2)	N/A
6	**Common Equity Tier 1 (CET1) capital before regulatory adjustments**	**2 418 404**		N/A
Common Equity Tier 1 (CET1) capital: regulatory adjustments				
7	Additional value adjustments (negative amount)	-	34, 105	N/A
8	Intangible assets (net of related tax liability) (negative amount)	-14 376	36 (1) (b), 37, 472 (4)	N/A
9	Empty set in the EU	-		N/A
10	Deferred tax assets that rely on future profitability excluding those arising from temporary difference (net of related tax liability where the conditions in Article 38 (3) are met) (negative amount)	-	36 (1) (c), 38, 472 (5)	N/A
11	Fair value reserves related to gains or losses on cash flow hedges	36 268	33 (a)	N/A
12	Fair value gains and losses arising from the institution's own credit risk related to derivative liabilities	-5 532	33 (c)	
13	Negative amounts resulting from the calculation of expected loss amounts	-20 075	36 (1) (d), 40, 159, 472 (6)	N/A
14	Any increase in equity that results from securitised assets (negative amount)	-	32 (1)	N/A
15	Gains or losses on liabilities valued at fair value resulting from changes in own credit standing	-	33 (1) (b) (c)	N/A
16	Defined-benefit pension fund assets (negative amount)	-	36 (1) (e), 41, 472 (7)	N/A
17	Direct and indirect holdings by an institution of own CET1 instruments (negative amount)	-	36 (1) (f), 42, 472 (8)	N/A
18	Direct, indirect and synthetic holdings of the CET1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negatvie amount)	-	36 (1) (g), 44, 472 (9)	N/A
19	Direct, indirect and synthetic holdings of the CET1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	-	36 (1) (h), 43, 45, 46, 49 (2) (3), 79, 472 (10)	N/A
20	Direct, indirect and synthetic holdings of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	-	36 (1) (i), 43, 45, 47, 48 (1) (b), 49 (1) to (3), 79, 470, 472 (11)	N/A
21	Empty set in the EU	-		N/A
21a	Exposure amount of the following items which qualify for a RW of 1250%, where the institution opts for the deduction alternative	-	36 (1) (k)	N/A
21b	of which: qualifying holdings outside the financial sector (negative amount)	-	36 (1) (k) (i), 89 to 91	N/A
21c	of which: securitisation positions (negative amount)	-	36 (1) (k) (ii) ; 243 (1) (b); 244 (1) (b); 258	N/A
21d	of which: free deliveries (negative amount)	-	36 (1) (k) (iii), 379 (3)	N/A
22	Deferred tax assets arising from temporary difference (amount above 10 % threshold , net of related tax liability where the conditions in Article 38 (3) are met) (negative amount)	-	36 (1) (c), 38, 48 (1) (a), 470, 472 (5)	N/A
23	Amount exceeding the 15% threshold (negative amount)	-	48 (1)	N/A
24	of which: direct and indirect holdings by the institution of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities	-	36 (1) (i), 48 (1) (b), 470, 472 (11)	N/A
25	Empty set in the EU	-		N/A
26	of which: deferred tax assets arising from temporary difference	-	36 (1) (c), 38, 48 (1) (a), 470, 472 (5)	N/A
26a	Losses for the current financial year (negative amount)	-	36 (1) (a), 472 (3)	N/A
26b	Foreseeable tax charges relating to CET1 items (negative amount)	-	36 (1) (l)	N/A
27	Regulatory adjustments applied to Common Equity Tier 1 in respect of amounts subject to pre-CRR treatment	-		N/A
27a	Regulatory adjustments relating to unrealised gains pursuant to Articles 467 and 468	-55 156		N/A
27b	Amount to be deducted from or added to Common Equity Tier 1 capital with regard to additional filters and deductions required pre CRR	-	481	N/A

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	Common Equity Tier 1 capital: instruments and reserves [1]	(A) Amount at Disclosure	(B) Regulation (EU) No 575/2013 article reference	(C) Amounts subject to Pre-Regulation (EU) No 575/2013 treatment OR prescribed residual amount of Regulation (EU) 575/2013
28	Qualifying AT1 deductions that exceeds the AT1 capital of the institution (negative amount)	-16 275	36 (1) (j)	N/A
29	Total regulatory adjustments to Common Equity Tier 1 (CET1)	-75 146		N/A
30	**Common Equity Tier 1 (CET1) capital**	**2 343 258**		N/A
Additional Tier 1 (AT1) capital: instruments				
31	Capital instruments and the related share premium accounts	-	51, 52	N/A
32	of which: classified as equity under applicable accounting standards	-		N/A
33	of which: classified as liabilities under applicable accounting standards	-		N/A
34	Amount of qualifying items referred to in Article 484 (4) and the related share premium accounts subject to phase out from AT1	-	486 (3)	N/A
	Public sector capital injections grandfathered until 1 january 2018	-	483 (3)	N/A
35	Qualifying Tier 1 capital included in consolidated AT1 capital (including minority interest not included in row 5) issued by subsidiaries and held by third parties	-	85, 86, 480	N/A
36	of which: instruments issued by subsidiaries subject to phase-out	-	486 (3)	N/A
37	**Additional Tier 1 (AT1) capital before regulatory adjustments**	-		N/A
Additional Tier 1 (AT1) capital: regulatory adjustments				
38	Direct and indirect holdings by an institution of own AT1 instruments (negative amount)	-	52 (1) (b), 56 (a), 57, 475 (2)	N/A
39	Holdings of the AT1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount)	-	56 (b), 58, 475 (3)	N/A
40	Direct, indirect and synthetic holdings of the AT1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	-	56 (c), 59, 60, 79, 475 (4)	N/A
41	Direct, indirect and synthetic holdings of the AT1 instruments of financial sector entities where the institution has a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	-	56 (d), 59, 79, 475 (4)	N/A
42	Regulatory adjustments applied to Additional Tier 1 capital in respect of amounts subject to pre-CRR treatment and transitional treatments subject to phase-out as prescribed in Regulation (EU) No 585/2013 (ie. CRR residual amounts)	N/A		N/A
42a	Residual amounts deducted from Additional Tier 1 capital with regard to deduction from Common Equity Tier 1 capital during the transitional period pursuant to article 472 of Regulation (EU) No 575/2013	-16 275	472, 473(3)(a), 472 (4), 472 (6), 472 (8) (a), 472 (9), 472 (10) (a), 472 (11) (a)	N/A
	thereof: Intangible assets	-9 584	472 (4)	
	thereof: IRB shortfall of provisions to expected losses	-6 691	472 (6)	
42b	Residual amounts deducted from Additional Tier 1 capital with regard to deduction from Tier 2 capital during the transitional period pursuant to article 475 of Regulation (EU) No 575/2013	-	477, 477 (3), 477 (4) (a)	N/A
42c	Amounts to be deducted from added to Additional Tier 1 capital with regard to additional filters and deductions required pre- CRR	-	467, 468, 481	N/A
43	Qualifying T2 deductions that exceed the T2 capital of the institution (negative amount)	-	56 (e)	N/A
44	Total regulatory adjustments to Additional Tier 1 (AT1) capital	-16 275		N/A
45	Additional Tier 1 (AT1) capital	-		N/A
46	**Tier 1 capital (T1 = CET1 + AT1)**	**2 343 258**		N/A
Tier 2 (T2) capital: instruments and provisions				
47	Capital instruments and the related share premium accounts	-	62, 63	N/A
48	Amount of qualifying items referred to in Article 484 (5) and the related share premium accounts subject to phase out from T2	-	486 (4)	N/A
	Public sector capital injections grandfathered until 1 january 2018	-	483 (4)	N/A
49	Qualifying own funds instruments included in consolidated T2 capital (including minority interest and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third party	-	87, 88, 480	N/A
50	of which: instruments issued by subsidiaries subject to phase-out	-	486 (4)	N/A
51	Credit risk adjustments	21 017	62 (c) & (d)	N/A
52	**Tier 2 (T2) capital before regulatory adjustment**	**21 017**		N/A
Tier 2 (T2) capital: regulatory adjustments				
53	Direct and indirect holdings by an institution of own T2 instruments and subordinated loans (negative amount)	-	63 (b) (i), 66 (a), 67, 477 (2)	N/A
54	Holdings of the T2 instruments and subordinated loans of financial sector entities where those entities have reciprocal cross holdings with the institutions designed to inflate artificially the own funds of the institution (negative amount)	-	66 (b), 68, 477 (3)	N/A
55	Direct, indirect and synthetic holdings of the T2 instruments and subordinated loans of financial sector entities where the institution does not have a significant investment in those entities (amount above 10 % threshold and net of eligible short positions) (negative amount)	-	66 (c), 69, 70, 79, 477 (4)	N/A
55a	Of which new holdings not subject to transitional arrangements	-		N/A
55b	Of which holdings existing befor 1 January 2013 and subject to transitional arrangements	-		N/A
56	Direct, indirect and synthetic holdings of the T2 instruments and subordinated loans of financial sector entities where the institution has a significant investment in those entities (net of eligible short positions) (negative amounts)	-	66 (d), 69, 79, 477 (4)	N/A
57	Regulatory adjustments applied to tier 2 in respect of amounts subject to pre-CRR treatment and transitional treatments subject to phase out as prescribed in Regulation (EU) No 575/2013 (i.e. CRR residual amounts)	N/A		N/A
57a	Residual amounts deducted from Tier 2 capital with regard to deduction from Common Equity Tier 1 capital during the transitional period pursuant to article 472 of Regulation (EU) No 575/2013	-6 691	472, 472(3)(a), 472 (4), 472 (6), 472 (8), 472 (9), 472 (10) (a), 472 (11) (a)	N/A
57b	Residual amounts deducted from Tier 2 capital with regard to deduction from Additional Tier 1 capital during the transitional period pursuant to article 475 of Regulation (EU) No 575/2013	-	475, 475 (2) (a), 475 (3), 475 (4) (a)	N/A

	Common Equity Tier 1 capital: instruments and reserves ([1])	(A) Amount at Disclosure	(B) Regulation (EU) No 575/2013 article reference	(C) Amounts subject to Pre-Regulation (EU) No 575/2013 treatment OR prescribed residual amount of Regulation (EU) 575/2013
57c	Amounts to be deducted from or added to Tier 2 capital with regard to additional filters and deductions required pre- CRR	-	467, 468, 481	N/A
58	Total regulatory adjustments to Tier 2 (T2) capital	-6 691		N/A
59	**Tier 2 (T2) capital**	**14 326**		N/A
60	**Total capital (TC = T1 + T2)**	**2 357 584**		N/A
60a	Risk weighted assets in respect of amounts subject to pre-CRR treatment and transitional treatments subject to phase out as prescribed in Regulation (EU) No 575/2013 (i.e. CRR residual amount)	N/A		N/A
	Of which:… items not deducted from CET1 (Regulation (EU) No 575/2013 residual amounts) (items to be detailed line by line, e.g. Deferred tax assets that rely on future profitability net of related tax liability, indirect holdings of own CET1, etc)	N/A	472, 472 (5), 472 (8) (b), 472 (10) (b), 472 (11) (b)	N/A
	Of which:…items not deducted from AT1 items (Regulation (EU) No 575/2013 residual amounts) (items to be detailed line by line, e.g. Reciprocal cross holdings in T2 instruments, direct holdings of non-significant investments in the capital of other financial sector entities, etc.)	N/A	475, 475 (2) (b), 475 (2) ©, 475 (4) (b)	N/A
	Items not deducted from T2 items (Regulation (EU) No 575/2013 residual amounts) (items to be detailed line by line, e.g. Indirect holdings of own T2 instruments, indirect holdings of non-significant investments in the capital of other financial sector entities, indirect holdings of significant investments in the capital of other financial sector entities etc)	N/A	477, 477 (2) (b), 477 (2) (c), 477 (4) (b)	N/A
61	**Total risk-weighted assets**	**8 528 002**		N/A
Capital ratios and buffers				
62	Common Equity Tier 1 (as a percentage of total risk exposure amount)	27.48%	92 (2) (a), 465	N/A
63	Tier 1 (as a percentage of total risk exposure amount	27.48%	92 (2) (b), 465	N/A
64	Total capital (as a percentage of total risk exposure amount	27.65%	92 (2) (c)	N/A
65	Institution specific buffer requirement (CET1 requirement in accordance with article 92 (1) (a) plus capital conservation and countercyclical buffer requirements plus a systemic risk buffer, plus systemically important institution buffer expressed as a percentage of total risk exposure amount)	5.5%	CRD 128, 129, 140	N/A
66	of which: capital conservation buffer requirement	2.5%		N/A
67	of which: countercyclical buffer requirement	not yet implemented		N/A
68	of which: systemic risk buffer requirement	3.0%		N/A
68a	of which: Global Systemically Important Institution (G-SII) or Other Systemically Important Institution (O-SII) buffer	not yet implemented	CRD 131	N/A
69	Common Equity Tier 1 available to meet buffers (as a percentage of risk exposure amount)	not yet implemented	CRD 128	N/A
69	[non-relevant in EU regulation]	N/A		N/A
70	[non-relevant in EU regulation]	N/A		N/A
71	[non-relevant in EU regulation]	N/A		N/A
Amounts below the thresholds for deduction (before risk-weighting)				
73	Direct and indirect holdings of the capital of financial sector entities where the institution does not have a significant investment in those entities (amount below 10% threshold and net of eligible short positions	5 642	36 (1) (h), 45, 46, 472 (10) 56 (c), 59, 60, 475 (4), 66 (c), 69, 70, 477 (4)	N/A
74	Direct and indirect holdings of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities (amount below 10% threshold and net of eligible short positions	63 283	36 (1) (i), 45, 48, 470, 472 (11)	N/A
75	Empty set in the EU	N/A		N/A
76	Deferred tax assets arising from temporary difference (amount below 10 % threshold , net of related tax liability where the conditions in Article 38 (3) are met)	-	36 (1) (c), 38, 48, 470, 472 (5)	N/A
Applicable caps on the inclusion of provisions in Tier 2				
77	Credit risk adjustments included in T2 in respect of exposures subject to standardised approach (prior to the application of the cap)	N/A	62	N/A
78	Cap on inclusion of credit risk adjustments in T2 under standardised approach	N/A	62	N/A
79	Credit risk adjustments included in T2 in respect of exposures subject to internal rating-based approach (prior to the application of the cap)	21 017	62	N/A
80	Cap for inclusion of credit risk adjustments in T2 under internal ratings-based approach	21 017	62	N/A
Capital instruments subject to phase-out arrangements (only applicable between 1 Jan 2014 and 1 Jan 2022)				
81	- Current cap on CET1 instruments subject to phase-out arrangements	-	484 (3), 486 (2) & (5)	N/A
82	- Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities)	-	484 (3), 486 (2) & (5)	N/A
83	- Current cap on AT1 instruments subject to phase-out arrangements	-	484 (4), 486 (3) & (5)	N/A
84	- Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)	-	484 (4), 486 (3) & (5)	N/A
85	- Current cap on T2 instruments subject to phase-out arrangements	-	484 (5), 486 (4) & (5)	N/A
86	- Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	-	484 (5), 486 (4) & (5)	N/A

(1) 'N/A' inserted if the question is not applicable

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APPENDIX 2

CAPITAL REQUIREMENTS
SUMMARY INFORMATION BY EXPOSURE CLASSES
/AS OF 31.12.2016/

In thousands of BGN

Capital Requirements – Risk Exposures	Total
Risk Weighted Assets (RWA) for credit risk	**7 677 613**
Risk Weighted Assets under Standardized approach (STA)	**757 079**
Central Governments and Central Banks	20 938
Regional Governments	45 853
Public Sector	400
Institutions	537
Corporates	283 177
Retail	25 748
Exposure Secured by Immovable Porperty	18 922
Past Due Assets	14 318
Equity	-
Other exposures	347 186
Risk Weighted Assets under F-IRB	**1 613 356**
Central Governments and Central Banks	-
Institutions	624 762
Specialised Lending /Slotting/	988 594
Risk Weighted Assets under A-IRB	**5 066 600**
Corporates	1 648 687
Corporates – SME	2 629 544
Retail - Individuals	99 927
Retail - SME with mortgage	103 925
Retail - Individuals with mortgage	261 410
Retail Qualifying Revolving	42 548
Retail - SME	280 559
Securitisation Positions IRB	**2 212**
Equity	**238 366**
Risk Weighted Assests for market risk	**40 026**
Traded debt instruments:	39 738
General and specific rsik	*39 738*
Specific risk securitisation positions	-
Specific risk correlation trading portfolio	-
Equity	50
Foreign Exchange	-
Commodities	238
Risk Weighted Assets for operational risk	**807 800**
OpR Basic indicator approach	-
OpR Standartised (STA) approach	-
OpR Advanced Measurement Approaches (AMA)	807 800
RWA forCredit Valuation Adjustment (CVA) under STA	**2 563**
Total RWA for credit risk, market risk and operational risk	**8 528 002**

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APPENDIX 3

AVERAGE AMOUNT OF THE EXPOSURES, BROKEN DOWN BY EXPOSURE CLASSES * /AS OF 31.12.2016/

In thousands of BGN

	ASSETS					OFF-BALANCE SHEET COMMITMENTS					DERIVATIVES			REPOS			TOTAL Amount before provisioning	TOTAL Booked Provision	TOTAL RWA	TOTAL Expected Loss
Exposure class	Average amount of the exposure	Amount before provisioning	Booked Provision	RWA	Expected Loss	Average amount of the exposure	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	RWA	Expected Loss	Amount before provisioning	RWA	Expected Loss				
STANDARTISED APPROACH (STA)																				
Central Governments and Central Banks	160 537	7 705 763	32	20 938	-	520	40 036	-	-	-	-	-	-	-	-	-	**7 745 799**	**32**	**20 938**	-
Regional Governments	1 861	44 673	181	44 492	-	453	3 624	-	1 361	-	-	-	-	-	-	-	**48 297**	**181**	**45 853**	-
Public Sector	8	304	11	291	-	30	2 044	-	109	-	-	-	-	-	-	-	**2 348**	**11**	**400**	-
Institutions	-	-	-	-	-	268	1 074	-	537	-	-	-	-	-	-	-	**1 074**	**-**	**537**	-
Corporate	1 325	218 543	1 136	214 866	-	230	196 625	-	66 864	-	1 447	1 447	-	-	-	-	**416 615**	**1 136**	**283 177**	-
Retail	6	30 422	40	22 489	-	2	20 551	-	3 259	-	-	-	-	-	-	-	**50 973**	**40**	**25 748**	-
Exposure Secured by Immovable Porperty	188	27 457	152	12 426	-	331	30 827	-	6 496	-	-	-	-	-	-	-	**58 284**	**152**	**18 922**	-
Past Due Assets	-	15 003	13 796	1 164	-	1 653	34 716	20 950	13 154	-	-	-	-	-	-	-	**49 719**	**34 746**	**14 318**	-
Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**-**	**-**	**-**	-
Other Assets	481	606 497	-	347 186	-	-	-	-	-	-	-	-	-	-	-	-	**606 497**	**-**	**347 186**	-
TOTAL (STA)	**-**	**8 648 662**	**15 348**	**663 852**	**-**	**-**	**329 497**	**20 950**	**91 780**	**-**	**1 447**	**1 447**	**-**	**-**	**-**	**-**	**8 979 606**	**36 298**	**757 079**	**-**
FOUNDATION INTERNAL RATING BASED APPROACH (FIRB)																				
Institutions	12 442	1 306 359	-	546 343	594	1 450	279 906	-	31 301	38	120 447	47 118	48	-	-	-	**1 706 712**	**-**	**624 762**	**680**
Specialized Lending	3 290	1 325 741	161 367	905 891	155 328	905	42 516	-	30 117	421	54 560	52 586	939	-	-	-	**1 422 817**	**161 367**	**988 594**	**156 688**
TOTAL (FIRB)	**-**	**2 632 100**	**161 367**	**1 452 234**	**155 922**	**-**	**322 422**	**-**	**61 418**	**459**	**175 007**	**99 704**	**987**	**-**	**-**	**-**	**3 129 529**	**161 367**	**1 613 356**	**157 368**
ADVANCED INTERNAL RATING BASED APPROACH (AIRB)																				
Corporate	2 147	1 152 433	46 194	1 354 405	61 163	662	1 178 779	392	273 114	2 047	33 484	21 168	132	-	-	-	**2 364 696**	**46 586**	**1 648 687**	**63 342**
Corporate - SME	574	3 827 945	404 373	2 093 679	411 387	112	1 363 041	-	529 896	9 433	5 403	5 969	97	-	-	-	**5 196 389**	**404 373**	**2 629 544**	**420 917**
Retail - Individuals	9	257 263	37 490	98 654	35 322	1	16 707	-	1 273	39	-	-	-	-	-	-	**273 970**	**37 490**	**99 927**	**35 361**
Retail - SME with mortgage	62	445 132	69 981	91 445	44 292	12	67 763	-	12 480	202	-	-	-	-	-	-	**512 895**	**69 981**	**103 925**	**44 494**
Retail - Individuals with mortgage	33	1 663 726	49 689	247 717	54 342	-	769	-	13 693	205	-	-	-	-	-	-	**1 664 495**	**49 689**	**261 410**	**54 547**
Retail Qualifying Revolving	1	101 767	7 012	30 646	5 372	1	177 164	-	11 902	382	-	-	-	-	-	-	**278 931**	**7 012**	**42 548**	**5 754**
Retail - SME	22	483 679	61 494	244 519	66 495	5	180 085	-	35 970	830	110	70	6	-	-	-	**663 874**	**61 494**	**280 559**	**67 331**
Secutitization	167	58 221	45	2 212	-	-	-	-	-	-	-	-	-	-	-	-	**58 221**	**45**	**2 212**	**-**
Equity	5 182	72 544	-	238 366	1 318	-	-	-	-	-	-	-	-	-	-	-	**72 544**	**-**	**238 366**	**1 318**
TOTAL (AIRB)	**-**	**8 062 710**	**676 278**	**4 401 643**	**679 691**	**-**	**2 984 308**	**392**	**878 328**	**13 138**	**38 997**	**27 207**	**235**	**-**	**-**	**-**	**11 086 015**	**676 670**	**5 307 178**	**693 064**
TOTAL	**-**	**19 343 472**	**852 993**	**6 517 729**	**835 613**	**-**	**3 636 227**	**21 342**	**1 031 526**	**13 597**	**215 451**	**128 358**	**1 222**	**-**	**-**	**-**	**23 195 150**	**874 335**	**7 677 613**	**850 432**

** WITHOUT CREDIT RISK MITIGATION EFFECTS*

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APPENDIX 4A

AMOUNT OF THE EXPOSURES, BROKEN DOWN BY SIGNIFICANT INDUSTRIES AND EXPOSURE CLASSES * /AS OF 31.12.2016/

In thousands of BGN

	ASSETS																		TOTAL Amount before provisioning	TOTAL Booked Provision	TOTAL RWA	TOTAL Expected Loss
	LOANS AND ADVANCES TO CUSTOMERS										LOANS AND ADVANCES TO BANKS		DEBT SECURITIES			OTHERS						
	Agriculture and Forestry	Commerce	Construction and Real Estate	Financial services	Manufacturing	Public Administration	Retail (individuals)	Services	Tourism	Transport and Communication	Financial services	Services	Financial services	Public Administration	Services	Financial services	Public Administration	Services				
Exposure class	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning				
STANDARTISED APPROACH (STA)																						
Central Governments and Central Banks	-	-	-	-	-	300 586	-	-	-	-	-	-	-	3 128 715	-	4 268 086	8 376	-	**7 705 763**	**32**	**20 938**	-
Regional Governments	-	-	-	-	-	38 496	-	-	-	-	-	-	-	6 177	-	-	-	-	**44 673**	**181**	**44 492**	-
Public Sector	-	-	-	-	-	-	304	-	-	-	-	-	-	-	-	-	-	-	**304**	**11**	**291**	-
Institutions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate	117	1 428	35 464	17 004	14 983	-	-	127 204	12 289	10 054	-	-	-	-	-	-	-	-	**218 543**	**1 136**	**214 866**	-
Retail	205	234	42	-	85	-	3 627	25 809	24	396	-	-	-	-	-	-	-	-	**30 422**	**40**	**22 489**	-
Exposure Secured by Immovable Porperty	978	3 179	8 091	14	2 402	-	6 600	134	6 059	-	-	-	-	-	-	-	-	-	**27 457**	**152**	**12 426**	-
Past Due Assets	7	354	9 438	34	896	-	1 178	3 033	8	55	-	-	-	-	-	-	-	-	**15 003**	**13 796**	**1 164**	-
Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Assets	-	-	-	-	-	-	-	17 315	-	-	14 328	-	-	-	-	276 822	-	298 032	**606 497**	-	**347 186**	-
TOTAL (STA)	**1 307**	**5 195**	**53 035**	**17 052**	**18 366**	**339 082**	**11 709**	**173 495**	**18 380**	**10 505**	**14 328**	**-**	**-**	**3 134 892**	**-**	**4 544 908**	**8 376**	**298 032**	**8 648 662**	**15 348**	**663 852**	**-**
FOUNDATION INTERNAL RATING BASED APPROACH (FIRB)																						
Institutions	-	-	-	-	-	-	-	-	-	-	1 306 359	-	-	-	-	-	-	-	**1 306 359**	**-**	**546 343**	**594**
Specialized Lending	17 016	17 043	990 626	4 723	269 632	-	-	11 763	6 427	8 511	-	-	-	-	-	-	-	-	**1 325 741**	**161 367**	**905 891**	**155 328**
TOTAL (FIRB)	**17 016**	**17 043**	**990 626**	**4 723**	**269 632**	**-**	**-**	**11 763**	**6 427**	**8 511**	**1 306 359**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**2 632 100**	**161 367**	**1 452 234**	**155 922**
ADVANCED INTERNAL RATING BASED APPROACH (AIRB)																						
Corporate	300	296 126	4 874	-	742 430	-	21 655	31 973	54	54 765	218	-	-	-	-	38	-	-	**1 152 433**	**46 194**	**1 354 405**	**61 163**
Corporate - SME	342 048	1 263 993	392 471	103 756	1 151 344	-	1 696	207 854	194 297	153 158	-	-	9 289	-	-	8 039	-	-	**3 827 945**	**404 373**	**2 093 679**	**411 387**
Retail - Individuals	-	-	-	-	-	-	257 263	-	-	-	-	-	-	-	-	-	-	-	**257 263**	**37 490**	**98 654**	**35 322**
Retail - SME with mortgage	34 953	168 094	59 423	883	76 939	-	25 447	30 290	23 316	25 787	-	-	-	-	-	-	-	-	**445 132**	**69 981**	**91 445**	**44 292**
Retail - Individuals with mortgage	-	-	-	-	-	-	1 663 726	-	-	-	-	-	-	-	-	-	-	-	**1 663 726**	**49 689**	**247 717**	**54 342**
Retail Qualifying Revolving	-	-	-	-	-	-	101 767	-	-	-	-	-	-	-	-	-	-	-	**101 767**	**7 012**	**30 646**	**5 372**
Retail - SME	61 113	161 202	34 183	644	64 879	-	44 353	40 653	9 880	66 772	-	-	-	-	-	-	-	-	**483 679**	**61 494**	**244 519**	**66 495**
Secutitization	73	37 976	1 606		11 462	-		4 238	768	2 098	-	-	-	-	-	-	-	-	**58 221**	**45**	**2 212**	**-**
Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	72 477	-	67	**72 544**	**-**	**238 366**	**1 318**
TOTAL (AIRB)	**438 487**	**1 927 391**	**492 557**	**105 283**	**2 047 054**	**-**	**2 115 907**	**315 008**	**228 315**	**302 580**	**218**	**-**	**9 289**	**-**	**-**	**80 554**	**-**	**67**	**8 062 710**	**676 278**	**4 401 643**	**679 691**
TOTAL	**456 810**	**1 949 629**	**1 536 218**	**127 058**	**2 335 052**	**339 082**	**2 127 616**	**500 266**	**253 122**	**321 596**	**1 320 905**	**-**	**9 289**	**3 134 892**	**-**	**4 625 462**	**8 376**	**298 099**	**19 343 472**	**852 993**	**6 517 729**	**835 613**

* *WITHOUT CREDIT RISK MITIGATION EFFECTS*

UniCredit Bulbank

APPENDIX 4B

AMOUNT OF THE EXPOSURES, BROKEN DOWN BY SIGNIFICANT INDUSTRIES AND EXPOSURE CLASSES * /AS OF 31.12.2016/

In thousands of BGN

	OFF-BALANCE SHEET COMMITMENTS														
	LOANS AND ADVANCES TO CUSTOMERS										LOANS AND ADVANCES TO BANKS	TOTAL Amount before provisioning	TOTAL Booked Provision	TOTAL RWA	TOTAL Expected Loss
	Agriculture and forestry	Commerce	Construction and Real Estate	Financial services	Manufacturing	Public Administration	Retail (Individuals)	Services	Tourism	Transport and communication	Financial services				
Exposure class	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning				
STANDARTISED APPROACH (STA)															
Central Governments and Central Banks	-	-	-	-	-	40 036	-	-	-	-	-	**40 036**	-	-	-
Regional Governments	-	-	-	-	-	3 624	-	-	-	-	-	**3 624**	-	**1 361**	-
Public Sector	-	-	-	-	-	-	2 044	-	-	-	-	**2 044**	-	**109**	-
Institutions	-	-	-	-	-	-	-	-	-	-	1 074	**1 074**	-	**537**	-
Corporate	554	30 999	77 841	48 582	6 212	-	25	11 067	10 959	10 386	-	**196 625**	-	**66 864**	-
Retail	272	7 225	2 820	23	1 283	-	5 323	1 868	206	1 531	-	**20 551**	-	**3 259**	-
Exposure Secured by Immovable Porperty	-	1 022	20 995	-	814	-	-	670	7 264	62	-	**30 827**	-	**6 496**	-
Past Due Assets	-	1 896	-	32 819	-	-	-	-	-	1	-	**34 716**	**20 950**	**13 154**	-
Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Assets	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL (STA)	**826**	**41 142**	**101 656**	**81 424**	**8 309**	**43 660**	**7 392**	**13 605**	**18 429**	**11 980**	**1 074**	**329 497**	**20 950**	**91 780**	-
FOUNDATION INTERNAL RATING BASED APPROACH (FIRB)															
Institutions	-	-	-	-	-	-	-	-	-	-	279 906	**279 906**	-	**31 301**	**38**
Specialized Lending	1	-	18 946	-	22 187	-	-	1 382	-	-	-	**42 516**	-	**30 117**	**421**
TOTAL (FIRB)	**1**	**-**	**18 946**	**-**	**22 187**	**-**	**-**	**1 382**	**-**	**-**	**279 906**	**322 422**	**-**	**61 418**	**459**
ADVANCED INTERNAL RATING BASED APPROACH (AIRB)															
Corporate	3 912	341 415	119 730	1 193	527 234	-	8 683	7 714	6	120 796	48 096	**1 178 779**	**392**	**273 114**	**2 047**
Corporate - SME	77 333	435 995	189 909	23 095	406 467	-	700	62 230	65 711	101 601	-	**1 363 041**	-	**529 896**	**9 433**
Retail - Individuals	-	-	-	-	-	-	16 707	-	-	-	-	**16 707**	-	**1 273**	**39**
Retail - SME with mortgage	7 090	24 398	10 458	699	12 156	-	2 563	3 378	2 404	4 617	-	**67 763**	-	**12 480**	**202**
Retail - Individuals with mortgage	-	-	-	-	-	-	769	-	-	-	-	**769**	-	**13 693**	**205**
Retail Qualifying Revolving	-	-	-	-	-	-	177 164	-	-	-	-	**177 164**	-	**11 902**	**382**
Retail - SME	13 389	62 085	19 675	605	25 459	-	8 554	24 045	2 905	23 368	-	**180 085**	-	**35 970**	**830**
Secutitization	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL (AIRB)	**101 724**	**863 893**	**339 772**	**25 592**	**971 316**	**-**	**215 140**	**97 367**	**71 026**	**250 382**	**48 096**	**2 984 308**	**392**	**878 328**	**13 138**
TOTAL	**102 551**	**905 035**	**460 374**	**107 016**	**1 001 812**	**43 660**	**222 532**	**112 354**	**89 455**	**262 362**	**329 076**	**3 636 227**	**21 342**	**1 031 526**	**13 597**

** WITHOUT CREDIT RISK MITIGATION EFFECTS*

UniCredit Bulbank

APPENDIX 4C

AMOUNT OF THE EXPOSURES, BROKEN DOWN BY SIGNIFICANT INDUSTRIES AND EXPOSURE CLASSES * /AS OF 31.12.2016/

In thousands of BGN

	ASSETS				OFF-BALANCE SHEET COMMITMENTS				DERIVATIVES			REPOS			TOTAL Amount before provisioning	TOTAL Booked Provision	TOTAL RWA	TOTAL Expected Loss
Exposure class	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	RWA	Expected Loss	Amount before provisioning	RWA	Expected Loss				
STANDARTISED APPROACH (STA)																		
Central Governments and Central Banks	7 705 763	32	20 938	-	40 036	-	-	-	-	-	-	-	-	-	**7 745 799**	**32**	**20 938**	**-**
Regional Governments	44 673	181	44 492	-	3 624	-	1 361	-	-	-	-	-	-	-	**48 297**	**181**	**45 853**	**-**
Public Sector	304	11	291	-	2 044	-	109	-	-	-	-	-	-	-	**2 348**	**11**	**400**	**-**
Institutions	-	-	-	-	1 074	-	537	-	-	-	-	-	-	-	**1 074**	**-**	**537**	**-**
Corporate	218 543	1 136	214 866	-	196 625	-	66 864	-	1 447	1 447	-	-	-	-	**416 615**	**1 136**	**283 177**	**-**
Retail	30 422	40	22 489	-	20 551	-	3 259	-	-	-	-	-	-	-	**50 973**	**40**	**25 748**	**-**
Exposure Secured by Immovable Porperty	27 457	152	12 426	-	30 827	-	6 496	-	-	-	-	-	-	-	**58 284**	**152**	**18 922**	**-**
Past Due Assets	15 003	13 796	1 164	-	34 716	20 950	13 154	-	-	-	-	-	-	-	**49 719**	**34 746**	**14 318**	**-**
Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**-**	**-**	**-**	**-**
Other Assets	606 497	-	347 186	-	-	-	-	-	-	-	-	-	-	-	**606 497**	**-**	**347 186**	**-**
TOTAL (STA)	**8 648 662**	**15 348**	**663 852**	**-**	**329 497**	**20 950**	**91 780**	**-**	**1 447**	**1 447**	**-**	**-**	**-**	**-**	**8 979 606**	**36 298**	**757 079**	**-**
FOUNDATION INTERNAL RATING BASED APPROACH (FIRB)																		
Institutions	1 306 359	-	546 343	594	279 906	-	31 301	38	120 447	47 118	48	-	-	-	**1 706 712**	**-**	**624 762**	**680**
Specialized Lending	1 325 741	161 367	905 891	155 328	42 516	-	30 117	421	54 560	52 586	939	-	-	-	**1 422 817**	**161 367**	**988 594**	**156 688**
TOTAL (FIRB)	**2 632 100**	**161 367**	**1 452 234**	**155 922**	**322 422**	**-**	**61 418**	**459**	**175 007**	**99 704**	**987**	**-**	**-**	**-**	**3 129 529**	**161 367**	**1 613 356**	**157 368**
ADVANCED INTERNAL RATING BASED APPROACH (AIRB)																		
Corporate	1 152 433	46 194	1 354 405	61 163	1 178 779	392	273 114	2 047	33 484	21 168	132	-	-	-	**2 364 696**	**46 586**	**1 648 687**	**63 342**
Corporate - SME	3 827 945	404 373	2 093 679	411 387	1 363 041	-	529 896	9 433	5 403	5 969	97	-	-	-	**5 196 389**	**404 373**	**2 629 544**	**420 917**
Retail - Individuals	257 263	37 490	98 654	35 322	16 707	-	1 273	39	-	-	-	-	-	-	**273 970**	**37 490**	**99 927**	**35 361**
Retail - SME with mortgage	445 132	69 981	91 445	44 292	67 763	-	12 480	202	-	-	-	-	-	-	**512 895**	**69 981**	**103 925**	**44 494**
Retail - Individuals with mortgage	1 663 726	49 689	247 717	54 342	769	-	13 693	205	-	-	-	-	-	-	**1 664 495**	**49 689**	**261 410**	**54 547**
Retail Qualifying Revolving	101 767	7 012	30 646	5 372	177 164	-	11 902	382	-	-	-	-	-	-	**278 931**	**7 012**	**42 548**	**5 754**
Retail - SME	483 679	61 494	244 519	66 495	180 085	-	35 970	830	110	70	6	-	-	-	**663 874**	**61 494**	**280 559**	**67 331**
Secutitization	58 221	45	2 212	-	-	-	-	-	-	-	-	-	-	-	**58 221**	**45**	**2 212**	**-**
Equity	72 544	-	238 366	1 318	-	-	-	-	-	-	-	-	-	-	**72 544**	**-**	**238 366**	**1 318**
TOTAL (AIRB)	**8 062 710**	**676 278**	**4 401 643**	**679 691**	**2 984 308**	**392**	**878 328**	**13 138**	**38 997**	**27 207**	**235**	**-**	**-**	**-**	**11 086 015**	**676 670**	**5 307 178**	**693 064**
TOTAL	**19 343 472**	**852 993**	**6 517 729**	**835 613**	**3 636 227**	**21 342**	**1 031 526**	**13 597**	**215 451**	**128 358**	**1 222**	**-**	**-**	**-**	**23 195 150**	**874 335**	**7 677 613**	**850 432**

** WITHOUT CREDIT RISK MITIGATION EFFECTS*

UniCredit Bulbank

APPENDIX 5

AMOUNT OF THE EXPOSURES, BROKEN DOWN BY RESIDUAL MATURITY AND EXPOSURE CLASSES * /AS OF 31.12.2016/

In thousands of BGN

	Up to 1 month**				From 1 to 3 months**				From 3 months to 1 year**				From 1 to 5 years**				Over 5 years and Maturity not defined**				DERIVATIVES			REPOS			TOTAL Amount before provisioning	TOTAL Booked Provision	TOTAL RWA	TOTAL Expected Loss
Exposure class	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	RWA	Expected Loss	Amount before provisioning	RWA	Expected Loss				
STANDARTISED APPROACH (STA)																														
Central Governments and Central Banks	4 312 887	-	20 938	-	45 433	-	-	-	275 781	-	-	-	479 851	-	-	-	2 631 847	32	-	-	-	-	-	-	-	-	**7 745 799**	**32**	**20 938**	**-**
Regional Governments	99	-	99	-	-	-	-	-	9 422	27	9 261	-	12 681	38	11 810	-	26 095	116	24 683	-	-	-	-	-	-	-	**48 297**	**181**	**45 853**	**-**
Public Sector	55	9	46	-	54	-	28	-	274	1	201	-	480	1	125	-	1 485	-	-	-	-	-	-	-	-	-	**2 348**	**11**	**400**	**-**
Institutions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1 074	-	537	-	-	-	-	-	-	-	**1 074**	**-**	**537**	**-**
Corporate	3 594	-	2 438	-	6 708	2	2 812	-	92 670	35	31 172	-	98 112	118	53 368	-	214 084	981	191 940	-	1 447	1 447	-	-	-	-	**416 615**	**1 136**	**283 177**	**-**
Retail	27 715	-	19 699	-	2 097	-	176	-	9 232	14	1 606	-	10 315	23	3 490	-	1 614	3	777	-	-	-	-	-	-	-	**50 973**	**40**	**25 748**	**-**
Exposure Secured by Immovable Porperty	5 707	1	751	-	2 021	-	434	-	12 546	20	3 277	-	19 430	47	6 322	-	18 580	84	8 138	-	-	-	-	-	-	-	**58 284**	**152**	**18 922**	**-**
Past Due Assets	13 072	12 552	669	-	903	119	555	-	548	103	321	-	1 380	43	886	-	33 816	21 929	11 887	-	-	-	-	-	-	-	**49 719**	**34 746**	**14 318**	**-**
Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**-**	**-**	**-**	**-**
Other Assets	606 497	-	347 186	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**606 497**	**-**	**347 186**	**-**
TOTAL (STA)	**4 969 626**	**12 562**	**391 826**	**-**	**57 216**	**121**	**4 005**	**-**	**400 473**	**200**	**45 838**	**-**	**622 249**	**270**	**76 001**	**-**	**2 928 595**	**23 145**	**237 962**	**-**	**1 447**	**1 447**	**-**	**-**	**-**	**-**	**8 979 606**	**36 298**	**757 079**	**-**
FOUNDATION INTERNAL RATING BASED APPROACH (FIRB)																														
Institutions	215 795	-	91 044	126	31 387	-	11 797	13	512 008	-	163 410	175	467 118	-	188 887	195	359 957	-	122 505	123	120 447	47 119	48	-	-	-	**1 706 712**	**-**	**624 762**	**680**
Specialized Lending	214 965	132 388	61	107 448	20 133	5 372	1 495	9 453	81 356	13 239	39 218	21 253	331 428	5 204	289 487	11 481	720 375	5 164	605 748	6 114	54 560	52 585	939	-	-	-	**1 422 817**	**161 367**	**988 594**	**156 688**
TOTAL (FIRB)	**430 760**	**132 388**	**91 105**	**107 574**	**51 520**	**5 372**	**13 292**	**9 466**	**593 364**	**13 239**	**202 628**	**21 428**	**798 546**	**5 204**	**478 374**	**11 676**	**1 080 332**	**5 164**	**728 253**	**6 237**	**175 007**	**99 704**	**987**	**-**	**-**	**-**	**3 129 529**	**161 367**	**1 613 356**	**157 368**
ADVANCED INTERNAL RATING BASED APPROACH (AIRB)																														
Corporate	310 856	40 980	203 428	43 020	83 409	86	41 546	276	998 231	901	364 482	8 507	639 312	1 044	472 928	2 591	299 404	3 575	545 135	8 816	33 484	21 168	132	-	-	-	**2 364 696**	**46 586**	**1 648 687**	**63 342**
Corporate - SME	575 907	297 196	80 241	286 525	399 543	35 322	132 683	42 770	1 568 215	28 541	727 564	27 726	1 579 152	26 034	916 650	36 638	1 068 169	17 280	766 437	27 161	5 403	5 969	97	-	-	-	**5 196 389**	**404 373**	**2 629 544**	**420 917**
Retail - Individuals	29 201	24 141	127	21 326	3 186	44	162	30	17 288	444	1 311	342	85 831	4 876	30 639	4 644	138 464	7 985	67 688	9 019	-	-	-	-	-	-	**273 970**	**37 490**	**99 927**	**35 361**
Retail - SME with mortgage	93 572	58 046	4 857	39 365	43 921	410	12 123	285	181 335	2 975	48 828	2 006	102 044	6 862	14 752	2 133	92 023	1 688	23 365	705	-	-	-	-	-	-	**512 895**	**69 981**	**103 925**	**44 494**
Retail - Individuals with mortgage	98 838	37 135	8	40 449	397	-	9	-	4 118	89	88	114	60 412	425	758	451	1 500 730	12 040	260 547	13 533	-	-	-	-	-	-	**1 664 495**	**49 689**	**261 410**	**54 547**
Retail Qualifying Revolving	15 770	5 617	2 158	3 816	31 770	201	4 676	246	131 606	736	20 761	984	98 478	449	14 782	699	1 307	9	171	9	-	-	-	-	-	-	**278 931**	**7 012**	**42 548**	**5 754**
Retail - SME	83 391	50 184	13 561	49 336	80 871	1 957	37 098	2 743	344 858	5 001	160 582	8 977	129 177	3 445	57 528	5 112	25 467	907	11 720	1 157	110	70	6	-	-	-	**663 874**	**61 494**	**280 559**	**67 331**
Secutitization	1 850	40	28	-	1 541	-	61	-	14 232	-	546	-	30 773	5	1 182	-	9 825	-	395	-	-	-	-	-	-	-	**58 221**	**45**	**2 212**	**-**
Equity	72 544	-	238 366	1 318	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**72 544**	**-**	**238 366**	**1 318**
TOTAL (AIRB)	**1 281 929**	**513 339**	**542 774**	**485 155**	**644 638**	**38 020**	**228 358**	**46 350**	**3 259 883**	**38 687**	**1 324 162**	**48 656**	**2 725 179**	**43 140**	**1 509 219**	**52 268**	**3 135 389**	**43 484**	**1 675 458**	**60 400**	**38 997**	**27 207**	**235**	**-**	**-**	**-**	**11 086 015**	**676 670**	**5 307 178**	**693 064**
TOTAL	**6 682 315**	**658 289**	**1 025 705**	**592 729**	**753 374**	**43 513**	**245 655**	**55 816**	**4 253 720**	**52 126**	**1 572 628**	**70 084**	**4 145 974**	**48 614**	**2 063 594**	**63 944**	**7 144 316**	**71 793**	**2 641 673**	**66 637**	**215 451**	**128 358**	**1 222**	**-**	**-**	**-**	**23 195 150**	**874 335**	**7 677 613**	**850 432**

** WITHOUT CREDIT RISK MITIGATION EFFECTS*
*** UP TO THE MATURITY OF THE EXPOSURE*

UniCredit Bulbank

APPENDIX 6

AMOUNT OF THE EXPOSURES, BROKEN DOWN BY DAYS PAST DUE AND EXPOSURE CLASSES * /AS OF 31.12.2016/

In thousands of BGN

	ASSETS																OFF-BALANCE SHEET COMMITMENTS				DERIVATIVES		REPOS		TOTAL Amount before provisioning	TOTAL Provision	TOTAL Financial collaterals	TOTAL Guarantees
	UP TO 30 DAYS				FROM 31 TO 90 DAYS				FROM 91 TO 180 DAYS				OVER 181 DAYS				TOTAL				TOTAL		TOTAL					
Exposure class	Amount before provisioning	Provision	Financial collaterals	Guarantees	Amount before provisioning	Provision	Financial collaterals	Guarantees	Amount before provisioning	Provision	Financial collaterals	Guarantees	Amount before provisioning	Provision	Financial collaterals	Guarantees	Amount before provisioning	Provision	Financial collaterals	Guarantees	Amount before provisioning	Provision	Amount before provisioning	Provision				
STANDARTISED APPROACH (STA)																												
Central Governments and Central Banks	7 705 763	32	-	-	-	-	-	-	-	-	-	-	-	-	-	-	40 036	-	39 551	-	-	-	-	-	**7 745 799**	**32**	**39 551**	-
Regional Governments	44 673	181	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3 624	-	-	-	-	-	-	-	**48 297**	**181**	-	-
Public Sector	251	2	2	-	49	5	-	-	-	-	-	-	4	4	-	-	2 044	-	1 811	-	-	-	-	-	**2 348**	**11**	**1 813**	-
Institutions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1 074	-	-	-	-	-	-	-	**1 074**	-	-	-
Corporate	218 543	1 136	2 541	-	-	-	-	-	-	-	-	-	-	-	-	-	196 625	-	22 529	1 205	1 447	-	-	-	**416 615**	**1 136**	**25 070**	**1 205**
Retail	30 370	36	146	-	50	3	11	-	1	1	-	-	1	-	-	-	20 551	-	9 564	165	-	-	-	-	**50 973**	**40**	**9 721**	**165**
Exposure Secured by Immovable Porperty	27 281	150	-	-	176	2	-	-	-	-	-	-	-	-	-	-	30 827	-	-	-	-	-	-	-	**58 284**	**152**	-	-
Past Due Assets	5 017	3 864	192	-	95	52	-	-	991	980	-	-	8 900	8 900	-	-	34 716	20 950	21	-	-	-	-	-	**49 719**	**34 746**	**213**	-
Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Assets	606 497	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**606 497**	-	-	-
TOTAL (STA)	**8 638 395**	**5 401**	**2 881**	-	**370**	**62**	**11**	-	**992**	**981**	-	-	**8 905**	**8 904**	-	-	**329 497**	**20 950**	**73 476**	**1 370**	**1 447**	-	-	-	**8 979 606**	**36 298**	**76 368**	**1 370**
FOUNDATION INTERNAL RATING BASED APPROACH (FIRB)																												
Institutions	1 306 359	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	279 906	-	-	-	120 447	-	-	-	**1 706 712**	-	-	-
Specialized Lending	1 083 608	29 026	1 636	7 360	16 428	-	-	-	848	30	-	-	224 857	132 311	-	-	42 516	-	438	-	54 560	-	-	-	**1 422 817**	**161 367**	**2 074**	**7 360**
TOTAL (FIRB)	**2 389 967**	**29 026**	**1 636**	**7 360**	**16 428**	-	-	-	**848**	**30**	-	-	**224 857**	**132 311**	-	-	**322 422**	-	**438**	-	**175 007**	-	-	-	**3 129 529**	**161 367**	**2 074**	**7 360**
ADVANCED INTERNAL RATING BASED APPROACH (AIRB)																												
Corporate	1 107 261	9 261	5 101	742	-	-	-	-	22	22	-	-	45 150	36 911	-	-	1 178 779	392	22 271	1 031	33 484	-	-	-	**2 364 696**	**46 586**	**27 372**	**1 773**
Corporate - SME	3 333 157	81 342	33 415	12 734	14 401	8 070	-	-	24 507	9 270	-	-	455 880	305 691	626	-	1 363 041	-	58 129	24 505	5 403	-	-	-	**5 196 389**	**404 373**	**92 170**	**37 239**
Retail - Individuals	218 875	8 222	12 182	-	7 553	1 975	44	-	3 464	1 863	14	-	27 371	25 430	111	-	16 707	-	12 851	-	-	-	-	-	**273 970**	**37 490**	**25 202**	-
Retail - SME with mortgage	355 295	8 358	6 022	-	8 352	1 924	99	-	5 197	1 964	26	-	76 288	57 735	83	-	67 763	-	4	-	-	-	-	-	**512 895**	**69 981**	**6 234**	-
Retail - Individuals with mortgage	1 529 384	6 915	2 074	-	18 813	2 386	13	-	9 816	2 226	15	-	105 713	38 162	30	-	769	-	-	-	-	-	-	-	**1 664 495**	**49 689**	**2 132**	-
Retail Qualifying Revolving	95 484	1 396	-	-	848	269	-	-	649	562	-	-	4 786	4 785	-	-	177 164	-	-	-	-	-	-	-	**278 931**	**7 012**	-	-
Retail - SME	420 134	7 056	7 685	808	5 897	1 907	23	-	4 585	2 707	62	47	53 063	49 824	8	88	180 085	-	11 443	-	110	-	-	-	**663 874**	**61 494**	**19 221**	**943**
Secutitization	55 163	-	350	-	467	-	-	-	159	-	-	-	2 432	45	-	26 621	-	-	-	-	-	-	-	-	**58 221**	**45**	**350**	**26 621**
Equity	72 544	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**72 544**	-	-	-
TOTAL (AIRB)	**7 187 297**	**122 550**	**66 829**	**14 284**	**56 331**	**16 531**	**179**	-	**48 399**	**18 614**	**117**	**47**	**770 683**	**518 583**	**858**	**26 709**	**2 984 308**	**392**	**104 698**	**25 536**	**38 997**	-	-	-	**11 086 015**	**676 670**	**172 681**	**66 576**
TOTAL	**18 215 659**	**156 977**	**71 346**	**21 644**	**73 129**	**16 593**	**190**	-	**50 239**	**19 625**	**117**	**47**	**1 004 445**	**659 798**	**858**	**26 709**	**3 636 227**	**21 342**	**178 612**	**26 906**	**215 451**	-	-	-	**23 195 150**	**874 335**	**251 123**	**75 306**

** WITHOUT CREDIT RISK MITIGATION EFFECTS*

UniCredit Bulbank

APPENDIX 7A

AMOUNT OF THE EXPOSURES,
BROKEN DOWN BY SIGNIFICANT GEOGRAPHIC REGIONS AND EXPOSURE CLASSES *
/AS OF 31.12.2016/

In thousands of BGN

	ASSETS																								TOTAL Amount before provisioning	TOTAL Booked Provision	TOTAL RWA	TOTAL Expected Loss
	AFRICA				ASIA				EUROPE				NORTH AMERICA				AUSTRALIA				SOUTH AMERICA							
Exposure class	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	Booked Provision	RWA	Expected Loss				
STANDARTISED APPROACH (STA)																												
Central Governments and Central Banks	-	-	-	-	-	-	-	-	7 705 763	32	20 938	-	-	-	-	-	-	-	-	-	-	-	-	-	**7 705 763**	**32**	**20 938**	-
Regional Governments	-	-	-	-	-	-	-	-	44 673	181	44 492	-	-	-	-	-	-	-	-	-	-	-	-	-	**44 673**	**181**	**44 492**	-
Public Sector	-	-	-	-	-	-	-	-	304	11	291	-	-	-	-	-	-	-	-	-	-	-	-	-	**304**	**11**	**291**	-
Institutions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate	-	-	-	-	-	-	-	-	218 543	1 136	214 866	-	-	-	-	-	-	-	-	-	-	-	-	-	**218 543**	**1 136**	**214 866**	-
Retail	-	-	-	-	9	-	1	-	30 407	40	22 488	-	6	-	-	-	-	-	-	-	-	-	-	-	**30 422**	**40**	**22 489**	-
Exposure Secured by Immovable Porperty	-	-	-	-	50	-	18	-	27 331	152	12 381	-	76	-	27	-	-	-	-	-	-	-	-	-	**27 457**	**152**	**12 426**	-
Past Due Assets	4	4	-	-	9	8	-	-	14 985	13 779	1 164	-	4	4	-	-	1	1	-	-	-	-	-	-	**15 003**	**13 796**	**1 164**	-
Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Assets	-	-	-	-	141	-	141	-	606 356	-	347 045	-	-	-	-	-	-	-	-	-	-	-	-	-	**606 497**	-	**347 186**	-
TOTAL (STA)	**4**	**4**	-	-	**209**	**8**	**160**	-	**8 648 362**	**15 331**	**663 665**	-	**86**	**4**	**27**	-	**1**	**1**	-	-	-	-	-	-	**8 648 662**	**15 348**	**663 852**	-
FOUNDATION INTERNAL RATING BASED APPROACH (FIRB)																												
Institutions	-	-	-	-	104	-	24	-	1 302 380	-	545 388	593	3 623	-	879	1	252	-	52	-	-	-	-	-	**1 306 359**	-	**546 343**	**594**
Specialized Lending	-	-	-	-	-	-	-	-	1 325 741	161 367	905 891	155 328	-	-	-	-	-	-	-	-	-	-	-	-	**1 325 741**	**161 367**	**905 891**	**155 328**
TOTAL (FIRB)	-	-	-	-	**104**	-	**24**	-	**2 628 121**	**161 367**	**1 451 279**	**155 921**	**3 623**	-	**879**	**1**	**252**	-	**52**	-	-	-	-	-	**2 632 100**	**161 367**	**1 452 234**	**155 922**
ADVANCED INTERNAL RATING BASED APPROACH (AIRB)																												
Corporate	-	-	-	-	53	-	46	-	1 131 038	46 127	1 325 306	60 986	21 342	67	29 053	177	-	-	-	-	-	-	-	-	**1 152 433**	**46 194**	**1 354 405**	**61 163**
Corporate - SME	-	-	-	-	1 638	1	996	3	3 787 215	403 954	2 071 835	410 946	-	-	-	-	39 092	418	20 848	438	-	-	-	-	**3 827 945**	**404 373**	**2 093 679**	**411 387**
Retail - Individuals	2	2	-	-	91	4	21	3	257 170	37 484	98 633	35 319	-	-	-	-	-	-	-	-	-	-	-	-	**257 263**	**37 490**	**98 654**	**35 322**
Retail - SME with mortgage	-	-	-	-	-	-	-	-	445 132	69 981	91 445	44 292	-	-	-	-	-	-	-	-	-	-	-	-	**445 132**	**69 981**	**91 445**	**44 292**
Retail - Individuals with mortgage	-	-	-	-	1 078	3	247	5	1 662 468	49 651	247 470	54 244	96	17	-	58	84	18	-	35	-	-	-	-	**1 663 726**	**49 689**	**247 717**	**54 342**
Retail Qualifying Revolving	40	32	-	23	57	23	10	12	101 630	6 950	30 632	5 333	7	7	-	4	4	-	1	-	29	-	3	-	**101 767**	**7 012**	**30 646**	**5 372**
Retail - SME	-	-	-	-	4	-	4	-	483 671	61 494	244 513	66 495	4	-	2	-	-	-	-	-	-	-	-	-	**483 679**	**61 494**	**244 519**	**66 495**
Secutitization	-	-	-	-	-	-	-	-	58 221	45	2 212	-	-	-	-	-	-	-	-	-	-	-	-	-	**58 221**	**45**	**2 212**	-
Equity	-	-	-	-	-	-	-	-	67 009	-	227 849	1 274	5 535	-	10 517	44	-	-	-	-	-	-	-	-	**72 544**	-	**238 366**	**1 318**
TOTAL (AIRB)	**42**	**34**	-	**23**	**2 921**	**31**	**1 324**	**23**	**7 993 554**	**675 686**	**4 339 895**	**678 889**	**26 984**	**91**	**39 572**	**283**	**39 180**	**436**	**20 849**	**473**	**29**	-	**3**	-	**8 062 710**	**676 278**	**4 401 643**	**679 691**
TOTAL	**46**	**38**	-	**23**	**3 234**	**39**	**1 508**	**23**	**19 270 037**	**852 384**	**6 454 839**	**834 810**	**30 693**	**95**	**40 478**	**284**	**39 433**	**437**	**20 901**	**473**	**29**	-	**3**	-	**19 343 472**	**852 993**	**6 517 729**	**835 613**

** WITHOUT CREDIT RISK MITIGATION EFFECTS*

UniCredit Bulbank

APPENDIX 7B

AMOUNT OF THE EXPOSURES, BROKEN DOWN BY SIGNIFICANT GEOGRAPHIC REGIONS AND EXPOSURE CLASSES * /AS OF 31.12.2016/

In thousands of BGN

	OFF-BALANCE SHEET COMMITMENTS																								TOTAL Amount before provisioning	TOTAL Booked Provision	TOTAL RWA	TOTAL Expected Loss
	AFRICA				ASIA				EUROPE				NORTH AMERICA				AUSTRALIA				SOUTH AMERICA							
Exposure class	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	Booked Provision	RWA	Expected Loss	Amount before provisioning	Booked Provision	RWA	Expected Loss				
STANDARTISED APPROACH (STA)																												
Central Governments and Central Banks	-	-	-	-	-	-	-	-	40 036	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**40 036**	-	-	-
Regional Governments	-	-	-	-	-	-	-	-	3 624	-	1 361	-	-	-	-	-	-	-	-	-	-	-	-	-	**3 624**	-	**1 361**	-
Public Sector	-	-	-	-	-	-	-	-	2 044	-	109	-	-	-	-	-	-	-	-	-	-	-	-	-	**2 044**	-	**109**	-
Institutions	-	-	-	-	-	-	-	-	1 074	-	537	-	-	-	-	-	-	-	-	-	-	-	-	-	**1 074**	-	**537**	-
Corporate	-	-	-	-	2	-	1	-	196 623	-	66 863	-	-	-	-	-	-	-	-	-	-	-	-	-	**196 625**	-	**66 864**	-
Retail	-	-	-	-	5	-	2	-	19 402	-	3 257	-	1 144	-	-	-	-	-	-	-	-	-	-	-	**20 551**	-	**3 259**	-
Exposure Secured by Immovable Porperty	-	-	-	-	-	-	-	-	30 827	-	6 496	-	-	-	-	-	-	-	-	-	-	-	-	-	**30 827**	-	**6 496**	-
Past Due Assets	-	-	-	-	-	-	-	-	34 716	20 950	13 154	-	-	-	-	-	-	-	-	-	-	-	-	-	**34 716**	**20 950**	**13 154**	-
Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Assets	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL (STA)	**-**	**-**	**-**	**-**	**7**	**-**	**3**	**-**	**328 346**	**20 950**	**91 777**	**-**	**1 144**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**329 497**	**20 950**	**91 780**	**-**
FOUNDATION INTERNAL RATING BASED APPROACH (FIRB)																												
Institutions	-	-	-	-	91 638	-	10 720	8	175 907	-	20 114	30	12 361	-	467	-	-	-	-	-	-	-	-	-	**279 906**	-	**31 301**	**38**
Specialized Lending	-	-	-	-	-	-	-	-	42 516	-	30 117	421	-	-	-	-	-	-	-	-	-	-	-	-	**42 516**	-	**30 117**	**421**
TOTAL (FIRB)	**-**	**-**	**-**	**-**	**91 638**	**-**	**10 720**	**8**	**218 423**	**-**	**50 231**	**451**	**12 361**	**-**	**467**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**322 422**	**-**	**61 418**	**459**
ADVANCED INTERNAL RATING BASED APPROACH (AIRB)																												
Corporate	3 895	-	1 879	5	18 353	-	7 927	16	1 156 474	392	263 180	2 025	-	-	113	1	-	-	-	-	57	-	15	-	**1 178 779**	**392**	**273 114**	**2 047**
Corporate - SME	-	-	-	-	9 052	-	1 324	7	1 353 989	-	528 485	9 424	-	-	-	-	-	-	87	2	-	-	-	-	**1 363 041**	-	**529 896**	**9 433**
Retail - Individuals	4	-	-	-	17	-	-	-	16 686	-	1 273	39	-	-	-	-	-	-	-	-	-	-	-	-	**16 707**	-	**1 273**	**39**
Retail - SME with mortgage	-	-	-	-	-	-	-	-	67 763	-	12 480	202	-	-	-	-	-	-	-	-	-	-	-	-	**67 763**	-	**12 480**	**202**
Retail - Individuals with mortgage	-	-	-	-	-	-	12	-	769	-	13 681	205	-	-	-	-	-	-	-	-	-	-	-	-	**769**	-	**13 693**	**205**
Retail Qualifying Revolving	24	-	-	-	256	-	21	1	176 801	-	11 877	381	16	-	1	-	36	-	2	-	31	-	1	-	**177 164**	-	**11 902**	**382**
Retail - SME	4	-	-	-	1	-	-	-	180 076	-	35 969	830	4	-	1	-	-	-	-	-	-	-	-	-	**180 085**	-	**35 970**	**830**
Secutitization	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL (AIRB)	**3 927**	**-**	**1 879**	**5**	**27 679**	**-**	**9 284**	**24**	**2 952 558**	**392**	**866 945**	**13 106**	**20**	**-**	**115**	**1**	**36**	**-**	**89**	**2**	**88**	**-**	**16**	**-**	**2 984 308**	**392**	**878 328**	**13 138**
TOTAL	**3 927**	**-**	**1 879**	**5**	**119 324**	**-**	**20 007**	**32**	**3 499 327**	**21 342**	**1 008 953**	**13 557**	**13 525**	**-**	**582**	**1**	**36**	**-**	**89**	**2**	**88**	**-**	**16**	**-**	**3 636 227**	**21 342**	**1 031 526**	**13 597**

** WITHOUT CREDIT RISK MITIGATION EFFECTS*

UniCredit Bulbank

APPENDIX 7C

AMOUNT OF THE EXPOSURES,
BROKEN DOWN BY SIGNIFICANT GEOGRAPHIC REGIONS AND EXPOSURE CLASSES *
/AS OF 31.12.2016/

In thousands of BGN

	DERIVATIVES												REPOS												TOTAL Amount before provisioning	TOTAL Booked Provision	TOTAL RWA	TOTAL Expected Loss
	AFRICA		ASIA		EUROPE		NORTH AMERICA		AUSTRALIA		SOUTH AMERICA		AFRICA		ASIA		EUROPE		NORTH AMERICA		AUSTRALIA		SOUTH AMERICA					
Exposure class	Amount before provisioning	Expected Loss	Amount before provisioning	Expected Loss	Amount before provisioning	Expected Loss	Amount before provisioning	Expected Loss	Amount before provisioning	Expected Loss	Amount before provisioning	Expected Loss	Amount before provisioning	Expected Loss	Amount before provisioning	Expected Loss	Amount before provisioning	Expected Loss	Amount before provisioning	Expected Loss	Amount before provisioning	Expected Loss	Amount before provisioning	Expected Loss				
STANDARTISED APPROACH (STA)																												
Central Governments and Central Banks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Regional Governments	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Public Sector	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Institutions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corporate	-	-	-	-	1 447	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**1 447**	-	**1 447**	-
Retail	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Exposure Secured by Immovable Porperty	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Past Due Assets	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Assets	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL (STA)	-	-	-	-	**1 447**	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**1 447**	-	**1 447**	-
FOUNDATION INTERNAL RATING BASED APPROACH (FIRB)																												
Institutions	-	-	-	-	120 447	48	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**120 447**	-	**47 118**	**48**
Specialized Lending	-	-	-	-	54 560	939	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**54 560**	-	**52 586**	**939**
TOTAL (FIRB)	-	-	-	-	**175 007**	**987**	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**175 007**	-	**99 704**	**987**
ADVANCED INTERNAL RATING BASED APPROACH (AIRB)																												
Corporate	-	-	-	-	33 484	132	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**33 484**	-	**21 168**	**132**
Corporate - SME	-	-	-	-	5 403	97	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**5 403**	-	**5 969**	**97**
Retail - Individuals	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Retail - SME with mortgage	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Retail - Individuals with mortgage	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Retail Qualifying Revolving	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Retail - SME	-	-	-	-	110	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**110**	-	**70**	**6**
Secutitization	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Equity	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL (AIRB)	-	-	-	-	**38 997**	**235**	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**38 997**	-	**27 207**	**235**
TOTAL	-	-	-	-	**215 451**	**1 222**	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	**215 451**	-	**128 358**	**1 222**

** WITHOUT CREDIT RISK MITIGATION EFFECTS*

UniCredit Bulbank

APPENDIX 8

AMOUNT OF THE EXPOSURES, BROKEN DOWN BY CREDIT QUALITY AND EXPOSURE CLASSES * /AS OF 31.12.2016/

In thousands of BGN

		ASSETS					OFF-BALANCE SHEET COMMITMENTS					DERIVATIVES			REPOS			TOTAL Amount before provisioning	TOTAL Provision	TOTAL Amount after provisioning	TOTAL Financial collaterals	TOTAL Guarantees
Exposure class	Level of Credit Quality	Amount before provisioning	Provision	Amount after provisioning	Financial collaterals	Guarantees	Amount before provisioning	Provision	Amount after provisioning	Financial collaterals	Guarantees	Amount before provisioning	Provision	Amount after provisioning	Amount before provisioning	Provision	Amount after provisioning					
STANDARTISED APPROACH (STA)																						
Central Governments and Central Banks	1	-	-	-	-	-	15	-	15	-	-	-	-	-	-	-	-	15	-	15	-	-
	2	-	-	-	-	-	2	-	2	-	-	-	-	-	-	-	-	2	-	2	-	-
	3	1	-	-	-	-	25	-	25	-	-	-	-	-	-	-	-	26	-	25	-	-
	4	3 423 575	32	3 423 543	-	-	39 994	-	39 994	-	-	-	-	-	-	-	-	3 463 569	32	3 463 537	-	-
	Unrated	4 282 187	-	4 282 187	-	-	-	-	-	39 551	-	-	-	-	-	-	-	4 282 187	-	4 282 187	39 551	-
Central Governments and Central Banks		**7 705 763**	**32**	**7 705 730**	**-**	**-**	**40 036**	**-**	**40 036**	**39 551**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**7 745 799**	**32**	**7 745 766**	**39 551**	**-**
Regional Governments	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Unrated	44 673	181	44 492	-	-	3 624	-	3 624	-	-	-	-	-	-	-	-	48 297	181	48 116	-	-
Regional Governments		**44 673**	**181**	**44 492**	**-**	**-**	**3 624**	**-**	**3 624**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**48 297**	**181**	**48 116**	**-**	**-**
Public Sector	Unrated	304	11	293	2	-	2 044	-	2 044	1 811	-	-	-	-	-	-	-	2 348	11	2 337	1 813	-
Public Sector		**304**	**11**	**293**	**2**	**-**	**2 044**	**-**	**2 044**	**1 811**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**2 348**	**11**	**2 337**	**1 813**	**-**
Institutions	Unrated	-	-	-	-	-	1 074	-	1 074	-	-	-	-	-	-	-	-	1 074	-	1 074	-	-
Institutions		**-**	**-**	**-**	**-**	**-**	**1 074**	**-**	**1 074**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**1 074**	**-**	**1 074**	**-**	**-**
Corporates	Unrated	218 543	1 136	217 407	2 541	-	196 625	-	196 625	22 529	1 205	1 447	-	1 447	-	-	-	416 615	1 136	415 479	25 070	1 205
Corporates		**218 543**	**1 136**	**217 407**	**2 541**	**-**	**196 625**	**-**	**196 625**	**22 529**	**1 205**	**1 447**	**-**	**1 447**	**-**	**-**	**-**	**416 615**	**1 136**	**415 479**	**25 070**	**1 205**
Retail	Unrated	30 422	40	30 382	157	-	20 551	-	20 551	9 564	165	-	-	-	-	-	-	50 973	40	50 933	9 721	165
Retail		**30 422**	**40**	**30 382**	**157**	**-**	**20 551**	**-**	**20 551**	**9 564**	**165**	**-**	**-**	**-**	**-**	**-**	**-**	**50 973**	**40**	**50 933**	**9 721**	**165**
Exposure Secured by Immovable Porperty	Unrated	27 457	152	27 305	-	-	30 827	-	30 827	-	-	-	-	-	-	-	-	58 284	152	58 132	-	-
Exposure Secured by Immovable Porperty		**27 457**	**152**	**27 305**	**-**	**-**	**30 827**	**-**	**30 827**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**58 284**	**152**	**58 132**	**-**	**-**
Past Due Assets	Unrated	15 003	13 796	1 207	192	-	34 716	20 950	13 766	21	-	-	-	-	-	-	-	49 719	34 746	14 973	213	-
Past Due Assets		**15 003**	**13 796**	**1 207**	**192**	**-**	**34 716**	**20 950**	**13 766**	**21**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**49 719**	**34 746**	**14 973**	**213**	**-**
Other Assets	Unrated	606 497	-	606 497	-	-	-	-	-	-	-	-	-	-	-	-	-	606 497	-	606 497	-	-
Other Assets		**606 497**	**-**	**606 497**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**606 497**	**-**	**606 497**	**-**	**-**
TOTAL		**8 648 662**	**15 348**	**8 633 313**	**2 892**	**-**	**329 497**	**20 950**	**308 547**	**73 476**	**1 370**	**1 447**	**-**	**1 447**	**-**	**-**	**-**	**8 979 606**	**36 298**	**8 943 307**	**76 368**	**1 370**

** WITHOUT CREDIT RISK MITIGATION EFFECTS*

UniCredit Bulbank

APPENDIX 9

AMOUNT OF THE EXPOSURES,
BROKEN DOWN BY CREDIT QUALITY AND EXPOSURE CLASSES *
/AS OF 31.12.2016/

In thousands of BGN

						INSTITUTIONS**				CORPORATES**						RETAIL**						EQUITY									
Notch	Average PD	Average Risk Weight	Average LGD	Average CCF	Number of Obligors	Amount before provisioning	Provision	Collaterals (Guarantees; Financial collaterals; Real Estate)	Expected Loss	Amount before provisioning	Provision	Guarantees	Financial collaterals	Real Estate	Expected Loss	Amount before provisioning	Provision	Guarantees	Financial collaterals	Real Estate	Expected Loss	Amount before provisioning	Provision	Collaterals (Guarantees; Financial collaterals; Real Estate)	Expected Loss	**TOTAL Amount before provisioning**	**TOTAL Provision**	**TOTAL Guarantees**	**TOTAL Financial collaterals**	**TOTAL Real Estate**	**TOTAL Expected Losss**
INTERNAL RATING BASED APPROACH (FIRB & AIRB)																															
1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2	0.03%	19.86%	43.91%	56.98%	28	72 093	-	-	7	28 145	-	-	53	-	2	-	-	-	-	-	-	-	-	-	-	100 238	-	-	53	-	9
3	0.04%	21.69%	44.85%	45.31%	13	117 259	-	-	9	20 514	-	-	-	-	2	-	-	-	-	-	-	-	-	-	-	137 773	-	-	-	-	11
4	0.06%	36.03%	50.92%	63.80%	10	16 653	-	-	3	14 887	1	-	-	696	4	-	-	-	-	-	-	-	-	-	-	31 540	1	-	-	696	7
5	0.08%	22.70%	42.09%	53.79%	32	29 321	-	-	5	104 788	6	830	433	15 981	23	-	-	-	-	-	-	-	-	-	-	134 109	6	830	433	15 981	28
6	0.09%	40.45%	44.92%	93.61%	42	1 412 551	-	-	581	103 556	13	-	724	31 698	32	-	-	-	-	-	-	-	-	-	-	1 516 107	13	-	724	31 698	613
7	0.13%	11.25%	25.91%	84.44%	32 689	11 697	-	-	1	98 033	23	-	231	22 125	53	345 695	27	-	10 377	137 179	79	-	-	-	-	455 425	50	-	10 608	159 304	133
8	0.19%	18.87%	29.60%	47.83%	9 159	5 868	-	-	-	426 236	18	-	6 208	20 619	103	145 278	21	-	4 940	72 006	48	-	-	-	-	577 382	39	-	11 148	92 625	151
9	0.26%	33.46%	37.51%	62.37%	8 454	24 028	-	-	22	399 138	73	401	16 342	50 240	252	127 552	29	-	2 083	59 686	61	-	-	-	-	550 718	102	401	18 425	109 926	335
10	0.37%	30.23%	29.65%	78.31%	11 144	1 056	-	-	1	368 991	121	-	5 129	81 350	393	262 413	78	16	3 889	147 487	156	-	-	-	-	632 460	199	16	9 018	228 837	550
11	0.49%	43.60%	38.63%	82.87%	8 872	36	-	-	-	404 604	295	-	7 838	69 692	722	178 773	91	-	3 782	85 760	179	-	-	-	-	583 413	386	-	11 620	155 452	901
12	0.66%	54.44%	38.85%	84.75%	12 069	12 592	-	-	33	634 402	666	467	12 378	107 404	1 594	254 518	183	-	4 013	124 429	342	-	-	-	-	901 512	849	467	16 391	231 833	1 969
13	0.90%	56.17%	34.11%	83.71%	13 433	3 334	-	-	16	669 217	850	12 017	12 295	171 959	1 885	305 855	326	31	5 654	150 648	595	-	-	-	-	978 406	1 176	12 048	17 949	322 607	2 496
14	1.21%	74.35%	38.08%	88.90%	13 069	-	-	-	-	878 304	1 784	1 269	10 142	224 921	3 789	281 871	497	-	4 315	121 409	912	-	-	-	-	1 160 175	2 281	1 269	14 457	346 330	4 701
15	1.70%	77.13%	37.21%	92.04%	12 571	-	-	-	-	595 028	1 900	6 281	7 049	149 865	3 926	248 998	544	-	2 949	113 567	1 024	-	-	-	-	844 026	2 444	6 281	9 998	263 432	4 950
16	2.29%	61.28%	32.40%	86.69%	12 061	-	-	-	-	405 052	1 463	168	5 731	137 917	2 672	196 765	633	-	2 854	84 236	1 188	-	-	-	-	601 817	2 096	168	8 585	222 153	3 860
17	3.12%	86.33%	34.98%	86.28%	9 328	223	-	-	2	756 663	3 467	10 593	9 548	240 231	7 278	141 839	628	726	2 289	57 847	1 179	-	-	-	-	898 725	4 095	11 319	11 837	298 078	8 459
18	4.28%	100.74%	33.65%	95.60%	8 798	-	-	-	-	534 718	4 397	1 045	9 710	197 390	7 602	120 022	704	-	1 753	48 270	1 370	-	-	-	-	654 740	5 101	1 045	11 463	245 660	8 972
19	5.89%	68.50%	29.47%	91.71%	7 317	-	-	-	-	100 956	1 010	-	954	40 940	1 665	99 771	801	-	823	42 458	1 543	-	-	-	-	200 727	1 811	-	1 777	83 398	3 208
20	7.89%	93.01%	33.65%	87.52%	6 216	-	-	-	-	156 910	1 969	5 941	5 214	46 605	3 813	79 051	886	-	1 072	33 906	1 635	-	-	-	-	235 961	2 855	5 941	6 286	80 511	5 448
21	10.95%	81.10%	27.48%	97.19%	5 379	-	-	-	-	82 491	1 806	-	1 191	39 496	2 579	72 307	1 098	35	508	32 047	1 944	-	-	-	-	154 798	2 904	35	1 699	71 543	4 523
22	14.58%	73.19%	25.58%	99.06%	4 877	-	-	-	-	8 569	260	-	0	3 747	381	63 992	1 394	-	461	28 228	2 296	-	-	-	-	72 561	1 654	-	461	31 975	2 677
23	26.61%	78.09%	24.76%	97.42%	7 043	1	-	-	-	21 665	703	-	194	14 909	411	117 038	5 381	-	644	51 334	8 897	-	-	-	-	138 704	6 084	-	838	66 243	9 308
24	100.00%	0.00%	30.92%	100.00%	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
25	100.00%	0.00%	56.44%	99.78%	16 310	-	-	-	-	718 326	402 387	-	8 178	220 625	419 055	352 089	212 007	135	383	136 047	183 701	-	-	-	-	1 070 415	614 394	135	8 561	356 672	602 756
26	100.00%	0.00%	87.20%	100.00%	9	-	-	-	-	29 892	27 747	-	0	3 868	26 023	338	338	-	-	-	338	-	-	-	-	30 230	28 085	-	-	3 868	26 361
Strong	N/A	68.10%	N/A	100.00%	18	-	-	-	-	276 212	674	7 360	15	217 792	1 075	-	-	-	-	-	-	-	-	-	-	276 212	674	7 360	15	217 792	1 075
Good	N/A	89.86%	N/A	98.78%	138	-	-	-	-	706 407	4 791	-	1 213	234 238	5 576	-	-	-	-	-	-	-	-	-	-	706 407	4 791	-	1 213	234 238	5 576
Satisfactory	N/A	114.27%	N/A	97.68%	34	-	-	-	-	144 089	2 497	-	840	61 929	3 932	-	-	-	-	-	-	-	-	-	-	144 089	2 497	-	840	61 929	3 932
Weak	N/A	250.00%	N/A	100.00%	2	-	-	-	-	4 634	16	-	-	4 502	371	-	-	-	-	-	-	-	-	-	-	4 634	16	-	-	4 502	371
Default	N/A	0.00%	N/A	100.00%	48	-	-	-	-	291 475	153 389	-	6	67 347	145 734	-	-	-	-	-	-	-	-	-	-	291 475	153 389	-	6	67 347	145 734
Securitisation	N/A	3.80%	N/A	100.00%	264	-	-	-	-	43 797	5	-	120	-	-	14 424	40	-	230	-	-	-	-	-	-	58 221	45	-	350	-	-
Equity	N/A	328.58%	N/A	100.00%	14	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	72 544	-	-	1 318	72 544	-	-	-	-	1 318
TOTAL	**-**	**-**	**-**	**-**	**199 442**	**1 706 712**	**-**	**-**	**680**	**9 027 699**	**612 331**	**46 372**	**121 736**	**2 478 086**	**640 947**	**3 408 589**	**225 706**	**943**	**53 019**	**1 526 544**	**207 487**	**72 544**	**-**	**-**	**1 318**	**14 215 544**	**838 037**	**47 315**	**174 755**	**4 004 630**	**850 432**

** WITHOUT CREDIT RISK MITIGATION EFFECTS*

*** INCLUDING DERIVATIVES AND REPOS*