UNICREDIT BULBANK AD

CONSOLIDATED FINANCIAL STATEMENTS AND ANNUAL REPORT ON ACTIVITY FOR THE YEAR ENDED DECEMBER 31, 2013 WITH INDEPENDENT AUDITOR'S REPORT THEREON



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INDEPENDENT AUDITOR'S REPORT

To the Shareholders of UniCredit Bulbank AD

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of UniCredit Bulbank AD ("the Bank"), which comprise the consolidated statement of financial position as of December 31, 2013, and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Bank's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Bank as of December 31, 2013, and of its financial performance and its cash flows for the year then ended in accordance with IFRS, as adopted by the European Union.

Other matter

The consolidated financial statements of the Bank for the year ended December 31, 2012 were audited by another auditor who expressed an unmodified opinion on those statements on February 19, 2013.

Report on Other Legal and Regulatory Requirements - Annual consolidated report on the activities of the Bank, according to article 33 of the Accountancy Act

Pursuant to the requirements of the Bulgarian Accountancy Act, article 38, paragraph 4 we have read the accompanying Annual consolidated report on the activities of the Bank prepared by the Bank's management. The Annual consolidated report on the activities of the Bank is not a part of the consolidated financial statements. The historical financial information presented in the Annual consolidated report on the activities of the Bank prepared by the management is consistent, in all material aspects with the financial information disclosed in the consolidated financial statements of the Bank as of December 31, 2013, prepared in accordance with IFRS, as adopted by the European Union. Management is responsible for the preparation of the Annual consolidated report on the activities of the Bank, dated February 17, 2014.

онционзирано одиторско предлемети.

София Per. №033

Deloitte Audit OOD

Deloitte Audit

Sylvia Peneva Statutory Manager Registered Auditor

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Sofia

February 18, 2014

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CONSOLIDATED INCOME STATEMENT

		In thou	usands of BGN
	Notes	2013	2012
			(restated)
Interest income		696,907	641,618
Interest expense		(229,210)	(233,193)
Net interest income	7	467,697	408,425
		en e	150,120
Dividend income		1,205	1,101
Fee and commission income		187,862	165,552
Fee and commission expense		(9,945)	(8,598)
Net fee and commission income	8	177,917	156,954
Net gains on financial assets and liabilities held for trading	9	41,175	60,406
Net gains on other financial assets designated at fair value			× 1000000
through profit or loss	10	310	2,698
Net income from investments	11	2,110	10,249
Other operating income, net	12	12,952	4,577
TOTAL OPERATING INCOME		703,366	644,410
Net income related to property, plant and equipment	13	1,056	1,358
Personnel expenses	14	(111,705)	(103,550)
General and administrative expenses	15	(127, 162)	(116,138)
Amortisation, depreciation and impairment losses on tangible			(, ,
and intangible fixed assets, investment properties and assets held for sale	16	(31,757)	(35,197)
Provisions for risk and charges	17	(9,691)	5,931
Net impairment loss on financial assets	18	(227,963)	(154,172)
PROFIT BEFORE INCOME TAX		196,144	242,642
Income tax expense	10	(00.005)	(0.1.0==:
PROFIT FOR THE YEAR	19	(20,235)	(24,959)
The second secon		175,909	217,683

These consolidated financial statements have been approved by the Management Board of UniCredit Bulbank AD on February 17, 2014

Levon Hampartzoumian Chairman of the Management Board and Chief Executive

Officer

Management Board and Chief Operative Officer

Andrea/Casini Deputy Chairman of the Emilia Palibachiyska
Member of the
Management Board and
Chief Financial Officer

Deloitte Audit OOD

Sylvia Peneva Registered auditor София Рег. №033

d auditor
The accompanying notes 1 to 47 are an integral part of these financial statements



CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

		In thou	sands of BGN
	Notes	2013	2012 (restated)
Profit for the year		175,909	217,683
Other comprehensive income - items that will not be reclassified subsequently to profit or loss			
Actuarial gains (losses) Income tax relating to items of other comprehensive income	42	(5)	(698)
that will not be reclassified subsequently to profit or loss			70
		(5)	(628)
Other comprehensive income - items that may be reclassified subsequently to profit or loss			
Available for sale investments Cash flow hedge		1,664	36,943
Income tax relating to items of other comprehensive income		2,884	(1,127)
that may be reclassified subsequently to profit or loss		(454)	(3,581)
		4,094	32,235
Total other comprehensive income net of tax for the year		4,089	31,607
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		179,998	249,290

These consolidated financial statements have been approved by the Management Board of UniCredit Bulbank AD on February 17, 2014

Levon Hampartzoumian
Chairman of the Management
Board and Chief Executive

Officer

Deloitte Audit OOD

Sylvia Peneva Registered auditor Andrea Gasini
Deputy Chairman of the
Management Board and
Chief Weberattve Officer

София Рег. №033 Emilia Palibachiyska Member of the Management Board and Chief Financial Officer

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CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Notes	24 42 2042	In thous	sands of BGI
	Notes	31.12.2013	31.12.2012	
ASSETS			(restated)	(restated
Cash and balances with Central Bank	20	728,730	006 300	000.70
Non-derivative financial assets held for trading	21	13,872		,
Derivatives held for trading	22	81,915		1000
Derivatives held for hedging	23	326	AL-197-1 1000 CONDOM TO 1000	112,02
Financial assets designated at fair value through profit or loss	24	61,549		70.00
Loans and advances to banks	25			
Loans and advances to customers	26	1,841,961	1,713,903	
Available for sale investments	27	9,529,902	8,613,880	A
Held to maturity investments		901,585	634,769	
Investments in associates	28	125,071	254,997	
Property, plant, equipment and investment properties	29	2,562	33,327	2.750 20 \$1000 B000
Intangible assets	30	136,872	143,641	153,657
Current tax assets	31	25,574	27,915	
Deferred tax assets	32	6,702	1,918	
Non-current assets and disposal group classified as held for sale	33	11,254	7,927	7,010
Other assets	34	- 00 540	-	797
TOTAL ASSETS	35	69,510	56,168	47,659
LIABILITIES		13,537,385	12,669,431	11,906,043
Financial liabilities held for trading		8.5		
Derivatives used for hedging	36	61,494	121,667	88,386
Deposits from banks	23	4,079	7,669	6,027
Deposits from customers	37	2,425,197	1,891,858	2,221,082
Subordinated liabilities	38	8,526,893	8,224,740	7,287,104
Provisions	39	220,005	218,643	216,710
Current tax liabilities	40	44,943	32,261	39,066
Deferred tax liabilities	32	458	62	6,339
Other liabilities	33	11,720	11,952	11,609
TOTAL LIABILITIES	41 _	69,327	67,250	67,373
		11,364,116	10,576,102	9,943,696
EQUITY				
Share capital		285,777	285,777	285,777
Revaluation and other reserves		19,388	15,299	(16,308)
Retained earnings		1,692,195	1,574,570	1,692,878
Profit for the year		175,909	217,683	<u>-</u>
TOTAL EQUITY	42	2,173,269	2,093,329	1,962,347
TOTAL LIABILITIES AND EQUITY		13,537,385	12,669,431	44 000 040
hese consolidated financial statements have been approved by the	Manage	ment Board	of UniCredit	Bulbank
D on February 17, 2014				- aibailit

Levon Hampaftzoumian
Chairman of the Management
Board and Chief Executive
Officer

Deputy Chairman of the Management Board and Chief Operative Office Plant

Emilia Palibachiyska Member of the Management Board and Chief Financial Officer

Deloitte Audit OOD

Sylvia Peneva

Registered auditor

Per. Nº033

София

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d auditor
The accompanying notes 1 to 47 are an integral part of these financial statements



CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

						In	thousa	nds of BGN
	Share capital	Statutory reserve	Retained	Property revaluation reserve	Available for sale investments reserve	Cash flow hedges reserves	AS 19 reserve	Total
Balance as of January 1, 2012 Restatement due to change in	285,777	342,378	1,277,405	133,381	(12,165)	(4,004)		2,022,772
accounting policy on property valuation	-	-	73,095	(133,381)	-	-	-	(60,286)
Restatement due to changes in IAS 19	-	-	-		-	-	(139)	(139)
Balance as of January 1, 2012 (restated)	285,777	342,378	1,350,500	-	(12,165)	(4,004)	(139)	1,962,347
Profit for the year	-	-	217,683	-	_	_	_	217,683
Actuarial gains (losses)	-	-	-	-	_	_	(698)	(698)
Change of revaluation reserve on available for sale investments	-	n -	-	-	36,943	-	-	36,943
Change of revaluation reserve on cash flow hedges Income tax related to	-	-	-	-	S.	(1,127)	-	(1,127)
components of other comprehensive income	-	-	-,	=	(3,694)	113	70	(3,511)
Total other comprehensive income for the year net of tax	-	-	-	-	33,249	(1,014)	(628)	31,607
Total comprehensive income for the year net of tax	-	-	217,683	•	33,249	(1,014)	(628)	249,290
Dividends paid	=	-	(118,270)	_	8 -	-	_	(118,270)
Other distribution	-	-	(38)	_	-	-	_	(38)
Balance as of December 31, 2012 (restated)	285,777	342,378	1,449,875	:=	21,084	(5,018)	(767)	2,093,329



CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED)

						In	thousar	nds of BGN
	Share capital	Statutory reserve	Retained	Property revaluation reserve	Available for sale investments reserve	Cash flow hedges reserves	AS 19 reserve	Total
Balance as of January 1, 2013	285,777	342,378	1,375,534	132,826	21,084	(5,018)	-	2,152,581
Restatement due to change in accounting policy on property valuation	-	-	74,341	(132,826)	-	-	-	(58,485)
Restatement due to changes in IAS 19	-	_	-	-	_	_	(767)	(767)
Balance as of January 1, 2013 (restated)	285,777	342,378	1,449,875	-	21,084	(5,018)	(767)	2,093,329
Profit for the year	_	-	175,909	-	-	-	_	175,909
Actuarial gains (losses)	-	-	_	_	-	_	(5)	(5)
Change of revaluation reserve on available for sale investments	-	-	-	-	1,664	-	-	1,664
Change of revaluation reserve on cash flow hedges	-	-	-	-	-	2,884	_	2,884
Income tax related to components of other comprehensive income	-	-	-	-	(166)	(288)	-	(454)
Total other comprehensive income for the year net of tax	-	-	-	-	1,498	2,596	(5)	4,089
Total comprehensive income for the year net of tax	-	-	175,909	-	1,498	2,596	(5)	179,998
Business combinations under common control	-	-	6,221		-	-	•	6,221
Dividends paid	-	3-1	(106, 248)	-		-	-	(106,248)
Other distribution		-	(31)	-	× <u>=</u>	-	-	(31)
Balance as of December 31, 2013	285,777	342,378	1,525,726	-	22,582	(2,422)	(772)	2,173,269

These consolidated financial statements have been approved by the Management Board of UniCredit Bulbank AD on February 17, 2014

Levon Hampartzoumian Chairman of the Management Board and Chief Executive

Officer

Deloitte Audit OOD

Sylvia Peneva Registered auditor Andrea Casini
Depaty Chairman of the
Manage Ment Board and
Chief Operative Communication

София

Per. №033

Emilia Palibachiyska Member of the Management Board and Chief Financial Officer

Делойт Одит"

The accompanying notes 1 to 47 are an integral part of these financial statements



CONSOLIDATED STATEMENT OF CASH FLOWS

		In thou	sands of BGN
	Notes	2013	2012
Net profit		175 000	(restated)
Current and deferred tax income, recognised in income		175,909	217,683
statement		(2,145)	(6,451)
Current and deferred tax expenses, recognised in income statement		22,380	31,410
Adjustments for non-cash items			
Depreciation and amortisation	16	29,466	34,063
Impairment of financial assets	18	237,659	169,641
Impairment of property plant, equipment and investment	202	2,291	*********
properties Provisions, net	16		1,134
61 59 400-02 and 60 40 51 51 5 • Mile MARCON	40	9,692	(5,446)
Unrealised fair value losses (gains) through profit or loss, net Unrealised fair value (gains) on FX revaluation		(16,897)	23,809
Net income from associates under equity method		(14,539)	(1,030)
Net income from sale of property, plant, equipment and		(284)	(9,724)
liquidation of associates		(1,100)	(1,191)
Net interest income		(467,697)	(408,425)
Dividend income		(1,205)	(1,101)
Increase in other accruals		17,529	9,879
Cash flows from profits before changes in operating assets and liabilities		(8,941)	54,251
Operating activities			
Change in operating assets			
(Increase)/Decrease in loans and advances to banks		(346,700)	965,146
(Increase) in loans and advances to customers		(471,170)	(915,591)
(Increase) in available for sale investments		(268,855)	(213,718)
Decrease in financial instruments held for trading and		525 E 51	1000 to 1000 to
hedging derivatives		66,202	48,418
Decrease in financial instruments at fair value through profit or loss		7,482	6,388
(Increase) in other assets			
(moreass) in other assets		(19,817)	(879)
Change in operating liabilities:			
(Decrease) in deposits from banks		(238, 275)	(327,266)
Increase in deposits from customers		483,516	944,307
Provisions utilization		(1,691)	(1,703)
(Decrease) in other liabilities		(5,589)	(23,855)
Interest received		700,943	639,368
Interest paid		(235,337)	(228,339)
Dividends received		1,205	1,101
Taxes paid		(28,396)	(30,903)
Net cash flow from operating activities		(365,423)	916,725



CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

		In thou	isands of BGN
	Notes	2013	2012
Cash flow from investing activities			(restated)
Cash payments to acquire tangible assets		(13,745)	(14,379)
Cash receipt from sale of tangible assets		2,473	2,826
Cash payments to acquire intangible assets		(5,120)	(7,798)
Cash receipt from sale of tangible assets		1	172
Cash receipts from liquidation of associates		7	42
Cash payment for acquisition of investments in subsidiaries		(30,068)	
Cash receipts from the sale of held to maturity investments		117,017	15,464
Dividends received from associates		-	9,147
Net cash flow from investing activities	_	70,565	5,474
Cash flow from financial activities		,	0,114
Dividends paid		(100.0.10)	77.62
Other cash payments related to financing activities		(106,248)	(118,270)
		(31)	(30)
Net cash flows from financial activities		(106,279)	(118,300)
Effect of exchange rate changes on cash and cash			
equivalents		3,371	416
Net increase in cash and cash equivalents		(397,766)	904 245
Cash and cash equivalents at the beginning of period	46		804,315
Cash and cash equivalents at the end of period		2,377,797	1,573,482
The squitte of the chie of period	46	1,980,031	2,377,797

These consolidated financial statements have been approved by the Management Board of UniCredit Bulbank AD on February 17, 2014

Levon Hampartzoumian Chairman of the Management Board and Chief Executive

Officer

Andrea/C Deputy Chairman of the Management Board and

Chief Operative Office PERIFUSITIVE

Emilia Palibachiyska Member of the Management Board and

Chief Financial Officer

Deloitte Audit OOD

Sylvia Peneva Registered auditor

София Per. №033

d auditor

The accompanying notes 1 to 47 are an integral part of these financial statements



NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1. Reporting entity

UniCredit Bulbank AD (the Bank) is a universal Bulgarian bank established upon a triple legal merger, performed on April 27th, 2007 between Bulbank AD, HVB Bank Biochim AD and Hebros Bank AD. These consolidated financial statements comprise of UniCredit Bulbank AD and its subsidiaries and associates (hereafter together referred as UniCredit Bulbank AD or the Bank).

UniCredit Bulbank AD possesses a full-scope banking licence for performing commercial banking activities. It is domiciled in the Republic of Bulgaria with registered address city of Sofia, 7 "Sveta Nedelya" sq. The Bank is primarily involved in corporate and retail banking and in providing asset management services.

The Bank operates through its network comprising of 208 branches and offices.

2. Basis of preparation

(a) Statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by International Accounting standards Board (IASB) and adopted by European Commission.

These financial statements have been prepared on consolidated basis as required by Bulgarian Accountancy Act. They were approved by the Management Board of the Bank on February 17, 2014. Whenever deemed necessary for comparison reasons, certain positions in prior year financial statements have been reclassified.

(b) Basis of measurement

These consolidated financial statements have been prepared on historical cost basis except for:

- derivative financial instruments measured at fair value;
- trading instruments and other instruments designated at fair value through profit or loss measured at fair value;
- available for sale financial instruments measured at fair value, where such can be reliably determined;
- liability for defined benefit obligation presented as present value of defined benefit obligation.

(c) Functional and presentation currency

These consolidated financial statements are presented in Bulgarian Lev (BGN) rounded to the nearest thousand. Bulgarian Lev is the functional and reporting currency of UniCredit Bulbank AD.

(d) Use of estimates and judgement

The preparation of financial statements requires the Management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

2. Basis of preparation (continued)

(d) Use of estimates and judgement (continued)

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Information about significant areas of estimation, uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are described in notes 4 and 5.

3. Significant accounting policies

There have been no changes in significant accounting policies for the periods presented in these financial statements, except as described below. Whenever certain information in the current period is presented in a different way for the purposes of providing more fair and true view of the financial position of the Bank, prior period information is also recalculated for comparative reasons.

Change in accounting policy

1. Voluntary change of accounting policy

In the annual financial statements of the Bank for the years ended up until December 31, 2012, the Bank has disclosed and presented investments in properties under revaluation model in accordance with IAS 16 "Property, Plant and Equipment". Those properties are mainly involved in the ordinary banking business and they account about 95% of the previously recognized revaluation reserve (out of which about 53% relates to Head Office buildings in Sofia). Management assessed that further continuation of application of revaluation model adds no additional value to the financial statements and in this regard cost model seems the more appropriate one, considering also that the cost model is the benchmark approach as per IAS 16 which is followed by the UniCredit Group. As a result in 2013 Management approved change in accounting policy, thus changing the model for subsequent measurement of properties from revaluation model to cost model. Prior period financial statements have been restated in accordance with IAS 8 "Accounting policies, Changes in Accounting Estimates and Errors" as if the cost model has always been applied. For the purposes of restatement, the valuation of properties as of December 31, 2003 (the year of first time adoption of IFRS for statutory purposes) has been accepted as deemed cost.

2. Change in accounting policy upon initial application of revised IAS 19 "Employee Benefits"

In the annual financial statements of the Bank for the years ended up to December 31, 2012, Bank has applied "corridor" method of accounting for actuarial gains/losses out of defined benefit plans. Upon first application of revised IAS 19 "Employee Benefits", starting from January 1, 2013, the "corridor" method is no longer allowed. All actuarial gain/losses should adjust the defined benefit obligation with off-setting item presented in the statement of other comprehensive income. Considering the above, Bank has restated prior period financial statements as if the requirements of revised standard have always been applied.



3. Significant accounting policies (continued)

The actual restatement amounts impacting consolidated statement of financial position and consolidated income statements are as follows:

0 1114 1 4 4 4 4	D	D () ()		usands of BGN
Consolidated statement of Financial Position	Reported 01.01.2012	Restatement due to change in the accounting policy on property valuation	Restatement IAS 19	Restated amount 01.01.2012
Revaluation and other reserves	117,212	(133,381)	(139)	(16,308)
Retained earnings	1,619,783	73,095	-	1,692,878
Property, plant, equipment and investment properties	220,641	(66,984)	-	153,657
Deferred tax assets	6,995	-	15	7,010
Deferred tax liabilities	18,307	(6,698)	-	11,609
Provisions	38,912	-	154	39,066
			In thou	usands of BGN
Consolidated statement of	Reported	Restatement due	Restatement	Restated
Financial Position	31.12.2012	to change in the	IAS 19	amoun
		accounting		31.12.2012
		policy on property		
		valuation		
Revaluation and other reserves	148,892	(132,826)	(767)	15,299
Retained earnings	1,502,030	72,540	-	1,574,570
Property, plant, equipment and investment properties	208,623	(64,982)	-	143,641
Deferred tax assets	7,842	-	85	7,927
Deferred tax liabilities	18,449	(6,497)	-	11,952
Provisions	31,409	-	852	32,261
Profit for the year	215,882	1,801	-	217,683
			In thou	usands of BGN
Consolidated income statement	Reported for 2012	Restatement due to change in the accounting policy on property valuation	Restatement IAS 19	Restated amount for 2012
Net income related to property, plant and equipment Amortisation, depreciation and	1,149	209	-	1,358
Amortisation, depreciation and				(05.407
impairment losses on tangible and intangible fixed assets, investment properties and assets held for sale	(36,990)	1,793	-	(35,197



3. Significant accounting policy (continued)

(a) Basis of consolidation

These financial statements are prepared on consolidated basis whereas all participations in single entities where UniCredit Bulbank AD exercise control by holding more than 50% of the voting rights in the investees are consolidated applying full consolidation method and all participations in single entities where UniCredit Bulbank AD exercise significant influence by holding more than 20% of the voting rights in the investees are consolidated applying equity method.

Following UniCredit Group decision for strategic reorganization, several business combinations under common control were performed throughout 2013.

In January 2013, UniCredit Bulbank AD finalized the deal for acquiring the remaining 50.1% from the capital of UniCredit Consumer Financing AD from UniCredit S.p.A thus the Bank became sole owner of the capital of the company. The acquisition was effectively completed on the first working day of January 2013, therefore control is presumed on full 2013 year basis. Upon deal completion the company was renamed to UniCredit Consumer Financing EAD.

In December 2013, UniCredit Bulbank AD acquired the remaining 75.6% from the capital of UniCredit Leasing AD and 97.6% from the capital of HVB Leasing OOD, both from UniCredit Leasing S.p.A. The deals were effectively completed in mid of December and the control over the two companies is considered effective as of year-end (December 31, 2013). Upon deal completion Bank became sole owner of the capital of both companies and they were renamed, respectively to UniCredit Leasing EAD and HVB Leasing EOOD. In parallel to gaining control over the above mentioned two leasing companies, Bank also became indirect sole owner of their subsidiaries, namely Bulbank Leasing EAD, UniCredit Auto Leasing EOD and UniCredit Insurance Broker EOOD being fully owned by UniCredit Leasing EAD, as well as HVB Auto Leasing EOOD and BA Creditanstalt Bulus EOOD, being fully owned by HVB Leasing EOOD.

All acquisitions performed in 2013 represent business combinations under common control as the ultimate parent before and after the deals remains unchanged – UniCredit S.p.A. In accordance with UniCredit Group accounting policy, such combinations are performed on arm's length principle and purchase price is based on explicit external valuations.

As of December 31, 2013 the consolidated financial statements cover the following entities:

Company	Participation in equity	Direct/Indirect participation	Consolidation method
UniCredit Factoring EAD	100.0%	Direct	Full consolidation
Hypovereins Immobilien EOOD	100.0%	Direct	Full consolidation
UniCredit Consumer Financing EAD	100.0%	Direct	Full consolidation
UniCredit Leasing EAD	100.0%	Direct	Full consolidation
HVB Leasing EOOD	100.0%	Direct	Full consolidation
Bulbank Leasing EAD	100.0%	Indirect	Full consolidation
UniCredit Auto Leasing EOOD	100.0%	Indirect	Full consolidation
UniCredit Insurance Broker EOOD	100.0%	Indirect	Full consolidation
HVB Auto Leasing EOOD	100.0%	Indirect	Full consolidation
BA Creditanstalt Bulus EOOD	100.0%	Indirect	Full consolidation
Cash Service Company AD	20.0%	Direct	Equity method



3. Significant accounting policies (continued)

(a) Basis of consolidation (continued)

	In t	Business combinations under common control effects
Pre-business combinations under common control adjustments		
Book value of pre-business combination equity participations		(31,121)
Fair value of pre-business combinations equity participations		28,901
Difference recognized in retained earnings	-	(2,220)
Business combinations under common control adjustments		
Total net assets obtained in business combinations under common control		67,410
Total fair value of the consideration transferred		(58,969)
there off:		
fair value of pre-acquisitions participations	(28,901)	
cash paid on newly acquired participations	(30,068)	
Difference recognized in retained earnings	(58,969)	8,441
Total business combinations under common control effects recognized in retained earnings		6,221

Performed in 2013 acquisitions represent business combinations under common control and they have no effect on ultimate parent's consolidated level. According to UniCredit Group accounting policy for such transactions, they are accounted for based on book values of the assets and liabilities of the companies as of the date of transfer of control with the excess of their net assets values (net equity) over total consideration transferred recognized in retained earnings. In addition as the Bank had participations in those companies prior to the new acquisitions, impairment test has been performed and as a result no impairment losses have been recognized, thus in accordance with Group policy the difference between the fair value of the existing participations in affected companies, prior to the business combination under common control, and their book value was recognized in retained earnings. The major assets acquired and liabilities assumed out of the business combinations under common control as of the date of transferring the control (before consolidation adjustments) are as follows:

In thousands of BGN

Major classes of assets acquired and liabilities assumed as of the date of transfer of control	
ASSETS	
Cash and cash equivalents	160,163
Loans to customers	781,325
Other sundry assets	18,304
TOTAL ASSETS	959,792
LIABILITIES	
Deposits from banks	858,729
Deposits from customers	15,641
Other sundry liabilities	18,012
TOTAL LIABILITIES	892,382
Net asset value	67,410

3. Significant accounting policies (continued)

(a) Basis of consolidation (continued)

In thousands of BGN

Income statement items of the acquires since the acquisition dates included in the consolidated statement of comprehensive income for the year ended December 31, 2013

Income statement items on consolidated level for year ended December 31, 2013 as though the acquisition dates for all business combinations that occurred during the year had been as of the beginning of the annual reporting

		period
Revenue	58,503	730,865
Net profit for the year	28,690	177,702

(b) Interest income and expense

Interest income and expenses are recognized in the Income statement following the accruing principle, taking into account the effective yield of the asset/liability in all material aspects. Interest income and expenses include the amortization of any discount or premium or other differences between the initial carrying amount of an interest bearing instrument and its amount at maturity calculated on an effective interest rate basis.

Interest income and expense presented in the Income statement include:

- interest on financial assets and liabilities at amortised cost calculated on an effective interest rate basis:
- interest on available for sale investment securities calculated on an effective interest rate basis;
- interest on financial instruments held for trading;
- interest on financial instruments designated at fair value through profit or loss;
- interest on derivatives designated as effective hedging instruments.

(c) Fee and commission income and expenses

Fee and commission income and expense arise on financial services provided/received and are recognized upon rendering/receiving of the corresponding service.

Fee and commission income and expenses that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate thus presented as interest income or expense.

(d) Net gains (losses) on financial assets and liabilities held for trading

Net gains (losses) on financial assets and liabilities held for trading include those gains and losses arising from disposals and changes in the fair value of financial assets and liabilities held for trading as well as trading income in dealing with foreign currencies and exchange differences from daily revaluation of the net open foreign currency position of the Bank.

(e) Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currency at the official Bulgarian National Bank foreign exchange rate effective at the date of the transaction. All monetary assets and liabilities denominated in foreign currencies are translated at the closing foreign exchange rate being the official rate of the Bulgarian National Bank. Non-monetary assets and liabilities denominated in foreign currencies, which are stated at historical cost, are translated at the foreign exchange rate effective at the date of the transaction.

3. Significant accounting policy (continued)

(e) Foreign currency transactions (continued)

As of each reporting date, all foreign currency denominated monetary assets and liabilities are revaluated on net basis using Bulgarian National Bank closing exchange rates. Any gain/loss is recognized in the profit or loss.

(f) Net gains (losses) on other financial assets designated at fair value through profit or loss

Net gains (losses) on other financial assets designated at fair value through profit or loss include all realised and unrealised fair value changes and foreign exchange differences on assets which are managed on fair value basis and for which the Bank has applied "fair value option" upon initial recognition.

(g) Dividend income

Dividend income is recognised when the right to receive income is established. Usually this is the exdividend date for equity securities.

(h) Lease payments made

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term and so producing a constant periodic rate of interest on the remaining balance of the liability.

(i) Financial instruments

(i) Recognition

The Bank initially recognises loans and advances, deposits, debt securities issued and subordinated liabilities on the date at which they are originated. Regular way purchases and sales of financial assets are recognised on the settlement date. All other financial assets and liabilities (including assets and liabilities designated at fair value through profit or loss) are initially recognised on the trade date at which the Bank becomes a party to the contractual provisions of the instrument.

A financial asset or financial liability is initially measured at fair value plus (for an item not subsequently measured at fair value through profit or loss) transaction costs that are directly attributable to its acquisition cost.

3. Significant accounting policies (continued)

(i) Financial instruments (continued)

(ii) Classification

a) Cash and balances with the Central Bank

Cash and balances with the Central bank include notes and coins on hand and unrestricted balances held with the Central Bank. They are carried at amortised cost in the statement of financial position.

b) Financial assets and derivatives held for trading

Financial assets and derivatives held for trading are those that the Bank holds for the purpose of short-term profit taking. These include securities and derivative contracts that are not designated as effective hedging instruments, and liabilities from short sales of financial instruments. All derivatives with positive fair values and purchased options are reported separately as derivatives held for trading. All derivatives with negative fair values and written options are reported as financial liabilities held for trading.

Financial assets and derivatives held for trading are carried at fair value in the statement of financial position.

c) Financial assets designated at fair value through profit or loss

Financial instruments that are not held for trading but which are part of a group of financial assets which performance is internally evaluated and reported on a fair value basis are initially designated and subsequently reported as financial assets designated at fair value through profit or loss.

Financial assets, designated at fair value through profit or loss are carried at fair value in the statement of financial position.

d) Loans and advances to banks and customers

Loans and advances to banks and customers are instruments where the Bank provides money to a debtor other than those created with the intention of short-term profit taking or selling in the near term.

Loans and advances are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest rate method.

e) Available for sale investments

Available for sale investments are non-derivative investments that are designated as available for sale or are not classified in another category of financial assets. Unquoted equity securities whose fair value cannot be reliably measured are carried at cost. All other available for sale investments are carried at fair value.

Fair value changes are recognised directly in other comprehensive income until the investment is sold or impaired, whereupon the cumulative gains and losses previously recognised in other comprehensive income are recognised in profit or loss.



- 3. Significant accounting policies (continued)
- (i) Financial instruments (continued)
 - (ii) Classification (continued)

f) Held to maturity investments

Held to maturity investments are non-derivative assets with fixed or determinable payments and fixed maturity that the Bank has the positive intent and ability to hold to maturity and which are not designated as at fair value through profit or loss or as available for sale and do not meet the definition of loans and receivables.

A sale or reclassification of a more than insignificant amount of held-to-maturity investments would result in the reclassification of all held-to-maturity investments as available for sale, and would prevent the Bank from classifying investment securities as held to maturity for the current and the following two financial years. However, sales and reclassifications in any of the following circumstances would not trigger a reclassification:

- sales or reclassifications that are so close to maturity that changes in the market rate of interest would not have a significant effect on the financial asset's fair value;
- sales or reclassifications after Bank has collected substantially all of the asset's original principal;
- sales or reclassifications attributable to non-recurring isolated events beyond the Bank's control that could not have been reasonably anticipated (such as material creditworthiness deterioration of the issuer).

Held to maturity investments are carried at amortised cost using the effective interest method.

g) Investments in subsidiaries and associates

Investments in subsidiaries comprise of equity participations in entities where the Bank exercises control through owning more than half of the voting power of such entities or through virtue of an agreement with other investors to exercise more than half of the voting rights.

Investments in associates comprise of equity participations in entities where the Bank does not exercises control but have significant influence in governing the investees' activities through owing more than 20% of the voting power of such entities.

In these consolidated financial statements Bank has adopted the policy of carrying all investments in associates at equity method. All investments in subsidiaries are fully consolidated.

h) Deposits from banks, customers and subordinated liabilities

Deposits from banks, customers and subordinated liabilities are financial instruments related to attracted funds by the Bank, payable on demand or upon certain maturity and bearing agreed interest rate.

Subordinated liability meets some additional requirements set by Bulgarian National Bank (see note **39**).

Deposits from banks, customers and subordinated liabilities are carried at amortised cost using the effective interest rate method.



3. Significant accounting policies (continued)

(i) Financial instruments (continued)

(iii) Reclassification

Bank does not reclassify financial instruments in or out of any classification category after initial recognition.

(iv) Derecognition

The Bank derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Bank is recognised as a separate asset or liability.

The Bank derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

The Bank enters into transactions whereby it transfers assets recognised on its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets or a portion of them. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised from the statement of financial position. Transfers of assets with retention of all or substantially all risks and rewards include, for example, securities lending and repurchase transactions. In transactions in which the Bank neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset, it derecognises the asset if it does not retain control over the asset. The rights and obligations retained in the transfer are recognised separately as assets and liabilities as appropriate. In transfers in which, control over the asset is retained, the Bank continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

In certain transactions the Bank retains the obligation to service the transferred financial asset for a fee. The transferred asset is derecognised in its entirety if it meets the derecognition criteria. An asset or liability is recognised for the servicing contract, depending on whether the servicing fee is more than adequate (asset) or is less than adequate (liability) for performing the servicing.

(v) Amortised cost measurement

The amortised cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initial amount recognised and the maturity amount, minus any reduction for impairment.

(vi) Fair value measurement principles

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

In accordance with IFRS 7 "Financial instruments: Disclosures" Bank applies three-level fair value hierarchy that reflects the significance of the inputs used in measurements (for more details see note 5).

3. Significant accounting policies (continued)

(i) Financial instruments (continued)

(vii) Offsetting

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position when both the Bank and the counter party have a legally enforceable right to offset the recognized amounts and the transactions are intended to be settled on a net basis.

(viii) Repurchase agreements

UniCredit Bulbank AD enters into purchases (sales) of financial instruments under agreements to resell (repurchase) substantially identical instruments at a certain date in the future at a fixed price. Instruments purchased subject to commitments to resell them at future dates are not recognized. The amounts paid are recognized in loans to either banks or customers. Financial instruments sold under repurchase agreements continue to be recognized in the statement of financial position and measured in accordance with the accounting policy. The proceeds from the sale of the investments are reported in the statement of financial position under deposits from customers or banks, respectively. The difference between the sale and repurchase consideration is recognised on an accrual basis over agreed term of the deal and is included in net interest income.

(j) Impairment

The carrying amounts of Bank's assets are regularly reviewed to determine whether there is any objective evidence for impairment as follows:

- for loans and receivables by the end of each month for the purposes of preparing interim financial statements reported to the Bulgarian National Bank and Management;
- for available for sale, held to maturity financial assets and investments in subsidiaries and associates - semi-annually based on review performed the Bank and decision approved by ALCO;
- for non-financial assets by the end of each year for the purposes of preparing annual financial statements.

If any impairment indicators exist, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in profit or loss.

3. Significant accounting policies (continued)

(j) Impairment (continued)

(i) Assets carried at amortised cost

Impairment losses on assets carried at amortised cost are measured as the difference between the carrying amount of the financial asset and the present value of estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against loans and advances. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

Loans and advances to banks and customers are assessed for impairment indicators on a monthly basis for the purposes of preparing monthly financial statements of the Bank. Review is performed and decisions are taken by Bank's Provisioning and Restructuring Committee which is a specialized internal body for monitoring, valuation and classification of risk exposures. Loans and advances are presented net of allocated allowances for impairment. Impairment allowances are made against the carrying amount of loans and advances that are identified as being impaired based on regular reviews of outstanding balances. Impairment allowances on portfolio basis are maintained to reduce the carrying amount of portfolios of similar loans and receivables to their estimated recoverable amounts at the reporting date. The expected cash flows for portfolios of similar assets are estimated based on previous experience, late payments of interest, principals or penalties. Increases in the allowance account are recognized in profit or loss. When a loan is known to be uncollectible, all the necessary legal procedures have been completed, and the final loss has been determined, the loan is directly written off

Assets classified as held to maturity are assessed for impairment on a semi-annual basis based on available market data. Review is performed and decision is taken my Assets and Liabilities Committee (ALCO) of the Bank.

If in a subsequent period the amount of impairment loss decreases and the decrease can be linked objectively to an event occurring after the write-down, the write-down or allowance is reversed through profit or loss thus increasing the amortized cost to the amount that never exceeds the amortised cost had the loan never been impaired.

(ii) Financial assets remeasured to fair value directly in other comprehensive income

Financial assets remeasured to fair value directly through other comprehensive income are those classified as available for sale financial investments.

Where an asset remeasured to fair value directly through other comprehensive income is impaired, and a write down of the asset was previously recognized directly in other comprehensive income, the writedown is transferred to profit or loss and recognized as part of the impairment loss.

Where debt instrument measured to fair value directly through other comprehensive income is impaired, and an increase in the fair value of the instrument was previously recognized in other comprehensive income, the increase in fair value of the instrument recognized in other comprehensive income is reversed to the extent the asset is impaired. Any additional impairment loss is recognized in profit or loss. For equity instruments, no reversal of impairment is recognized in profit or loss. Any increase in fair value after impairment is recognized in other comprehensive income.

If in subsequent periods the amount of impairment loss decreases and the decrease can be linked objectively to an event occurring after the write-down, the write-down is reversed through profit or loss.

Assessment of impairment indicators of available for sale investments is done semi-annually. Decision for existence of any impairment is taken by ALCO.



3. Significant accounting policies (continued)

(k) Derivatives used for hedging

Derivatives used for hedging include all derivative assets and liabilities that are not classified as held for trading. Derivatives used for hedging are designated as effective hedging instruments and are measured at fair value in the statement of financial position.

In 2009 Bank has developed hedge accounting methodology aiming at effective management of interest rate risk out of the banking book positions through certain fair value hedge and cash flow hedge relationships.

In accordance with the approved methodology, upon initial designation of the hedge, the Bank formally documents the relationship between the hedging instruments and the hedged items, including risk management objective and strategy in undertaking the hedge, together with the method that will be used to assess and measure the effectiveness of the hedge relationship. Assessment is performed, both at the inception of the hedge relationship as well as on ongoing basis, as to whether the hedging instruments are expected to be "highly effective" in offsetting the changes in the fair value or cash flows of the respective hedged items during the period for which the hedge is designated, and whether the actual results of each hedge are within the range of 80-125 percent. The Bank also makes an assessment for each cash flow hedge of a forecast transaction, as to whether the forecast transaction is highly probable to occur and presents an exposure to variations in cash flows that could ultimately affect profit or loss.

Fair value hedge

When a derivative is designated as hedging instrument in a hedge of fair value of recognized asset or liability that could affect profit or loss, changes in the fair value of the derivative are recognized immediately in profit or loss together with the changes in the fair value of the hedged item attributable to the hedged risk.

If the hedging derivative expires or is sold, terminated or exercised, or the hedge no longer meets the criteria for fair value hedge accounting, or the hedge designation is revoked, fair value hedge accounting is discontinued prospectively. Any adjustment up to that point to a hedged item, for which the effective interest method is used, is amortised to profit or loss as part of the recalculated effective interest rate of the item over its remaining life. Amortisation starts immediately when hedge relationship no longer exists.

Cash flow hedge

Bank designates derivatives as hedging instruments in hedge of the variability in cash flows attributable to particular type of risk associated with highly probable forecast transaction that could ultimately affect profit or loss. While the derivative is carried at fair value in the statement of financial position, the effective portion of the changes of the fair value is recognized in other comprehensive income under cash flow hedge reserve and the ineffective part is recognized immediately in profit or loss.

If the hedging derivative expires or is sold, terminated or exercised, or the hedge no longer meets the criteria for cash flow hedge accounting, or the hedge designation is revoked then the hedge accounting is discontinued prospectively.

As Bank's hedging strategy covers forecast cash flows as hedged items, the cumulative amount, recognized in other comprehensive income from the period when the hedge was effective, is recycled in profit or loss when the forecast transactions occur. In case the forecast transaction is no longer expected to occur, the whole balance outstanding in other comprehensive income is reclassified in profit or loss.

3. Significant accounting policies (continued)

(I) Property, plant, equipment and investment property

As disclosed in Note **3** above, in 2013 Bank has changed its accounting policy for presenting investments in properties from "revaluation" model to "cost" model.

All items of property, plant and equipment are carried at cost less accumulated depreciation or impairment losses.

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business or use for administrative purposes. Investment property is measured at cost less any accumulated depreciation.

Properties acquired upon foreclosure procedure, which are neither intended to be used in the banking business nor kept as investment properties, but intended to be sold or constructed for the purposes to be sold, are presented in other assets in accordance with IAS 2 "Inventories" (see also Note **35**)

The gains or losses on disposal of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of the item of property and equipment, and are recognized net in profit or loss.

Depreciation on all items of property, plant and equipment and investment property is provided on a straight-line basis at rates designed to write down the cost or valuation of fixed assets over their expected useful lives. Assets are not depreciated until they are brought into use and transferred from construction in progress into the relevant asset category.

The applicable annual depreciation rates based on expected useful life on major assets categories are as follows:

		Annual depreciation rates (%)	Equivalent expected useful life (years)
•	Buildings	4	25
•	Computer hardware	20-50	2-5
•	Fixtures and fittings	15-20	5-7
•	Vehicles	25	4

3. Significant accounting policies (continued)

(m) Intangible assets

Intangible assets are stated at cost less accumulated amortisation and any impairment losses. As of December 31, 2013 and December 31, 2012 intangible assets includes primarily investments in software and related licenses.

Amortisation is calculated on a straight-line basis over the expected useful life of the asset. The average useful life of intangible assets controlled by the Bank is estimated to 5 years, which is an equivalent of approximately 20% annual amortization rate.

(n) Non-current assets and disposal groups classified as held for sale

Bank represents as non-current assets held for sale, investments in property which carrying amount will be recovered principally through sale transaction rather than continuing use. Items are only included in this category when the Management of the Bank has clear intention to finalize the sale and has already started looking for a buyer.

Non-current assets held for sale are carried at the lower of their carrying amount and fair value less costs to sell.

(o) Provisions

A provision is recognized when the Bank has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. As of December 31, 2013 Management has reviewed Bank's legal and constructive obligation and to the extent they meet the requirement for recognition, provision is recorded, respectively.

(p) Employees' benefits

(i) Short-term employee's benefits

Short-term employees' benefits comprise of amounts due to personnel on the basis of unused paid leave accounted for each and single employee as of the reporting date as well as expected additional bonus payments for achieved results during the current financial year.

The amount of the unused paid-leave obligation includes the overall undiscounted amount of the obligation that the Bank has to settle should the employment contract is terminated as of the reporting date. Short-term employees' benefits are presented as other liabilities and disclosed separately in the Notes.

(ii) Defined benefit obligation

Defined benefit obligations are those agreed in the Collective Labour Agreement.

A defined benefit plan is a post-employment benefit plan other than a defined contribution plan. The Bank's net obligation in respect of defined benefit pension plans is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods and discounting that benefit to determine its present value. The discount rate used is those of Bulgarian local currency government bonds at the reporting date. The calculation is performed by a qualified actuary. To determine the net amount in the statement of financial position, any actuarial gains and losses is presented separately in the Statement of other comprehensive income.

3. Significant accounting policies (continued)

(p) Employee benefits (continued)

(iii) UniCredit Group Short and Long-Term incentive plans

UniCredit Group Short and Long-Term incentive plans comprise of deferred cash payments (cash settled) as well as stock options and performance share (equity settled) granted by the ultimate parent UniCredit S.p.A. They are allocated to selected group of top and senior managers of the Bank.

Whenever the vesting period of the stock options or performance shares ends, UniCredit Bulbank is required to settle the monetary amount, corresponding to the economic value of the respective instruments. Thereafter the parent effectively grants the instruments to the respective managers.

As of December 31, 2013 and December 31, 2012 UniCredit Bulbank presents the corresponding part of the economic value of the stock options and performance shares and respective accruals on the deferred cash payments as payroll costs under personnel expenses in the Income statement and the related obligation as other liability.

(q) Share capital and reserves

(i) Share capital

As described in Note 1, HVB Bank Biochim AD and Hebros Bank AD merged into Bulbank AD legally as of April 27th, 2007 with retroactive effect for accounting purposes since January 1st, 2007. At the time of the merger the three merging entities were under direct control of UniCredit bank Austria AG and ultimately under control of UniCredit S.p.A. The merger represented a share-exchange transaction, where share-exchange ratios based on fair valuation of the net assets of the three Banks, certified by independent auditor, as required by the Bulgarian Commercial Act, were applied. The share capital of UniCredit Bulbank AD as of the date of the merger was in the amount of BGN 239,256 thousand and comprise of the share capital of Bulbank AD before the merger in the amount of BGN 166,370 thousand, increased by the newly issued ordinary shares exchanged for the ordinary shares of the merging Banks - HVB Bank Biochim AD and Hebros Bank AD (increase in the amount of BGN 72,886 thousand).

In September 2010 shareholders of UniCredit Bulbank AD approved a capital increase in the amount of BGN 179,000 thousand through issuing 24,655,650 new shares with issuing price BGN 7.26 and face value BGN 1, each. The capital increase was dully completed and registered and as of December 31, 2010 the share capital of the Bank amounted to BGN 263,911 thousand.

In May 2011 shareholders of UniCredit Bulbank AD approved a capital increase in the amount of BGN 158,744 thousand through issuing 21,865,500 new shares with issuing price BGN 7.26 and face value BGN 1, each. The capital increase was dully completed and registered and as of December 31, 2011 the share capital of the Bank amounts to BGN 285,777 thousand. No changes in the share capital were performed in 2013 and 2012.

(ii) Reserves

Reserves consist of statutory reserves and retained earnings held within the Bank as well as reserves on available for sale investments, cash flow hedges and reserve resulted from defined benefit obligation actuarial gains and losses. As of December 31, 2013 and December 31, 2012 the reserves includes also the premium of previously issued shares corresponding to the difference between the issuing price and the face value.

3. Significant accounting policies (continued)

(r) Taxation

Tax on the profit for the year comprises current tax and the change in deferred tax. Income tax is recognized in the Income statement except to the extent that it relates to items recognized directly to other comprehensive income, in which case it is recognised in other comprehensive income. Current tax comprises tax payable calculated on the basis of the expected taxable income for the year, using the tax rates enacted at the reporting date, and any adjustment of tax payable for previous years.

Deferred tax is provided using the liability method on all temporary differences between the carrying amounts for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax is calculated on the basis of the tax rates that are expected to apply for the periods when the asset is realized or the liability is settled. The effect on deferred tax of any changes in tax rates is charged to the Income statement, except to the extent that it relates to items previously charged or credited directly to other comprehensive income.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the unused tax losses and credits can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

(s) Segment reporting

As of January 1, 2009 the Bank has adopted IFRS 8 "Operating Segments" which requires the Bank to present operating segments based on the information that is internally provided to the Management. This adoption did not represent a change in accounting policy as the business segments that have been previously determined and presented by the Bank in accordance with IAS 14 "Segment Reporting" are also the primary operating segments which are regularly reported to the Management of the Bank.

(t) New IFRS, amendments to existing IFRS and interpretations (IFRIC) adopted for the first time in the financial statements as of at the reporting date

The following standards, amendments to the existing standards and interpretations issued by the International Accounting Standards Board (IASB) and adopted by the EU are effective for the current period:

- IFRS 13 "Fair Value Measurement", adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2013);
- Amendments to IFRS 1 "First-time Adoption of IFRS" Severe Hyperinflation and Removal of Fixed Dates for First-time Adopters, adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2013);
- Amendments to IFRS 1 "First-time Adoption of IFRS" Government Loans, adopted by the EU on 4 March 2013 (effective for annual periods beginning on or after 1 January 2013);
- Amendments to IFRS 7 "Financial Instruments: Disclosures" Offsetting Financial Assets and Financial Liabilities, adopted by the EU on 13 December 2012 (effective for annual periods beginning on or after 1 January 2013);
- Amendments to IAS 1 "Presentation of financial statements" Presentation of Items of Other Comprehensive Income, adopted by the EU on 5 June 2012 (effective for annual periods beginning on or after 1 July 2012);
- Amendments to IAS 12 "Income Taxes" Deferred Tax: Recovery of Underlying Assets, adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2013);
- Amendments to IAS 19 "Employee Benefits" Improvements to the Accounting for Postemployment Benefits, adopted by the EU on 5 June 2012 (effective for annual periods beginning on or after 1 January 2013);

- 3. Significant accounting policies (continued)
- (t) New IFRS, amendments to existing IFRS and interpretations (IFRIC) adopted for the first time in the financial statements as of at the reporting date (continued)
 - Amendments to various standards "Improvements to IFRSs (cycle 2009-2011)" resulting from the
 annual improvement project of IFRS (IFRS 1, IAS 1, IAS 16, IAS 32, IAS 34) primarily with a view to
 removing inconsistencies and clarifying wording, adopted by the EU on 27 March 2013
 (amendments are to be applied for annual periods beginning on or after 1 January 2013),
 - IFRIC 20 "Stripping Costs in the Production Phase of a Surface Mine", adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2013).

The adoption of these new IFRS, amendments to existing IFRS and interpretations (IFRIC) has not led to any changes in the Bank's accounting policies except for the amendments of IAS 19 "Employee Benefits" (see Note 3 and Note 40)

(u) New IFRS and interpretations (IFRIC) adopted by the EU but not yet effective as at the reporting date

At the date of authorisation of these financial statements the following standards, amendments to the existing standards and interpretations issued by IASB and adopted by the EU were in issue but not yet effective:

- IFRS 10 "Consolidated Financial Statements", adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2014);
- IFRS 11 "Joint Arrangements", adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2014);
- IFRS 12 "Disclosures of Interests in Other Entities", adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2014);
- IAS 27 (revised in 2011) "Separate Financial Statements", adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2014);
- IAS 28 (revised in 2011) "Investments in Associates and Joint Ventures", adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2014);
- Amendments to IFRS 10 "Consolidated Financial Statements", IFRS 11 "Joint Arrangements" and IFRS 12 "Disclosures of Interests in Other Entities" – Transition Guidance, adopted by the EU on 4 April 2013 (effective for annual periods beginning on or after 1 January 2014);
- Amendments to IFRS 10 "Consolidated Financial Statements", IFRS 12 "Disclosures of Interests in Other Entities" and IAS 27 (revised in 2011) "Separate Financial Statements" – Investment Entities, adopted by the EU on 20 November 2013 (effective for annual periods beginning on or after 1 January 2014);
- Amendments to IAS 32 "Financial instruments: presentation" Offsetting Financial Assets and Financial Liabilities, adopted by the EU on 13 December 2012 (effective for annual periods beginning on or after 1 January 2014);
- Amendments to IAS 36 "Impairment of assets" Recoverable Amount Disclosures for Non-Financial Assets, adopted by the EU on 19 December 2013 (effective for annual periods beginning on or after 1 January 2014);
- Amendments to IAS 39 "Financial Instruments: Recognition and Measurement"
 Novation of Derivatives and Continuation of Hedge Accounting, adopted by the EU on 19
 December 2013 (effective for annual periods beginning on or after 1 January 2014).

3. Significant accounting policies (continued)

(v) Standards and Interpretations issued by IASB but not yet adopted by the EU

At present, IFRS as adopted by the EU do not significantly differ from regulations adopted by the International Accounting Standards Board (IASB) except from the following standards, amendments to the existing standards and interpretations, which were not endorsed for use in EU as at the date of publication of these consolidated financial statements (the effective dates stated below is for IFRS in full):

- IFRS 9 "Financial Instruments" and subsequent amendments (effective date was not yet determined);
- Amendments to IAS 19 "Employee Benefits" Defined Benefit Plans: Employee Contributions (effective for annual periods beginning on or after 1 July 2014);
- Amendments to various standards "Improvements to IFRSs (cycle 2010-2012)" resulting from the
 annual improvement project of IFRS (IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16, IAS 24 and IAS 38)
 primarily with a view to removing inconsistencies and clarifying wording (amendments are to be
 applied for annual periods beginning on or after 1 July 2014);
- Amendments to various standards "Improvements to IFRSs (cycle 2011-2013)" resulting from the
 annual improvement project of IFRS (IFRS 1, IFRS 3, IFRS 13 and IAS 40) primarily with a view to
 removing inconsistencies and clarifying wording (amendments are to be applied for annual periods
 beginning on or after 1 July 2014);
- IFRIC 21 "Levies" (effective for annual periods beginning on or after 1 January 2014).

The Bank anticipates that the adoption of these standards, amendments to the existing standards and interpretations will have no material impact on the financial statements in the period of initial application, except for the one noted below which might have material effect on the financial statements:

• IFRS 9 Financial Instruments uses a single approach to determine whether a financial asset is measured at amortised cost or fair value, replacing the many different rules in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments (its business model) and the contractual cash flow characteristics of the financial assets. The new standard also requires a single impairment method to be used, replacing the many different impairment methods in IAS 39.

At the same time, hedge accounting regarding the portfolio of financial assets and liabilities, whose principles have not been adopted by the EU, is still unregulated.

According to the bank's estimates, application of hedge accounting for the portfolio of financial assets or liabilities pursuant to IAS 39: "Financial Instruments: Recognition and Measurement", would not significantly impact the financial statements, if applied as at the balance sheet date.



4. Financial risk management

(a) General framework

UniCredit Bulbank AD is exposed to the following risks from financial instruments:

- market risk;
- liquidity risk;
- credit risk;
- operational and reputational risk.

This note presents information about the Bank's exposure to each of the above risks, the Bank's objectives, policies and processes for measuring and managing risk and the Bank's management of capital.

Different types of risks are managed by specialized departments and bodies within the Bank's structure. The applicable policies entirely correspond to the requirements of Risk Management Group Standards as well as all respective requirements set by Bulgarian banking legislation. Bank manages risk positions on aggregate basis, focusing in reaching optimal risk/return ratio.

Assets and Liabilities Committee (ALCO) is a specialized body established in the Bank for the purposes of market risk and structural liquidity management.

Credit risk in the Bank is specifically monitored through Provisioning and Restructuring Committee (PRC). It is a specialized body responsible for credit risk assessment, classification of credit risk exposures and impairment losses estimation. Assessment of the credit risk is in accordance with the Group standards and for regulatory purposes in accordance with Bulgarian National Bank requirements.

Management of the Bank has approved certain limits aiming to mitigate the risk impact on the Bank's result. These limits are within the overall risk limits of the banking group. The limits for credit risk depend on size of the exposure. Management Board approves the big exposure – 10 % of the capital of the Bank (requirement of Law on Credit Institutions). There is an effective procedure established in the Bank for limits monitoring, including early warning in case of limits breaches.

The operational risk governance system of UniCredit Bulbank AD is set to identify, manage and mitigate the operational risk exposure, defining a system of clearly outlined responsibilities and controls. Senior management is responsible for the effective oversight over operational risk exposure and approves all material aspects of the framework. Fundamental element of the operational risk system is the existence of an Operational Risk Committee. Starting from Q2 2011 UniCredit Bulbank AD applies the Advanced Measurement Approach (AMA) for its capital calculation of operational risk on stand-alone basis, making it the first bank in Bulgaria certified to use AMA. In these consolidated financial statements total operational risk requirements are presented as the sum of AMA amount calculated for the Bank stand-alone plus the respective additions from consolidated entities, calculated under standardized approach.



4. Financial risk management (continued)

(b) Market risks

Risk monitoring and measurement in the area of market risks, along with trading activities control is performed by Market Risk department. Market risks control function is organized independently from the trading and sales activities. Prudent market risk management policies and limits are explicitly defined in Market Risk Rule Book and Financial Markets Rule Book, reviewed at least annually. A product introduction process is established in which risk managers play a decisive role in approving a new product.

Market risk management in UniCredit Bulbank AD encompasses all activities in connection with Markets and Investment Banking operations and management of the assets and liabilities structure. Risk positions are aggregated at least daily, analysed by the independent Market risk management unit and compared with the risk limits set by the Management Board and ALCO. The risk control function also includes ongoing monitoring and reporting of the risk positions, limit utilization, and daily presentation of results of Markets & Brokerage and Assets and Liabilities Management (ALM) operations.

UniCredit Bulbank AD applies uniform Group risk management procedures. These procedures make available the major risk parameters for various trading operations at least once a day. Besides Value at Risk, other factors of equal importance are stress-oriented sensitivity and position limits. Additional element is the loss-warning level limit, providing early indication of any accumulation of position losses.

For internal risk management and Group compliant risk measurement, the Bank applies UniCredit Group's internal model IMOD. It is based on historical simulation with a 500-day market data time window for scenario generation and covers all major risk categories: interest rate risk and equity risk (both general and specific), currency risk and commodity position risk. Internal model also includes quantification of Stressed VaR and Incremental risk charge values. The simulation results, supplemented with distribution metrics and limit utilization are reported on a daily basis to the Management. In addition to the risk model results, income data from market risk activities are also determined and communicated on a daily basis. Reporting covers the components reflected in IFRS-based profit and the mark to market of all investment positions regardless of their recognition in the IFRS-based financial statements ("total return").

During 2013, VaR (1 day holding period, confidence interval of 99 %) moved in a range between EUR 2.64 million and EUR 4.35 million, averaging EUR 3.37 million, with credit spreads and interest rates being main drivers of total risk in both, trading and banking books.

VaR of UniCredit Bulbank AD by risk category in EUR million for 2013 on consolidated basis is as follows:

Risk Category	Minimum	Maximum	Average	Year-end
Interest rate risk	0.29	2.81	1.20	1.75
Credit spread	2.68	3.57	3.17	2.92
Exchange rate risk	0.01	0.02	0.01	0.01
Vega risk	0.00	0.00	0.00	0.00
VaR overall ¹	2.64	4.35	3.37	2.71

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¹ Including diversification effects between risk factors



4. Financial risk management (continued)

(b) Market risks (continued)

Reliability and accuracy of the internal model is monitored via daily back-testing, comparing the simulated results with actually observed fluctuations in market parameters and in the total value of books. Back-testing results for 2013 confirm the reliability of used internal model. There were 3 negative back-testing excesses during 2013.

In addition to VaR, risk positions of the Bank are limited through sensitivity-oriented limits. The most important detailed presentations include: basis point shift value (interest rate /spread changes of 0.01 % by maturity bucket), credit spread basis point value (credit spread changes of 0.01% by maturity bucket) and FX sensitivities. In the interest rate sector, the Basis-Point-Value (BPV) limit restricts the maximum open position by currency and time buckets, with valuation changes based on shift by 0.01% (1 basis point).

The sensitivities' table below provides summary of interest rate risk exposure of UniCredit Bulbank AD on consolidated basis (trading and banking book) as of December 31, 2013 (change in value due to 1 basis point shift, amounts in EUR):

IR Basis Point Shift

CCY	0-3M	3M-1Y	1Y-3Y	3Y-10Y	10Y-	Sum
AUD	0					0
BGN	9,318	-8,382	-16,323	-59,481	-845	-75,713
CAD	0					0
CHF	-237	627	-59	1	3	336
DKK	0					0
EUR	12,736	23,775	-3,018	-19,318	-11,156	3,019
GBP	-243	261	30			48
JPY	0					0
NOK	0					0
PLN	0					0
RON	0					0
RUB	0					0
TRY	0					0
USD	1,199	-4,659	-3,996	-19		-7,475
TOTAL	23,733	37,704	23,426	78,819	12,004	86,593

Measured by the total basis-point value, the credit spread sensitivity measure for UniCredit Bulbank AD as of December 31, 2013 totalled EUR 157,067. Treasury-near instruments continue to account for the largest part of the credit spread positions while the current exposure to financials and corporates is relatively lower.



- 4. Financial risk management (continued)
- (b) Market risks (continued)

SP Basis Point Shift

Issuer/Risk factor	0-3M	3M-1Y	1Y-3Y	3Y-10Y	10Y-	Long	Short	Sum
MARKIT_CONSUMER_GOODS_BB_CDS	-7	-4				-11		-11
MARKIT_CONSUMER_GOODS_B_CDS	0	-63	-44			-107		-107
MARKIT_FINANCIAL_B_CDS	-13	-1,895	-3,176			-5,084		-5,084
MARKIT_GOVERNMENT_BB_CDS	-6	-89	-1,116	-4,450		-5,661		-5,661
TREAS_BG_CDS	-238	-20,303	-39,174	-86,404	-8	-146,127		-146,127
TREAS_IT	0	-73	-4			-78		-78
Sum	-264	-22,428	-43,513	-90,854	-8	-157,067	0	-157,067
Total	264	22,428	43,513	90,854	8	157,067	0	157,067

Internal model results are complemented by various stress scenarios to identify potential effects of stressful market conditions on the Bank's earnings. The assumptions under such stress scenarios include extreme movements in prices or rates and deterioration in market liquidity. Stress results for major asset classes and portfolios (credit, rates and FX) and estimated impact on liquidity position up to 60 days are reported at least monthly to ALCO. In 2013 the Bank's Management continued prudent risk management practice with primary focus on client-driven business.



4. Financial risk management (continued)

(b) Market risks (continued)

UniCredit Bulbank AD is exposed to exchange rate risk through transactions in foreign currencies. Net FX open positions in trading and banking book are monitored on daily basis and are restricted by volume overnight limits.

As of December 31, 2013 the FX balances of UniCredit Bulbank AD are as outlined in the table below:

	In thousands of BGN		
	EUR and	Other	Total
	BGN	currencies	
ASSETS			
Cash and balances with Central Bank	716,424	12,306	728,730
Non-derivative financial assets held for trading	13,872	-	13,872
Derivatives held for trading	67,385	14,530	81,915
Derivatives held for hedging	326	-	326
Financial assets designated at fair value through profit or loss	61,549	-	61,549
Loans and advances to banks	1,611,960	230,001	1,841,961
Loans and advances to customers	9,262,519	267,383	9,529,902
Available for sale investments	737,299	164,286	901,585
Held to maturity investments	1,532	123,539	125,071
Investments in associates	2,562	-	2,562
Property, plant, equipment and investment properties	136,872	-	136,872
Intangible assets	25,574	-	25,574
Current tax assets	6,702	-	6,702
Deferred tax assets	11,254	-	11,254
Other assets	69,323	187	69,510
TOTAL ASSETS	12,725,153	812,232	13,537,385
LIABILITIES			
Financial liabilities held for trading	47,849	13,645	61,494
Derivatives used for hedging	2,327	1,752	4,079
Deposits from banks	2,338,848	86,349	2,425,197
Deposits from customers	7,730,549	796,344	8,526,893
Subordinated liabilities	220,005	-	220,005
Provisions	27,206	17,737	44,943
Current tax liabilities	458	-	458
Deferred tax liabilities	11,720	-	11,720
Other liabilities	67,424	1,903	69,327
TOTAL LIABILITIES	10,446,386	917,730	11,364,116
	, ,	•	, , ,
EQUITY	2,173,269	_	2,173,269
Net off-balance sheet spot and forward position	(105,099)	104,874	(225)
Net position	399	(624)	(225)
	230	(=-/	(==5)



4. Financial risk management (continued)

(b) Market risks (continued)

As of December 31, 2012 the FX balances of UniCredit Bulbank are as outlined in the table below:

	EUR and	Other	Total
	BGN	currencies	
ASSETS			
Cash and balances with Central Bank	896,658	9,740	906,398
Non-derivative financial assets held for trading	80,657	40	80,697
Derivatives held for trading	110,940	13,325	124,265
Financial assets designated at fair value through profit or loss	65,832	3,794	69,626
Loans and advances to banks	1,693,186	20,717	1,713,903
Loans and advances to customers	8,351,975	261,905	8,613,880
Available for sale investments	529,567	105,202	634,769
Held to maturity investments	106,431	148,566	254,997
Investments in associates	33,327	-	33,327
Property, plant, equipment and investment properties	143,641	-	143,641
Intangible assets	27,915	-	27,915
Current tax assets	1,918	-	1,918
Deferred tax assets	7,927	-	7,927
Other assets	55,967	201	56,168
TOTAL ASSETS	12,105,941	563,490	12,669,431
LIABILITIES			
Financial liabilities held for trading	109,710	11,957	121,667
Derivatives used for hedging	4,669	3,000	7,669
Deposits from banks	1,863,728	28,130	1,891,858
Deposits from customers	7,524,680	700,060	8,224,740
Subordinated liabilities	218,643	-	218,643
Provisions	13,722	18,539	32,261
Current tax liabilities	62	-	62
Deferred tax liabilities	11,952	_	11,952
Other liabilities	65,717	1,533	67,250
TOTAL LIABILITIES	9,812,883	763,219	10,576,102
EQUITY	2,093,329		2,093,329
Net off-balance sheet spot and forward position	(213,740)	- 199,815	(13,925)
Het on-valance sheet spot and forward position	(£13,140)	199,019	(13,925)
Net position	(14,011)	86	(13,925)



4. Financial risk management (continued)

(c) Liquidity risk

In line with Group standards, UniCredit Bulbank deals with liquidity risk as a central risk in banking business by monitoring and steering short-term and medium-term liquidity requirements. In this context, liquidity situation is analysed against standard and stress scenarios. Methods of liquidity analysis, management responsibilities, as well as contingency plan and funding plan procedures are laid down in the Bank's Liquidity Management Policy.

Liquidity is operationally managed through Markets/Treasury Department and the structural liquidity through Asset-Liability Management Department. According to the Liquidity Policy, Asset-Liability Management Department monitors on a daily basis short term flows, arising from interbank activities with a time horizon up to three months. The structural liquidity is monitored on a weekly basis prepared under going concern scenario. For the purposes of liquidity management short-term limits are monitored daily, defined as function of the primary funds and liquidity stress-test results. Structural liquidity limit ratios define minimum required coverage of long-term assets with coherent liabilities.

Integral part of liquidity management process is monitoring the results of regular stress tests. Market risks control function performs liquidity stress tests on regular basis, using standardised Group-wide scenarios and specific local set. These scenarios describe the effects of market-driven or name-driven crisis signals, with assumptions about behaviour of non-financial customers. The liquidity outflows expected to occur are compared with available collateral (essentially, securities eligible as collateral at the central bank) to examine banks' risk-taking capacity over two months horizon. The extreme scenario combining market- and name-driven crisis was covered without exceptions during 2013, meaning that assuming extreme stress conditions the Bank is expected to cope with liquidity shock using own resources.

The following tables provide basic analysis of the financial assets expected recoverability and financial liabilities of the Bank split into relevant maturity bands based on the remaining contractual periods to repayment for items with defined maturity and model mapping for items with no defined maturity or roll over assumptions. The gross amounts include also estimated contractual interest payments. Actual outflows may materially differ from those presented in the tables as historically most of the clients' attracted deposit have economic maturity much longer than the contractual one (deposits are consistently rolled over).

		In thous	ands of BGN
Maturity table as at 31 December 2013	Up to 1 year	Over 1 year	Total
ASSETS			
Non-derivative financial assets held for trading	13,872	-	13,872
Financial assets designated at fair value through profit or loss	-	61,549	61,549
Loans and advances to banks	1,649,934	192,027	1,841,961
Loans and advances to customers	3,250,508	6,279,394	9,529,902
Available for sale investments	148,515	753,070	901,585
Held to maturity investments	1,532	123,539	125,071
Other assets	43,311	26,199	69,510
TOTAL FINANCIAL ASSETS	5,107,672	7,435,778	12,543,450



- 4. Financial risk management (continued)
- (c) Liquidity risk (continued)

		In thous	ands of BGN
Maturity table as at 31 December 2012	Up to 1 year	Over 1 year	Total
ASSETS			
Non-derivative financial assets held for trading	80,697	-	80,697
Financial assets designated at fair value through profit or loss	-	69,626	69,626
Loans and advances to banks	1,713,903	-	1,713,903
Loans and advances to customers	3,328,886	5,284,994	8,613,880
Available for sale investments	37,332	597,437	634,769
Held to maturity investments	121,367	133,630	254,997
Other assets	35,254	20,914	56,168
TOTAL FINANCIAL ASSETS	5,317,439	6,106,601	11,424,040



- 4. Financial risk management (continued)
- (c) Liquidity risk (continued)

					In thou	sands of BGN
Maturity table as at 31 December 2013	Carrying amount	Gross in (out) flow	Up to 1 month	From1 to 3 months	From 3 months to 1 year	Over 1 year
Non derivative instruments						
Deposits from banks	2,425,197	(2,540,813)	(204,185)	(16,225)	(365,769)	(1,954,634)
Deposits from customers Subordinated liabilities	8,526,893 220,005	(8,620,723) (240,946)	(5,404,393)	(1,192,700)	(1,768,526) (52,851)	(255,104) (188,095)
Unutilized credit lines	-	(1,265,900)	(18,989)	-	(234,192)	(1,012,719)
Total non-derivative instruments	11,172,095	(12,668,382)	(5,627,567)	(1,208,925)	(2,421,338)	(3,410,552)
Trading derivatives, net	20,421					
Outflow	•	(2,271,009)	(1,137,062)	(346,441)	(468,928)	(318,578)
Inflow		2,296,619	1,140,283	344,755	473,236	338,345
Derivatives used for hedging, net	(3,753)					
Outflow		(72,737)	(908)	(1,611)	(5,324)	(64,894)
Inflow		71,821	63	199	732	70,827
Total derivatives	16,668	24,694	2,376	(3,098)	(284)	25,700
Total financial liabilities	11,188,763	(12,643,688)	(5,625,191)	(1,212,023)	(2,421,622)	(3,384,852)



- 4. Financial risk management (continued)
- (c) Liquidity risk (continued)

					In thou	sands of BGN
Maturity table as at 31 December 2012	Carrying amount	Gross in (out) flow	Up to 1 month	From1 to 3 months	From 3 months to 1 year	Over 1 year
Non derivative instruments						
Deposits from banks	1,891,858	(1,984,575)	(170,514)	(13,949)	(129,455)	(1,670,657)
Deposits from customers	8,224,740	(8,280,900)	(2,455,553)	(1,578,984)	(2,745,248)	(1,501,115)
Subordinated liabilities	218,643	(242,064)	-	-	-	(242,064)
Issued financial guarantee contracts	13,626	(13,626)	-	-	-	(13,626)
Unutilized credit lines	-	(1,228,916)	(18,434)	-	(227,349)	(983,133)
Total non-derivative instruments	10,348,867	(11,750,081)	(2,644,501)	(1,592,933)	(3,102,052)	(4,410,595)
Trading derivatives, net	2,598					
Outflow	-	(2,658,172)	(1,369,465)	(366,675)	(569,174)	(352,858)
Inflow	-	2,664,528	1,358,471	367,342	570,968	367,747
Derivatives used for hedging, net	(7,669)	-	-	-	-	-
Outflow	-	(9,785)	(2,546)	(253)	(1,356)	(5,630)
Inflow	-	2,086	373	37	207	1,469
Total derivatives	(5,071)	(1,343)	(13,167)	451	645	10,728
Total financial liabilities	10,343,796	(11,751,424)	(2,657,668)	(1,592,482)	(3,101,407)	(4,399,867)

4. Financial risk management (continued)

(d) Credit risks

Credit risk is defined as potential losses arising from not fulfilment of any contractual obligation with regard to issued or originated financial instrument.

Bank effectively manages credit risk inherent to its trading and banking book.

Bank applies different approach and has established different departments with regard to monitoring the credit risk related to corporate clients, small and middle enterprises and individuals.

(i) Credit risk in the trading book

For the purposes of portfolio management and risk limitation in the derivatives and security financing business with banks and customers, UniCredit Bulbank uses the group internal counterparty risk model based on Monte Carlo simulations by estimating the potential future exposure at portfolio level for each counterpart. Calculations are based on market volatilities, correlations between specific risk factors, future cash flows and stress considerations, taking into account netting and collateral agreements, if applicable. Subject to simulations are all major types of transactions, e. g. foreign exchange and interest rate derivatives, equity / bond-related instruments, credit derivatives and commodity derivatives.

Treasury credit lines utilisation for derivatives and security financing business is available online in the central treasury system operated on group-wide basis.

Additionally, UniCredit Bulbank limits the credit risk arising from its derivatives and repo-based business through strict use of master agreements, ongoing monitoring of documentation standards by legal experts, and application of break clauses and collateral agreements.

Regulatory trading book includes financial assets held for trading purposes and derivatives, not held in conjunction with banking book positions.

The analysis based on client credit quality and rating (where available) as of December 31, 2013 and December 31, 2012 is as shown in the next table:

	In thousands of BGN		
	31.12.2013	31.12.2012	
Government bonds Rated BBB	13,001	50,242	
Bonds of credit institutions Rated AAA	-	29,841	
Corporate bonds Unrated	872	614	
Derivatives (net)			
Banks and financial institution counterparties	(34,566)	(94,802)	
Corporate counterparties	54,986	97,400	
Total trading assets and liabilities	34,293	83,295	



4. Financial risk management (continued)

(d) Credit risks (continued)

(ii) Credit risk in the banking book

Credit risk, inherent in the banking book, is managed as the creditworthiness of Bank's clients is assessed for the whole life of the loan, from the date of initial loan application till the date of final repayment. Issued Letters of Guarantees, Letters of Credit and all other irrevocable credit commitments fell also within the scope of Bank's credit risk monitoring. As a credit risk mitigation policy, Bank accepts different types of collaterals depending on the product and client.

Competences for evaluation and classification of risk exposures, assessment and quantification of impairment allowances and provisions for credit risk are exclusively within the responsibility of Provisioning and Restructuring Committee (PRC) established in the Bank.

The Bank applies the principle of individual and collective assessment of credit risk exposures depending on existence or non-existence of objective impairment indicators and considering the adopted individually significant materiality threshold.

Objective impairment indicators are those "loss events" that have occurred after initial recognition of the exposure and which have an impact on the exposure estimated future cash flows. In order to provide consistency in the risk measurement, the Bank assumes existence of objective impairment indicators in case of occurrence of a default event as per the approved "Methodology paper on Default according to Basel II".

Exposures with objective evidence for impairment (defaulted exposures) generally trigger specific impairment allowances (calculation amount based on individual assessment or portfolio model-based). For all exposures that are not defaulted, impairment assessment is done on a portfolio basis combining exposures with similar credit characteristics. The Bank adopts Expected Loss (EL) concept for assessing impairment on portfolio basis, considering expected default probability within one year horizon, adjusted by Loss Confirmation Period (LCP) in order to translate it into incurred loss as defined by IFRS (IBNR concept).

Risk assessment is done at least once per month. Credit risk methodology adopted by the Bank is explicitly defined in the Policy for evaluation of risk exposures. The process of evaluation of contingent liabilities and allocation of provisions as per the requirements of IAS 37 "Provisions, Contingent Liabilities and Contingent Assets" is performed specifically whenever provision allocation indicator exists, as per the current Policy, and mandatory by the year-end for the purposes of drawing annual financial statements of the Bank.

Credit risk monitoring is also focused on fulfilment of statutory lending limits set in Law on Credit Institutions. Exposure to one customer or group of related customers exceeding 10% of the capital base are treated as big exposures and it has to be approved by the Management Board. Maximum amount of an exposure to one customer or group of related customers must not exceed 25% of the capital base of the Bank. The table below shows the ratio of the biggest exposure to a group of customers and the top five biggest groups of customers as of December 31, 2013 and December 31, 2012.

In thousands of BGN

	Credit risk exposure before risk transfer		Credit risk exposure after risk transfer		% of own funds	
	2013	2012	2013	2012	2013	2012
Biggest credit risk exposure to customers' group	480,503	314,258	442,912	265,362	23.9%	14.0%
Credit risk exposure to top five biggest customers' groups	1,046,998	876,633	955,571	799,631	51.6%	42.4%

4. Financial risk management (continued)

(d) Credit risks (continued)

(ii) Credit risk in the banking book (continued)

The table below analyses the breakdown of impairment allowances as of December 31, 2013 and December 31, 2012 on loans and advances to customers:

					In thousa	nds of BGN
		Carrying amount Impairme before impairment allowance			Carrying amount	
	2013	2012	2013	2012	2013	2012
Impaired	1,667,039	1,217,248	975,726	694,447	691,313	522,801
individually assessed	821,133	517,454	377,742	254,484	443,391	262,970
portfolio based	845,906	699,794	597,984	439,963	247,922	259,831
Collectively impaired	7,666,419	6,948,003	64,581	61,490	7,601,838	6,886,513
Past due but not impaired	203,122	233,702	-	-	203,122	233,702
individually assessed	141,143	159,310	-	-	141,143	159,310
portfolio based	61,979	74,392	-	-	61,979	74,392
Past due comprises						
up to 90 days	24,005	<i>4</i> 2,010	-	-	24,005	42,010
from 91 to 180 days	<i>6,459</i>	12,168	-	-	6,459	12,168
over 181 days	172,658	179,524	-	-	172,658	179,524
•	203,122	233,702	-	-	203,122	233,702
Neither past due nor impaired	1,033,629	970,864	-	-	1,033,629	970,864
Total	10,570,209	9,369,817	1,040,307	755,937	9,529,902	8,613,880

4. Financial risk management (continued)

(d) Credit risks (continued)

(ii) Credit risk in the banking book (continued)

The breakdown of the fair value of collaterals pledged in favour of the Bank on loans and advances to customers is as follows:

	In tho	In thousands of BGN			
	Loans and advances	Loans and advances to customers			
	31.12.2013	31.12.2012			
Impaired defaulted exposures					
Cash collateral	237	395			
Property	1,311,587	1,034,050			
Other collateral	2,750,969	2,635,478			
Other collateral	2,730,909	2,033,470			
Collectively impaired performing exposures (IBNR)					
Cash collateral	53,754	22,108			
Property	7,240,872	6,989,031			
Debt securities	· · ·	119			
Other collateral	17,473,809	18,821,462			
Past due but not impaired defaulted exposures					
Cash collateral	798	327			
Property	475,658	550,931			
Other collateral	411,877	553,438			
Neither past due nor impaired performing					
exposures					
Cash collateral	83,754	80,169			
Property	1,986,664	2,140,023			
Debt securities	9,638	10,000			
Other collateral	605,620	662,374			
Total	32,405,237	33,499,905			



4. Financial risk management (continued)

(d) Credit risks (continued)

(ii) Credit risk in the banking book (continued)

The concentration of risk exposures in different sectors of the economy as well as geographical spread out is as outlined in table below.

	Loans and	advances to customers	Loans and advances to banks			ands of BGN nt securities
	31.12.2013	31.12.2012	31.12.2013	31.12.2012	31.12.2013	31.12.2012
Concentration by sectors						
Sovereign	313,666	64,925	-	-	1,014,662	874,758
Manufacturing	2,157,730	2,054,696	-	-	-	_
Commerce	2,049,742	1,989,269	-	-	-	_
Construction and real estate	1,780,435	1,662,572	_	-	97	97
Agriculture and forestry	348,289	229,101	_	-	_	_
Transport and communication	425,539	255,728	_	-	_	-
Tourism	169,811	176,149	_	-	-	-
Services	399,232	313,055	_	-	-	-
Financial services	112,519	189,793	1,841,961	1,713,903	14,459	48,238
Retail (individuals)	,	,	,- ,	, -,	,	-,
Housing loans	1,652,031	1,653,414	-	-	_	_
Consumer loans	1,161,215	781,115	-	-	_	-
	10,570,209	9,369,817	1,841,961	1,713,903	1,029,218	923,093
Impairment allowances	(1,040,307)	(755,937)	-	-	-	-
Total	9,529,902	8,613,880	1,841,961	1,713,903	1,029,218	923,093
Concentration by geographic location						
Europe	10,509,382	9,331,198	1,836,390	1,704,277	1,029,218	920,115
North America	25,952	129	5,298	8,533	-	2,978
Asia	311	532	133	986	-	-
Africa	34,458	37,859	_	-	_	_
South America	16	7	-	-	-	_
Australia	90	92	140	107	_	_
	10,570,209	9,369,817	1,841,961	1,713,903	1,029,218	923,093
Impairment allowances	(1,040,307)	(755,937)	-	-	-	-
Total	9,529,902	8,613,880	1,841,961	1,713,903	1,029,218	923,093



4. Financial risk management (continued)

(e) Operational Risk

Operational risk is defined as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events (including legal risk). Examples include compensations paid to customers for incorrect/inadequate product-related advice, IT system failures, damage to property, processing errors or fraud, subject to consolidated risk measurement and management (collection of loss data, external data, scenarios, indicators), on which the calculation of capital held for operational risk is based.

In UniCredit Bulbank AD the operational risk management framework is a combined set of policies and procedures for controlling, measuring and mitigating the operational risk exposure, which includes the UniCredit Group guidelines and local documents. The Bank has a dedicated function to operational risk management, which is independent from the business and operational areas. The responsibilities of the unit are in line with those envisaged by the Holding and Sub-Holding. Nominated operational risk managers in the branch network and the Head Office, working on a decentralized basis, are responsible for loss data identification and reporting as well as for adoption of measures to reduce and prevent risks in their respective areas.

For the past five years, the established Operational Risk Committee (recently renamed to Operational and Reputational Risk Committee with the introduction of a Reputational Risk function in the Bank) greatly enhanced the regular exchange of information and promotion of the operational risk awareness within the Bank. Meetings are held quarterly and are attended by the Bank's senior management. The Operational and Reputational Risk Committee acts also as a Permanent Workgroup, where current operational risk issues and developments are reported, and serves as a platform for discussion of unresolved issues for the purpose of finding risk mitigation solutions.

In 2013 a new function was introduced within the scope of the responsibility of the Operational and Reputational Risk Unit, the Reputational Risk. Reputational risk is defined as the current or prospective risk to earnings and capital arising from adverse perception of the image of the financial institution on the part of customers, counterparties, shareholders/investors, regulators or employees (stakeholders). The function is in the final stage of the setup phase; the general set of principles and rules for monitoring the Reputational Risk exposure are being adopted in compliance with the UniCredit Group guidelines.

The activities in 2013 were concentrated on the further development of the operational risk management with focus on preventative and mitigation actions to reduce future losses and increase the extent of involvement of the Operational and Reputational Risk Unit in the approval process for relevant projects and products. Moreover, the risk culture within the Bank was further enhanced through an innovative online training. The latest reports show that all employees have passed the operational risk training, which illustrates outstanding operational risk awareness at Bank level.

Overall, the organisation of operational and reputational risk management at UniCredit Bulbank AD is well established, at a high level of quality, as stated in the annual self-validation report. This was confirmed by the control verifications of UniCredit Group Internal Validation, Group and Bank's Internal Audit inspections. Based on these independent assessments, the operational risk management and control system was found sound and well developed with focus on proactiveness, proposal and implementation of mitigation actions with the active involvement of the operational and reputational risk function, and all relevant units in the Bank. This fact was further supported by the "Bank of the year 2013" award to UniCredit Group by the "Operational and Regulation Risk" magazine, the most renowned and prestigious in its field worldwide. It's the first time the Group gets this prestigious award for operational risk management excellence.

4. Financial risk management (continued)

(f) Basel II disclosure

Under this Basel II disclosure, Bank represents regulatory requirements for consolidated reporting. These requirements may differ from IFRS basis for consolidation as it covers only financial institutions, being subsidiary or associate of a credit institution therefore consolidated Basel II figures does not include full consolidation of Hypovereins Immobilien EOOD, being it a non-financial institution. However Bank dully deduct the participation in that entity from its capital base (own funds).

Since January 1st, 2007 Bulgarian banks apply BASEL II requirements for measurement of the capital adequacy. Under the regulatory framework, Bank allocates capital for covering three major types of risk, namely credit risk, market risk and operational risk.

In 2011 UniCredit Bulbank AD became the first Bulgarian bank authorized to use:

- Foundation Internal Rating Based (Foundation IRB or F-IRB) Approach under Basel II for the calculation of credit risk capital requirements for corporate customers and credit institutions (on stand-alone basis) and
- Advanced Measurement Approach (AMA) for the calculation of operational risk capital requirements for bank stand-alone and standardized approach for consolidated subsidiaries.

Credit Risk Weighted Assets and capital requirements calculated under the F-IRB Approach are risk sensitive as they depend directly on the borrowers' creditworthiness illustrated by their Probabilities of Default. In these consolidated financial statements Credit Risk Weighted assets originating from consolidated subsidiaries are presented under standardized approach.

Statutory limits exposed to Banks require Bank to maintain total capital adequacy ratio not less than 12% and Tier I ratio not less than 6%. As a response to the ongoing world financial crisis Bulgarian National Bank strongly recommended all the Banks in Bulgaria to maintain minimum Tier I ratio of 10%.

Securitization

In 2011 Bank has signed First Loss Guarantee Agreement (FLPG) with European Investment Fund, covering newly disbursed SME loans. In 2012 upon agreement for the regulatory treatment with Bulgarian National Bank, the above mentioned transaction is presented as synthetic securitization under STA for the purposes of allocating capital for credit risk under Basel II. Summary of FLPG is as of December 31, 2013 is presented in the table below:

NAME	EIF JEREMIE		
Type of securitisation:	First Loss Portfolio Guarantee		
Originator:	UniCredit E	Bulbank	
Issuer:	European Inves	tment Fund	
Target transaction :	Capital Relief and	d risk transfer	
Type of asset:	Highly diversified and granular pool of newly granted SME loans		
Quality of Assets as of December 31, 2013	Performing	loans	
Agreed maximum portfolio volume:	EUR 50,000	thousand	
Nominal Value of reference portfolio :	BGN 75,848	thousand	
Issued guarantees by third parties:	First loss cash co	verage by EIF	
Amount and Condition of tranching:			
Type of tranche	Senior	Junior	
Reference Position as of December 31, 2013	BGN 42,111 thousand	BGN 18,568 thousand	



4. Financial risk management (continued)

(f) Basel II disclosures (continued)

(i) Capital base (own funds)

Capital base (own funds) eligible for regulatory purposes include Tier I and Tier II capital as defined by Bulgarian National Bank.

As of December 31, 2013 and December 31, 2012 the consolidated Capital base of UniCredit Bulbank AD comprises as follows:

	In thousands of BGN		
	31.12.2013	31.12.2012	
		(restated)	
Share capital	285,777	285,777	
Statutory reserve	342,378	342,378	
Retained earnings	1,343,598	1,225,694	
Total capital and reserves	1,971,753	1,853,849	
Deductions			
Unrealized loss on available-for-sale instruments	(694)	(155)	
Intangible assets	(25,574)	(27,914)	
Total deductions	(26,268)	(28,069)	
Total Tier I capital	1,945,485	1,825,780	
Subordinated liabilities	89,186	127,520	
Total Tier II capital	89,186	127,520	
Additional deductions from Tier I and Tier II capital	(183,754)	(114,693)	
Total Capital base (Own funds)	1,850,917	1,838,607	

For comparative reasons, due to change in accounting policy with regards to property valuation, the Bank has recalculated prior year own funds as if this policy has been effective as of December 31, 2012.

The additional deductions from the Capital base relates to Bank's participation in unconsolidated entities which represent 10% or more than 10% of the registered capital of such entities as well as the excess of regulatory provisions on loans over recognized impairment allowances under IFRS (for exposures treated under standardized approach) and short fall (excess of regulatory Expected Loss over IFRS impairment allowances) for exposures treated under F-IRB. For regulatory purposes the deduction is split equally between Tier I and Tier II capital.



4. Financial risk management (continued)

(f) Basel II disclosures (continued)

(ii) Capital requirements

As of December 31, 2013 and December 31, 2012 the capital requirements for credit, market and operational risks are as follows:

	In thousands of BGN		
	31.12.2013	31.12.2102	
		(restated)	
Capital requirements for credit risk			
Exposures under standardized approach	257,553	222,161	
Exposures under FIRB	453,112	493,168	
Total capital requirements for credit risk	710,665	715,329	
Capital requirements for market risk	7,985	10,672	
Total capital requirements for operational risk	101,129	78,173	
Total capital requirements for credit, market and operational risk	819,779	804,174	
Additional capital requirements subject to National discretions from the Regulator	409,889	402,087	
Total regulatory capital requirements	1,229,668	1,206,261	
Capital Base (Own funds)	1,850,917	1,838,607	
there off Tier I	1,850,917	1,768,434	
Free equity (Own funds)	621,249	632,346	
Total capital adequacy ratio	18.06%	18.29%	
Tier I ratio	18.06%	17.59%	

For comparative reasons, due to change in accounting policy with regards to property valuation, the Bank has recalculated prior year own funds as if this policy has been effective as of December 31, 2012.

Capital requirements for credit risk cover credit risk and dilution risk in the banking book, counterparty risk in the overall business and settlement risk in the trading book.

Capital requirements for market risk cover market risk in the trading book, foreign-exchange and commodity risks in the overall business.

Operational risk is calculated on applying AMA approach as described in note 4 (e)

The additional capital requirements, presented above, are subject to National discretion of Bulgarian National Bank. They are calculated as 50% of the total capital requirements for credit risk, market risk and operational risk.

5. Use of estimates and judgements

For the purposes of preparation of these financial statements Management has used certain estimates and judgement in order to provide fair and true presentation of the financial position of the Bank. These estimates and judgement require Management to get used all information available in order to assess and where possible to quantify potential impact on the Bank's financial position as a result of some uncertain events.

In general the estimates and judgement are widely used in assessing:

- Fair value determination of financial instruments;
- Fair value determination of non-financial assets:
- Impairment of financial instruments, especially loans;
- Quantification of the provisions for constructive and/or legal obligations.

(a) Fair value determination of financial instruments

As described in note **3** (i) (vi) Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Quoted market price (unadjusted) in an active market for an identical instrument:
- Level 2: Valuation techniques based on observable inputs, either directly (i.e., as prices) or indirectly (i.e., derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data;
- Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. Unobservable in this context means that there is little or no current market data available from which to determine the price at which an arm's length transaction would be likely to occur.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the Bank determines fair values using valuation techniques. Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist, various option pricing models and other valuation models.

Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other inputs used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations. The objective of valuation techniques is to arrive at a fair value determination that reflects the fair value of the financial instrument at the reporting date that would have been determined by market participants and that represents the price that would be received to sell an asset or paid to transfer liability in an orderly transaction. The Bank uses widely recognised valuation models for determining the fair value of common and more simple financial instruments, like interest rate and currency swaps that use only observable market data and require little management judgement and estimation. Observable prices and model inputs are usually available in the market for listed debt and equity securities, exchange traded derivatives and simple over the counter derivatives like interest rate swaps. Availability of observable market prices and model inputs reduces the need for management judgement and estimation and also reduces the uncertainty associated with determination of fair values. Availability of observable market prices and inputs varies depending on the products and markets and is prone to liquidity, changes based on specific events and general conditions in the financial markets.

5. Use of estimates and judgements (continued)

(a) Fair value determination of financial instruments (continued)

Valuation models that employ significant unobservable inputs require a higher degree of management judgement and estimation. Management judgement and estimation are usually required for selection of appropriate valuation model, determination of probability of default and prepayment speeds and selection of appropriate discount rates.

Upon first adoption of IFRS 13 "Fair Value Measurement", in 2013 Bank paid specific attention on assessing and revising its valuation techniques, especially with regards to valuation of OTC derivatives and other Level 2 and Level 3 financial instruments, otherwise carried at amortized cost (loans and deposits to/from customers and banks). In doing such revision Bank has adopted UniCredit Group valuation techniques and methodologies.

OTC derivatives

CVA (Credit Value Adjustment) represents adjustment made on the valuation of OTC derivative transaction in order to properly reflect the credit risk of the derivative counter-party. It can also be referred as emanation of market value of counter-party credit risk. According to the UniCredit Group adopted methodology, CVA is calculated on bilateral basis for financial institutions and large corporate clients with available single name CDS or observable similar counterparties' asset swap spreads and CDS sector/rating index and unilateral for other corporate or retail clients based on internal risk parameters (PD and LGD). In bilateral computations DVA (Debt Value Adjustment) representing market value of Bank's own credit risk towards counterparty, is also considered (for the actual amounts of CVA/DVA adjustments for 2013 see also Note 9).

Loans and advances to banks and customers

The embodied fair valuation technique represents DCF method, where the applicable discount factor is the sum of risk free rate, expected loss and unexpected loss. The latter is valid for performing loans (those where default events are not encountered). For defaulted loans, as the allocation of impairment requires deeper analysis of the expected cash flows, in accordance with Group methodology, Management can reasonably assume that the fair value is equal to the carrying amount and all such instruments are mapped to Level 3 fair value hierarchy.

As all loans are not traded on active markets, attention should be paid to proper mapping them into the FV hierarchy as per IFRS 7. In this regard, according to the UniCredit Group methodology, also adopted by the Bank, whenever risk-free FV deviates by more than 5% from risk-adjusted FV, then the unobservable input has material impact on the final fair value determination, therefore the fair value of the respective instrument is mapped to Level 3. If the deviation is within the 5% threshold, the instrument is mapped to Level 2 fair value hierarchy.

Deposits from banks and customers

The embodied fair valuation technique represents DCF method, where the applicable discount factor is the sum of risk free rate and own credit spread (liquidity spreads). Since own credit spread does not have material impact on fair valuation, the fair values of all deposits form banks and customers are presented within Level 2 fair value hierarchy.



5. Use of estimates and judgements (continued)

(a) Fair value determination of financial instruments (continued)

The table below analyses financial instruments carried at fair value by valuation method applied by the Bank as of December 31, 2013 and December 31, 2012.

Instrument category	2013			el 2	LC V C	Level 3		Total	
		2012	2013	2012	2013	2012	2013	2012	
Non-derivative financial assets held for trading	-	-	13,001	80,083	871	614	13,872	80,697	
Derivatives held for trading	-	-	81,865	124,265	50	-	81,915	124,265	
Derivatives used for hedging	-	-	326	-	-	-	326	-	
Financial assets designated at fair value through profit or loss	-	-	-	6,875	61,549	62,751	61,549	69,626	
Available for sale Investments	194,285	3,232	689,569	613,041	17,731	18,496	901,585	634,769	
	128,965	18,270	1,538	247,342	-	-	130,503	265,612	
Loans and advances to banks	-	-	1,843,094	1,713,790	-	-	1,843,094	1,713,790	
Loans and advances to customers	-	-	7,319,204	7,857,522	2,644,745	756,503	9,963,949	8,614,025	
_	323,250	21,502	9,948,597	10,642,918	2,724,946	838,364	12,996,793	11,502,784	
Financial liabilities held for trading	-	-	61,494	121,667	-	-	61,494	121,667	
Derivatives used for hedging	-	-	4,079	7,669	-	-	4,079	7,669	
Deposits from banks	-	-	2,347,513	1,895,035	-	-	2,347,513	1,895,035	
Deposits from customers	-	-	8,572,785	8,269,457	-	-	8,572,785	8,269,457	
Subordinated liabilities	-	-	212,847 11,198,718		-	-	212,847 11,198,718	218,643 10,512,471	

The movement in financial instruments carried at fair value belonging to Level 3 for the year ended December 31, 2013 is as follows:

		In tho	usands of BGN
	Financial assets held for trading	Financial assets designated at fair value through profit or loss	Available for sale Investments
Opening balance (January 1, 2012)	614	62,751	18,496
Increases	469	1,553	-
Profit recognized in income statement	328	1,553	-
Transfer from other levels	141	-	-
Decreases	(162)	(2,755)	(765)
Sales	-	-	-
Redemption	(73)	(2,081)	(600)
Loses recognized in income statement	(89)	(674)	(10)
Loses recognized in equity	-	-	(72)
Transfers to other levels	-	-	-
Other decreases	_	-	(83)
Closing balance (December 31, 2013)	921	61,549	17,731



5. Use of estimates and judgements (continued)

(a) Fair value determination of financial instruments (continued)

The tables below analyses the fair value of financial instruments by classification as of December 31, 2013 and December 31, 2012.

								ands of BGN
December 2013	Fair value through profit or loss	Held-to- maturity	Loans and receivables	Available for sale	CFH derivatives	Other amortized cost	Total carrying amount	Fair value
ASSETS								
Cash and balances with Central bank	-	-	-	-	-	728,730	728,730	728,730
Non-derivative financial assets held for trading	13,872	-	-	-	-	-	13,872	13,872
Derivatives held for trading	81,915	-	-	-	-	-	81,915	81,915
Derivatives held for hedging	-	-	-	-	326	-	326	326
Financial assets designated at fair value through profit or loss	61,549	-	-	-	-	-	61,549	61,549
Loans and advances to banks	-	-	1,841,961	-	-	-	1,841,961	1,843,094
Loans and advances to customers	-	-	9,529,902	-	-	-	9,529,902	9,963,949
Available for sale Investments	-	-	-	901,585	-	-	901,585	901,585
Held to maturity Investments	-	125,071	-	-	-	-	125,071	130,503
TOTAL ASSETS	157,336	125,071	11,371,863	901,585	-	728,730	13,284,911	13,725,523
LIABILITIES								
Financial liabilities held for trading	61,494	-	-	-	-	-	61,494	61,494
Derivatives used for hedging	-	-	-	-	4,079	-	4,079	4,079
Deposits from banks	-	-	-	-	-	2,425,197	2,425,197	2,347,513
Deposits from customers	-	-	-	-	-	8,526,893	8,526,893	8,572,785
Subordinated liabilities	-	-	-	-	-	220,005	220,005	212,847
TOTAL LIABILITIES	61,494	-	-	-	4,079	11,172,095	11,237,668	11,198,718

- 5. Use of estimates and judgements (continued)
- (a) Fair value determination of financial instruments (continued)

December 2012	Foir value	Hold to	Loons and	Available	CEU doriv	Othor		ands of BGN
December 2012	Fair value through profit or loss	Held-to- maturity	Loans and receivables	for sale	CFH deriv.	Other amortized cost	Total carrying amount	Fair value
ASSETS								
Cash and balances with Central bank	-	-	-	-	-	906,398	906,398	906,398
Non-derivative financial assets held for trading	80,697	-	-	-	-	-	80,697	80,697
Derivatives held for trading	124,265	-	-	-	-	-	124,265	124,265
Financial assets designated at fair value through profit or loss	69,626	-	-	-	-	-	69,626	69,626
Loans and advances to banks Loans and	-	-	1,713,903	-	-	-	1,713,903	1,713,790
advances to customers	-	-	8,613,880	-	-	-	8,613,880	8,614,025
Available for sale Investments	-	-	-	634,769	-	-	634,769	634,769
Held to maturity Investments	-	254,997	-	-	-	-	254,997	265,612
TOTAL ASSETS	274,588	254,997	10,327,783	634,769	-	906,398	12,398,535	12,409,182
LIABILITIES								
Financial liabilities held for trading	121,667	-	-	-	-	-	121,667	121,667
Derivatives used for hedging	-	-	-	-	7,669	-	7,669	7,669
Deposits from banks	-	-	-	-	-	1,891,855	1,891,855	1,895,035
Deposits from customers	-	-	-	-	-	8,224,740	8,224,740	8,269,457
Subordinated liabilities		-	-	-	-	218,643	218,643	218,643
TOTAL LIABILITIES	121,667	-	-	-	7,669	10,335,238	10,464,574	10,512,471

5. Use of estimates and judgements (continued)

(b) Fair value determination of non-financial assets

Fair value determination of non-financial assets is usually applied on non-recurring basis when measuring recoverable amount of investment properties. Bank has adopted the approach whereas recoverable amount for all investment properties is deemed to be their fair value (cost to sell considered immaterial). Fair value is assessed based on external valuation considering highest and best use of the asset. As of December 31, 2013 all investment properties have undergone external fair valuation and whenever the assessed fair value was below carrying amount, impairment has been recognized (see also Note **30**)

(c) Impairment of financial instruments

In estimating the impairment on financial instruments carried at amortised cost, Management makes judgements about the present value of the net cash flow to be received. By doing that, counterparty's financial position as well as realizable value of the underlying collateral is considered.

Collectively assessed impairment losses cover credit losses inherent in portfolios of loans bearing similar economic characteristics when there is an objective evidence to suggest that they contain impaired loans. In such assessments, factors that are mostly considered include credit quality, portfolio size, concentration and economic factors. Practically collective impairment allowances are based on expected loss calculated for the respective portfolio, adjusted by average loss confirmation period in order to arrive at incurred loss as of the measurement date. As of December 31, 2013 and December 31, 2012 the average applied loss confirmation period is 6 months.

The accuracy of the allowances depends on how well these estimate future cash flows for specific counterparty impairment and the model assumptions and parameters used in determining collective impairment.

(d) Provisions

Assessing the provisions, Management used estimates provided by experts in certain areas such as legal and regulatory advisors as well as credit risk specialists. Usually, more conservative approach is followed in order to protect the Bank in case of adverse development of uncertain events.

6. Segment reporting

Business segments pay and receive interest from the Asset-Liability Management Department (ALM) on arms' length basis, through given Fund Transfer Pricing rate (FTP) to reflect the funding costs per currencies/tenors. Allocation of capital is also carried out, in proportion to respective RWA.

The Bank operates the following main business segments:

- Retail banking;
- Corporate and Investment Banking and private Banking;
- Asset-Liability Management Dept. and other.



6. Segment reporting (continued)

			In thou	sands of BGN
Year ended December 31, 2013	Retail	CIB and Private	ALM and	Total
	Banking	Banking	other	
Net interest income	263,221	244,153	(39,677)	467,697
Dividend income	, -	, -	1,205	1,205
Net fee and commission income	110,721	67,284	(88)	177,917
Net gains (losses) from financial assets and liabilities held for trading	14,862	37,443	(11,130)	41,175
Net gains (losses) from other financial assets designated at fair value through profit or loss	-	310	-	310
Net income from investments	-	1,819	291	2,110
Other operating income	408	(382)	12,926	12,952
TOTAL OPERATING INCOME	389,212	350,627	(36,473)	703,366
Personnel expenses	(47,621)	(15,284)	(48,800)	(111,705)
General and administrative expenses	(80,957)	(24,988)	(21,217)	(127,162)
Amortisation, depreciation and impairment losses on tangible and intangible fixed assets, investment properties and assets held for sale	(16,557)	(3,271)	(11,929)	(31,757)
Total direct expenses	(145,135)	(43,543)	(81,946)	(270,624)
Allocation of indirect and overhead expenses	(51,500)	(24,807)	76,307	-
TOTAL OPERATING EXPENSES	(196,635)	(68,350)	(5,639)	(270,624)
Provisions for risk and charges	-	-	(9,691)	(9,691)
Net impairment loss on financial assets	(48,914)	(179,055)	6	(227,963)
Net income related to property, plant and equipment	-	-	1,056	1,056
PROFIT BEFORE INCOME TAX	143,663	103,222	(50,741)	196,144
Income tax expense	, -	-	(20,235)	(20,235)
PROFIT FOR THE YEAR	143,663	103,222	(70,976)	175,909
ASSETS	3,334,098	7,429,808	2,773,479	13,537,385
LIABILITIES	4,454,527	4,317,336	2,592,253	11,364,116



6. Segment reporting (continued)

			In thou	sands of BGN
Year ended December 31, 2012 (restated)	Retail	CIB and Private	ALM and	Total
	Banking	Banking	other	
Net interest income	210,573	225,221	(27,369)	408,425
Dividend income	_ : 0,0: 0		1,101	1,101
Net fee and commission income	93,950	63,183	(179)	156,954
Net gains (losses) from financial assets and liabilities held for trading	13,591	47,733	(918)	60,406
Net gains (losses) from other financial assets designated at fair value through profit or loss	-	2,698	-	2,698
Net income from investments	-	692	9,557	10,249
Other operating income	95	(845)	5,327	4,577
TOTAL OPERATING INCOME	318,209	338,682	(12,481)	644,410
Personnel expenses	(43,138)	(15,218)	(45,194)	(103,550)
General and administrative expenses	(74,797)	(23,941)	(17,400)	(116,138)
Amortisation, depreciation and impairment losses on tangible and intangible fixed assets, investment properties and assets held for sale	(18,967)	(3,651)	(12,579)	(35,197)
Total direct expenses	(136,902)	(42,810)	(75,173)	(254,885)
Allocation of indirect and overhead expenses	(46,996)	(25,925)	72,921	-
TOTAL OPERATING EXPENSES	(183,898)	(68,735)	(2,252)	(254,885)
Provisions for risk and charges	-	-	5,931	5,931
Net impairment loss on financial assets	(30,826)	(123,408)	62	(154,172)
Net income related to property, plant and equipment	-	-	1,358	1,358
PROFIT BEFORE INCOME TAX	103,485	146,539	(7,382)	242,642
Income tax expense	-	-	(24,959)	(24,959)
PROFIT FOR THE YEAR	103,485	146,539	(32,341)	217,683
ASSETS	2,959,540	8,393,257	1,316,634	12,669,431
LIABILITIES	4,106,931	4,180,917	2,288,254	10,576,102



7. Net interest income

	In thousands of BG	
	2013	2012
Interest income		
Financial assets held for trading	1,503	4,675
Derivatives held for trading	54,870	40,366
Financial assets designated at fair value through profit or loss	4,286	4,727
Loans and advances to banks	5,362	8,186
Loans and advances to customers	598,757	550,692
Available for sale investments	24,569	18,920
Held to maturity investments	7,560	14,052
	696,907	641,618
Interest expense		
Derivatives held for trading	(47,673)	(36,036)
Derivatives used for hedging	(2,513)	(2,619)
Deposits from banks	(30,217)	(34,276)
Deposits from customers	(143,909)	(154,524)
Subordinated debt	(4,898)	(5,738)
	(229,210)	(233,193)
Net interest income	467,697	408,425

For the financial years ended December 31, 2013 and December 31, 2012 the interest income recognized on impaired financial instruments (loans and advances to customers) is in the amount of BGN 25,913 thousand and BGN 28,859 thousand, respectively.

8. Net fee and commission income

	In thousands of BGN		
	2013	2012	
Fee and commission income			
Collection and payment services	91,366	78,496	
Lending business	40,601	26,946	
Account services	10,642	17,681	
Management, brokerage and securities trading	953	3,430	
Documentary business	16,612	14,968	
Package accounts	12,381	10,803	
Other	15,307	13,228	
	187,862	165,552	
Fee and commission expense			
Collection and payment services	(8,602)	(7,187)	
Management, brokerage and securities trading	(1,036)	(815)	
Lending business	(110)	(185)	
Other	(197)	(411)	
	(9,945)	(8,598)	
Net fee and commission income	177,917	156,954	



9. Net gains on financial assets and liabilities held for trading and hedging derivatives

	In thousands of B		
	2013	2012	
FX trading income, net	38,735	39,178	
Net income from debt instruments	1,297	2,843	
Net income from equity instruments	-	422	
Net income from derivative instruments	1,140	17,963	
Net income from hedging derivative instruments	3	-	
Net gains on financial assets and liabilities held for trading and hedging derivatives	41,175	60,406	

The total CVA (net of DVA) for the year ended December 31, 2013, included in position net income from derivative instruments is in the amount of BGN (6,355) thousand.

10. Net gains on other financial assets designated at fair value through profit or loss

Bank designates as financial assets at fair value through profit or loss only marketable debt securities, which fair value can be reliably measured. Net income recorded on financial instruments designated at fair value through profit or loss includes realized gains and losses on such instruments as well as unrealized ones due to fair value change. The amounts for the years ended December 31, 2013 and December 31, 2012 are BGN 310 thousand and BGN 2,698 thousand, respectively.

11. Net income from investments

	In thou	sands of BGN
	2013	2012
Realised gains on disposal of available for sale investments	1,819	692
Income from liquidation of associates	7	42
Effect of equity method consolidation on associates	284	9,515
Net income from investments	2,110	10,249

Income from liquidation of associates represents recovery from previously written down investment in an associate upon its liquidation.

12. Other operating income, net

	In thousa	nds of BGN
	2013	2012
Other operating income		
Income from intergovernmental agreements	10,146	-
Income from non-financial services	3,069	1,506
Rental income from investment property	359	374
Other income	1,439	3,276
	15,013	5,156
Other operating expenses		
Other operating expenses	(2,061)	(579)
	(2,061)	(579)
Other operating income, net	12,952	4,577

12. Other operating income, net (continued)

In 2013 the Bank has recognized income related to letters of credit acquired by the Bank in previous periods, the final settlement of which is covered by intergovernmental agreements.

13. Net income related to property, plant and equipment

Net income related to property, plant and equipment represents the net gain the Bank has realized upon disposal of long-term assets. For the years ended December 31, 2013 and December 31, 2012 the gains are in the amount of BGN 1,056 thousand and BGN 1,358 thousand respectively.

14. Personnel expenses

	In thousands of BGN		
	2013	2012	
Wages and salaries	(91,957)	(84,833)	
Social security charges	(11,661)	(11,981)	
Pension and similar expenses	(516)	(485)	
Temporary staff expenses	(2,121)	(1,288)	
Share-based payments	(1,140)	(1,046)	
Other	(4,310)	(3,917)	
Total personnel expenses	(111,705)	(103,550)	

As of December 31, 2013 the total number of employees, expressed in full time employee equivalent is 4,139 (December 31, 2012: 3,793)

Pension and similar expenses comprise of current services costs and interest costs related to defined benefits obligation of the Bank to its employees upon retirement. For more details about the pension scheme see note **40**.

As described in note **3** (p) (iii) ultimate parent company UniCredit S.p.A has granted stock options and performance shares to top and senior managers of UniCredit Bulbank AD. Upon expiration of the vesting period of any of the granted instruments, UniCredit Bulbank AD is required to settle in cash to the parent amounts corresponding to the economic value of the respective instruments. In addition to that, employees of the Bank can voluntarily participate in Employee Share Ownership Plan (ESOP), where the advantages are that by buying UniCredit ordinary shares employees can receive free ordinary shares, measured on the basis of the shares purchased by each participant during the "Enrolment period". The granting of free ordinary shares is subordinated to vesting conditions.



14. Personnel expenses (continued)

The table below analyses the costs and movement in the Bank's liability by type of instruments granted:

In thousands of BGN	
---------------------	--

	Economic value at December 31, 2012	2013 Cost (Gains)	Settled in 2013	Economic value at December 31, 2013
Stock Options 03 2011	258	(258)	-	-
Deferred Short Term Incentive (stock options)	32	49	-	81
Total Stock Options	290	(209)	-	81
Performance Shares 03 2011	378	(378)		-
Total Performance Shares	378	(378)	-	-
Deferred Short Term Incentive (ordinary shares)	829	1,553	-	2,382
Total Deferred Short Term Incentive (shares)	829	1,553	-	2,382
ESOP and shares for Talents	297	174	-	471
Total Options and Shares	1,794	1,140	-	2,934

The opening balances include the economic value of equity instruments previously granted to managers of UniCredit Consumer Financing (total amount of BGN 112 thousand as of December 31, 2012).

15. General and administrative expenses

	In thousands of BGN	
	2013	2012
	4	4
Deposit guarantee fund annual contribution	(34,453)	(30,589)
Advertising, marketing and communication	(9,050)	(7,139)
Credit information and searches	(3,571)	(2,184)
Information, communication and technology expenses	(36,016)	(31,288)
Consulting, audit and other professionals services	(2,209)	(3,053)
Real estate expenses	(12,308)	(12,155)
Rents	(12,815)	(13,135)
Travel expenses and car rentals	(2,352)	(2,246)
Insurance	(1,540)	(1,422)
Supply and miscellaneous services rendered by third parties	(10,547)	(8,698)
Other costs	(2,301)	(4,229)
Total general and administrative expenses	(127,162)	(116,138)



16. Amortisation, depreciation and impairment losses on tangible and intangible fixed assets, investment properties and assets held for sale

	In thou	sands of BGN
	2013	2012 (restated)
		(rootatoa)
Depreciation charge	(29,466)	(34,063)
Impairment	(2,291)	(1,134)
Amortisation, depreciation and impairment losses on tangible and intangible fixed assets, investment properties and assets held for sale	(31,757)	(35,197)

As part of the standard year-end closure procedures, Bank performs impairment assessment of its long-term assets. Impairment is recognized whenever recoverable amount of the assets is lower than their carrying amount. For the years ended December 31, 2013 and December 31, 2012 the impairment of long-terms assets, is in the amount of BGN 2,291 thousand and BGN 1,134 thousand, respectively.

17. Provisions for risk and charges

Provisions are allocated whenever based on Management best estimates Bank has present obligation (legal or constructive) arising from past events for the settlement of which outflow of resources embodying economic benefits will be required. Whenever based on new circumstances and evidences it is not any more likely the outflow of resources to occur, the previously allocated provisions are reversed (for more details see also Note **40**).

	In thousands of BC	
	2013	2012
Additions of provisions		
Legal cases provisions	(9,726)	(1,949)
Other provisions	(25)	-
Provisions on constructive obligations	(459)	(761)
•	(10,210)	(2,710)
Reversal of provisions	, , ,	, ,
Provisions on letters of guarantee	-	306
Legal cases provisions	519	7,170
Provisions on constructive obligations	-	1,165
<u>-</u>	519	8,641
Net provisions charge	(9,691)	5,931



18. Net Impairment loss on financial assets

	In thousands of BGN	
	2013	2012
Balance 1 January		
Loans and advances to customers	755,937	679,687
Increase		
Loans and advances to customers	309,342	253,502
Decrease		
Loans and advances to customers	(71,683)	(83,861)
Recoveries from loans previously written-off	(9,696)	(15,469)
	(81,379)	(99,330)
Net impairment losses	227,963	154,172
FX revaluation effect on impairment allowances	(968)	(399)
Other movements	562	-
Balances from first consolidation	145,047	-
Written-off		
Loans and advances to customers	(97,930)	(92,992)
Balance December 31		
Loans and advances to customers	1,040,307	755,937

Balances upon first consolidation include the stock of allocated impairment allowances of newly acquired subsidiaries upon their first consolidation.

19. Income tax expense

Taxation is payable at a statutory rate of 10 % on adjusted profits under the annual tax return prepared under the Bulgarian Corporate Income Tax Law. Deferred tax is calculated using a tax rate of 10 %, applicable for 2014.

The breakdown of tax charges in the income statement is as follows:

	In thous	sands of BGN
	2013	2012 (restated)
Current tax	(22,273)	(27,950)
Deferred tax income (expense) related to origination and reversal of temporary differences	2,145	4,085
Underprovided prior year income tax	(107)	(1,094)
Income tax expense	(20,235)	(24,959)



19. Income tax expense (continued)

The tax on the Bank's profit before taxation differs from the theoretical amount that would arise using the basic tax rate as follows:

	In thousands of BGN	
	2013	2012
		(restated)
Accounting profit before tax	196,144	242,642
Corporate tax at applicable tax rate (10% for 2013 and 2012)	(19,614)	(24,264)
Tax effect of non-taxable revenue	272	1,062
Tax effect of non-tax deductible expenses	(919)	(824)
Underprovided prior year income tax	26	(933)
Income tax expense	(20,235)	(24,959)
Effective tax rate	10.32%	10.29%

20. Cash and balances with Central bank

	In thousands of BGN	
	31.12.2013	31.12.2012
Cash in hand and in ATM	181,429	161,982
Cash in transit	52,359	42,935
Current account with Central Bank	494,942	701,481
Total cash and balance with Central Bank	728,730	906,398

21. Non-derivative financial assets held for trading

	In thousands of BGN	
	31.12.2013	31.12.2012
Government bonds	13.001	50,242
Bonds of credit institutions	-	29,841
Corporate bonds	871	614
Total non-derivative financial assets held for trading	13,872	80,697

Financial assets held for trading comprise of bonds that Bank holds for the purpose of short-term profit taking by, selling or repurchasing them in the near future.



21. Non-derivative Financial assets held for trading (continued)

In October 2008 Management has adopted amendments in IAS 39 "Financial instruments: Recognition and measurement" issued by IASB that same month. Considering the ongoing financial markets turmoil as a possible example of "rare circumstances", Management has changed its intention with regard to certain government bonds, previously classified as held for trading and reclassified them into held to maturity category.

The reclassification was performed retrospectively, as allowed by the amendments, with effective date July 1st, 2008. Additional information on the reclassification is presented in the table below.

	In t	housands of BGN
	2013	Cumulatively since reclassification (July 2008 - December 2012)
Fair value changes		
Fair value gain (loss) that should have been recognized had the assets not been reclassified	(3,861)	2,575
Net interest income		
Net interest income recognized for the period after reclassification	2,139	22,730
Net interest income after reclassification that should have been recognized had the assets not been reclassified	3,014	29,772

22. Derivatives held for trading

	In thou	sands of BGN
	31.12.2013	31.12.2012
Interest rate swaps	53,441	97,217
Equity options	5,107	1,139
FX forward contracts	6,842	11,071
FX options	4	5
Other options	864	9
FX swaps	7,475	8,193
Commodity swaps	5,402	6,631
Commodity options	2,780	-
Total trading derivatives	81,915	124,265

Derivatives comprise of trading instruments that have positive market value as of December 31, 2013 and December 31, 2012. They are traded for Bank's own purposes, including off-setting some FX, interest rate or credit risks in banking and trading book as well as covering Bank's customers' business positions.



23. Derivatives used for hedging

As described in Note **3** (k) in 2009 Bank has adopted hedge accounting methodology aiming at managing the residual interest rate risk in banking book. As of December 31, 2013 and December 31, 2012 Bank has designated only cash flow hedge relationships with hedging instruments being interest rate swaps and hedged items being highly probable forecasted interest cash flows derived from customers' and banks' business (attracted deposits).

24. Financial assets designated at fair value through profit or loss

	In thousands of BGN	
	31.12.2013	31.12.2012
Government bonds	-	6,875
Municipality bonds	1,191	1,719
Corporate bonds	60,358	61,032
Total financial assets designated at fair value through profit or loss	61,549	69,626

Financial assets designated at fair value through profit or loss are non-trading assets with determinable market price that form a portfolio which performance is managed by the Bank on a fair value basis.

As of December 31, 2012 assets designated at fair value through profit or loss in the amount of BGN 80 thousand are pledged either on open repo-deals and other funding deals or under regulatory requirement to pledge government bonds as collateral for servicing State Budget accounts (see also Note **44**).

25. Loans and advances to banks

	In thou	In thousands of BGN		
	31.12.2013	31.12.2012		
Loans and advances to banks	1,802,772	948,923		
Current accounts with banks	39,189	764,980		
Total loans and advances to banks	1,841,961	1,713,903		

Loans and advances to banks include also receivables under repurchase agreements. The outstanding amounts of such agreements as well as the market value of collaterals as of December 31, 2013 and December 31, 2012 are as follows:

			In thous	ands of BGN
	20 ⁻	13	2012	2
	Carrying value	Collateral value	Carrying value	Collateral value
Loans and advances to banks Receivables under repurchase agreements	84,071	82,477	27,150	27,250
Total	84,071	82,477	27,150	27,250



26. Loans and advances to customers

	In thou	In thousands of BGN		
	31.12.2013	31.12.2012		
Companies	6,798,881	6,885,298		
Individuals				
Housing loans	1,652,031	1,653,414		
Consumer loans	1,136,833	781,115		
Central and local governments	299,611	49,990		
Finance leases	682,853	-		
	10,570,209	9,369,817		
Less impairment allowances	(1,040,307)	(755,937)		
Total loans and advances to customers	9,529,902	9,529,902 8,613,880		

27. Available for sale investments

	In thousands of BGN		
	31.12.2013 31.12.2		
Government bonds	883,554	613,041	
Municipality bonds	6,037	6,722	
Bonds of credit institutions	-	2,932	
Equities	11,994	12,074	
Total available for sale investments	901,585	634,769	

Government and corporate bonds classified as available for sale investments are held by the Bank for the purposes of maintaining middle and long-term liquidity, coverage of interest rate risk and State Budget funds within the Bank. They have determinable fair value.

Equities presented as available for sale investments comprise of minority participation of the Bank in companies where neither control nor significant influence is exercised. These investments are carried at fair value, when such can be reliably measured, otherwise at cost. As of December 31, 2013 and December 31, 2012 all available for sale investments are assessed for impairment. As a result of this assessment, no impairment has been recognized for the years.

As of December 31, 2013 and December 31, 2012 available for sale investments in the amount of BGN 381,121 thousand and BGN 286,760 thousand, respectively, are pledged either on open repo-deals and other funding deals or under regulatory requirement to pledge government bonds as collateral for servicing State Budget accounts (see also Note 44).



28. Held to maturity investments

	In thou	In thousands of BGN		
	31.12.2013	31.12.2012		
Government bonds	125,071	252,019		
Bonds of credit institutions	-	2,978		
Total held to maturity investments	125,071	254,997		

Held to maturity investments comprise only of first class government and corporate bonds with determinable payments that the Bank has the intention and ability to hold to maturity. All such investments are assessed for impairment and as a result of this assessment no impairment has been recognized as of December 31, 2013 and December 31, 2012.

As of December 31, 2013 and December 31, 2012 held to maturity investments in the amount of BGN 123,114 thousand and BGN 41,428 thousand, respectively, are pledged either on open repo-deals and other funding deals or under regulatory requirement to pledge government bonds as collateral for servicing State Budget accounts (see also Note 44).

29. Investments in associates

* Fully consolidated as of December 31, 2013

As of December 31, 2013 there is only one associated company, where the Bank exercises significant influence by holding 20% of the share capital of the company. This is Cash Service Company AD presented at equity method. Summary of major financials as of December 31, 2013 and December 31, 2012 are as follows:

	In thousands of BGN		
	2013	2012	
Cash Service Company AD			
Total assets	13,241	12,918	
Total liabilities	428	552	
Revenue	6,300	5,822	
Net profit for the year	489	264	
UniCredit Consumer Financing EAD*			
Total assets		253,117	
Total liabilities		196,315	
Revenue		45,282	
Net profit for the year		21,259	
UniCredit Leasing EAD*			
Total assets		694,006	
Total liabilities		676,967	
Revenue		28,371	
Net profit for the year		2,039	



30. Property, plant, equipment and investment properties

In thousands of BGN

	Lands	Buildings	Furniture	Electronic equipment	Other	Investment property	Total
Cost				o qui pinone		ргорого	
As of December 31, 2012 (restated)	5,739	146,067	5,311	76,655	46,190	8,694	288,656
Balances upon first consolidation of UniCredit Consumer Financing EAD	-	-	236	865	476	-	1,577
Additions	-	2,032	566	4,482	6,665	-	13,745
Transfers	(111)	(2,060)	13	74	(87)	2,171	-
Write offs	-	(603)	(289)	(2,892)	(2,330)	(3,757)	(9,871)
Disposals	-	-	(6)	(5,344)	(1,341)	(1,306)	(7,997)
Balances upon first consolidation of UniCredit Leasing EAD and HVB Leasing EOOD	-	-	867	1,259	7,246	-	9,372
As of December 31, 2013	5,628	145,436	6,698	75,099	56,819	5,802	295,482
Depreciation							
As of December 31, 2012 (restated)	-	51,910	2,985	55,892	31,495	2,733	145,015
Balances upon first consolidation of UniCredit Consumer Financing EAD	-	-	135	726	185	-	1,046
Depreciation charge	-	7,206	724	7,456	5,749	344	21,479
Impairment	-	14	4	39	58	1,905	2,020
Write offs	-	(603)	(289)	(2,892)	(2,318)	(3,757)	(9,859)
On disposals	-	0	(4)	(5,031)	(1,261)	(329)	(6,625)
Transfers	-	(675)	6	29	(35)	675	-
Balances upon first consolidation of UniCredit Leasing EAD and HVB Leasing EOOD	-	- -	844	965	3,725	-	5,534
As of December 31, 2013	-	57,852	4,405	57,184	37,598	1,571	158,610
Net book value as of December 31, 2013	5,628	87,584	2,293	17,915	19,221	4,231	136,872
Net book value as of December 31, 2012 (restated)	5,739	94,157	2,326	20,763	14,695	5,961	143,641



30. Property, plant, equipment and investment properties (continued)

In thousands of BGN

	Lands	Buildings	Furniture	Electronic	Other	Investment	Total
				equipment		property	
Cost							
As of December 31, 2011	6,400	188,814	4,797	83,088	43,062	10,145	336,306
Restatement due to change in accounting policy on property valuation	(550)	(43,071)	-	-	-	(1,943)	(45,564)
As of December 31, 2011 (restated)	5,850	145,743	4,797	83,088	43,062	8,202	290,742
Additions	-	2,570	627	5,661	5,521	-	14,379
Transfers	(68)	(1,633)	-	-	-	1,848	147
Write offs	-	(613)	(110)	(8,791)	(1,396)		(10,910)
Disposals	(43)	-	(3)	(3,303)	(997)	(1,356)	(5,702)
As of December 31, 2012 (restated)	5,739	146,067	5,311	76,655	46,190	8,694	288,656
Depreciation							
As of December 31, 2011	-	24,472	2,470	58,062	28,757	1,904	115,665
Restatement due to change in accounting policy on property valuation	-	21,091	-	-	-	329	21,420
As of December 31, 2011 (restated)	-	45,563	2,470	58,062	28,757	2,233	137,085
Depreciation charge	-	7,802	624	9,284	4,947	111	22,768
Impairment	-	357	1	541	57	-	956
Write offs	-	(1,423)	(110)	(8,830)	(1,340)	-	(11,703)
On disposals	-	-	-	(3,165)	(926)	-	(4,091)
Transfers	-	(389)	-	-	-	389	-
As of December 31, 2012 (restated)	-	51,910	2,985	55,892	31,495	2,733	145,015
Net book value as of December 31, 2012 (restated)	5,739	94,157	2,326	20,763	14,695	5,961	143,641
Net book value as of December 31, 2011 (restated)	5,850	100,180	2,327	25,026	14,305	5,969	153,657

^{*} The transfers in the amount of BGN 147 thousand represent properties previously classified as non-current assets held for sale for which disposal in near term is no longer certain.

30. Property, plant, equipment and investment properties (continued)

As disclosed in Note **3** above, in 2013 Management approved voluntarily change in accounting policy for valuation of items of property from "revaluation" model to "cost" model. Changes have been applied retrospectively in accordance with IAS 8 as if this policy has always been in place.

As part of the year-end closing procedure, Bank has assessed all items of property, plant, equipment and investment properties for existence of any impairment indicators. For non-real estate items, impairment is usually recognized when those items are found to be obsoleted or their usage is planned to be discontinued. In such cases the recoverable amount on those items is reasonably assessed to be immaterial (close to zero), therefore the remaining carrying amount is fully impaired.

For investment property Bank assesses that fair value of the assets closely approximates their recoverable amount (costs to sell are ignored as immaterial). As of December 31, 2013 all investment properties have undergone external independent fair valuation and when the latter resulted in lower value than the carrying amount, impairment has been recognized (total impairment on investment properties recognized for the year ended December 31, 2013 amounts to BGN 1,905 thousand). The following table illustrates the fair value of investment properties as of December 31, 2013 and December 31, 2012. The fair value of all investment properties as of December 31, 2013 and December 31, 2012 is ranked Level 2 as per fair value hierarchy.

	In thousands of E			ands of BGN
	Carrying	amount		Fair value
	2013	2012	2013	2012
	(1	restated)		
Investment properties				
Land	354	540	988	583
Buildings	3,877	5,421	4,881	7,982
Total investment properties	4,231	5,961	5,869	8,565

31. Intangible assets

	In thousands of BGN
Cost	
As of December 31, 2012	74,821
Balances upon first consolidation UniCredit Consumer Financing EAD	456
Additions	5,120
Write offs	(583)
Balances upon first consolidation UniCredit Leasing EAD and HVB Leasing EOOD	994
As of December 31, 2013	80,808
Depreciation	
As of December 31, 2012	46,906
Balances upon first consolidation UniCredit Consumer Financing EAD	196
Depreciation charge	7,987
Impairment due to obsolescence	271
Write offs	(583)
Balances upon first consolidation UniCredit Leasing EAD and HVB Leasing EOOD	457
As of December 31, 2013	55,234
Net book value as of December 31, 2013	25,574
Net book value as of December 31, 2012	27,915



31. Intangible assets (continued)

	In thousands of BGN
Cost	
As of December 31, 2011	69,652
Additions	7,798
Write offs	(2,438)
Disposals	(191)
As of December 31, 2012	74,821
Depreciation	
As of December 31, 2011	37,890
Depreciation charge	11,295
Impairment due to obsolescence	178
Write offs	(2,438)
On disposals	(19)
As of December 31,2012	46,906
Net book value as of December 31, 2012	27,915
Net book value as of December 31, 2011	31,762

32. Current tax

The current tax assets comprise of Bank's net tax position with regard to corporate income tax as of December 31, 2013 and December 31, 2012. According to the statutory requirements, the Bank stand alone and its subsidiaries pay during the year advance instalments for corporate income tax on the basis of its tax profit for the prior year. Corporate income tax in Bulgaria is charged in single entity basis. Based on that as of December 31, 2013 Bank reports current tax assets in the amount of BGN 6,702 thousand and current tax liabilities in the amount of BGN 458 thousands. The corresponding amounts as of December 31, 2012 are BGN 1,918 thousand and BGN 62 thousand, respectively.

33. Deferred tax

The origination breakdown of the deferred tax assets and liabilities as of December 31, 2013 and December 31, 2012 is as outlined below:

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	Assets		Liab	Liabilities		Net	
	2013	2012 (restated)	2013	2012 (restated)	2013	2012 (restated)	
Property, plant and intangible assets	(44)	(30)	7,916	8,145	7,872	8,115	
Available for sale investments	(2,663)	(2,377)	3,535	3,249	872	872	
Provisions	(2,535)	(1,520)	-	-	(2,535)	(1,520)	
Actuarial gains (losses)	(85)	(85)	-	-	(85)	(85)	
Cash flow hedge	(269)	(558)	269	558	-	-	
Other liabilities	(4,533)	(3,357)	-	-	(4,533)	(3,357)	
Tax losses carried forward	(1,125)	-	-	-	(1,125)	-	
Net tax (assets) liabilities	(11,254)	(7,927)	11,720	11,952	466	4,025	



33. Deferred tax (continued)

The movements of deferred tax assets and liabilities on net basis throughout 2013 are as outlined below:

				In thous	ands of BGN
	Balance 31.12.2012 (restated)	Recognised in P&L	Recognised in equity	Balances from first consolidation	Balance 31.12.2013
Property, plant and equipment	8,115	(285)	-	42	7,872
Available for sale investments	872	(166)	166	-	872
Provisions	(1,520)	(772)	-	(243)	(2,535)
Actuarial gains (losses)	(85)	-	-	-	(85)
Cash flow hedge	-	(288)	288	-	-
Other liabilities	(3,357)	(634)	-	(542)	(4,533)
Tax losses carried forward	-	-	-	(1,125)	(1,125)
Net tax (assets) liabilities	4,025	(2,145)	454	(1,868)	466

Balances from first consolidation include the amounts of respective deferred tax assets or liabilities of newly acquired subsidiaries as of the date of first consolidation.

Deferred tax assets on losses carried forward represents Management assessment of previously recognized tax losses in one of the newly acquired subsidiaries that would be possible to be covered (reversed) by taxable profits in the following years. The maximum amount of tax losses that qualify for reversal in the following years amounts to BGN 31,642 thousand (tax losses realized for the period 2009-2013).

34. Non-current assets and disposal group classified as held for sale

Bank presents as non-current assets and disposal group held for sale only properties that no longer will be used in the ordinary activity of the Bank nor will be utilized as investment properties. For all such assets Management has started intensively looking for a buyer and the selling negotiations are in advance stage as of the year-ends. The assets in the amount of BGN 797 thousand as of December 31, 2011, have been fully disposed in 2012 with exception of one property for which the disposal in near term became uncertain. That property has been reclassified back to property, plant, equipment and investment properties (see also Note 30)

35. Other assets

	In thousands of BGN		
	31.12.2013	31.12.2012	
Receivables and prepayments	31,332	28,873	
Receivables from the State Budget	66	31	
Materials, spare parts and consumables	4,250	1,235	
Other assets	10,083	5,115	
Foreclosed properties	23,779	20,914	
Total other assets	69,510	56,168	



36. Financial liabilities held for trading

	In thousands of BGN		
	31.12.2013	31.12.2012	
Interest rate swaps	35,405	84,425	
FX forward contracts	7,565	25,792	
Equity options	5,438	1,137	
Other options	73	9	
FX options	5	5	
FX swaps	5,469	5,154	
Commodity swaps	4,670	5,145	
Commodity options	2,869	-	
Total trading liabilities	61,494	121,667	

37. Deposits from banks

	In thousands of BGN		
	31.12.2013	31.12.2012	
Current accounts and overnight deposits			
Local banks	89,541	55,779	
Foreign banks	48,096	15,742	
-	137,637	71,521	
Deposits			
Local banks	137,297	119,252	
Foreign banks	2,134,125	1,682,569	
	2,271,422	1,801,821	
Other	16,138	18,516	
Total deposits from banks	2,425,197	1,891,858	

38. Deposits from customers

	In thousands of BGN		
	31.12.2013	31.12.2012	
Current accounts			
Individuals	749,642	659,734	
Corporate	2,203,329	1,998,412	
Budget and State companies	288,491	220,530	
	3,241,462	2,878,676	
Term deposits			
Individuals	2,898,209	2,818,606	
Corporate	1,589,892	1,907,694	
Budget and State companies	52,250	55,021	
	4,540,351	4,781,321	
Saving accounts	612,564	488,424	
Transfers in execution process	107,698	75,247	
Other	24,818	1,072	
Total deposits from customers	8,526,893	8,224,740	



38. Deposits from customers (continued)

Deposits from customers comprise of outstanding balances on clients' current accounts, term deposits and saving accounts as well as respective accrued interest on them as of the reporting date.

As of December 31, 2013 and December 31, 2012 there are transfers in execution that have either not left the Bank's patrimony (outgoing payments), or clients' accounts have not been yet credited (incoming payments). These temporary balances are presented as deposits from customers under transfers in execution and process.

39. Subordinated liabilities

As of December 31, 2013 the subordinated liabilities with total amount of BGN 220,005 thousand represents the outstanding debt (principal and accrued interest) on five loan facilities provided by UniCredit Bank Austria AG as outlined in the table below:

			In th	ousands of BGN
Start date	Term to maturity	Amount of the original principal	Outstanding amount as of December 31, 2013	Outstanding amount as of December 31, 2012
November 26, 2004	10 years	19,558	26,070	25,733
December 20, 2004	10 years	19,558	26,102	25,765
February 3, 2005	10 years	25,426	32,881	32,543
August 2, 2005	10 years	29,337	37,020	36,686
November 19, 2008	10 years	97,792	97,932	97,916
Total	·	191,671	220,005	218,643

All of them meet the requirements of Bulgarian National Bank for Tier II inclusion for which Bank has received written approval. No principal repayments are allowed prior to final maturity of the loans unless explicitly approved by Bulgarian National Bank. Under the clauses of subordinated agreements UniCredit Bank Austria has agreed that all the subordinated indebtedness is unsecured, and that any repayment of these liabilities in case of insolvency, liquidation or dissolution of the Borrower (UniCredit Bulbank AD) shall be admitted after all other Borrowers' creditors have been reimbursed and satisfied.

40. Provisions

Balances of provisions as of December 31, 2013 and December 31, 2012 are as follows:

				In th	nousands	of BGN
	Letters of guarantee	Legal cases	Retirement benefits	Constructive obligations	Other	Total
	(a)	(b)	(c)	(d)	(e)	
Balance as of December 31, 2012 (restated)	13,626	12,429	4,685	756	765	32,261
Allocations	-	9,726	516	459	25	10,726
Releases	-	(519)	-	-	-	(519)
Additions due to FX revaluation	5,592	2,016	-	-	-	7,608
Releases due to FX revaluation	(6,185)	(2,230)	-	-	-	(8,415)
Actuarial gains/losses recognized in OCI	-	-	(3)	-	-	(3)
Balances from first consolidation	-	2,657	-	-	2,319	4,976
Utilization	-	(1,033)	(256)	(168)	(234)	(1,691)
Balance as of December 31, 2013	13,033	23,046	4,942	1,047	2,875	44,943

40. Provisions (continued)

Under balances from first consolidation, Bank presents the amount of provisions in the newly acquired subsidiaries at the date of first consolidation.

(a) Provisions on letters of guarantees

Provisions on letters of guarantees represent inherent credit risk losses embedded in undertaken by the Bank contingent liabilities, whereas based on performed risk assessment by the respective bodies of the Bank, it is more likely that the Bank would have to settle the obligation upon fulfilment of some uncertain events.

As of December 31, 2013 Bank assessed its entire portfolio of issued letters of guarantee and quantified provisions in the amount of BGN 13,033 thousand.

(b) Provisions on legal cases

Provisions on legal cases are recognized when based on legal expertise the Bank would most likely have to settle the obligation in the near future.

As of December 31, 2013 Bank has assessed its position in legal cases against it, and provision in the amount of BGN 23,046 thousand has been recognized.

(c) Retirement benefit provision

Retirement benefit provision represents the present value of the bank's liability in accordance with Collective Labour Agreement as of the reporting date. Actuarial gains/losses adjust the value of the defined benefit liability with corresponding item recognized in the Statement of comprehensive income.

Major assumptions underlying in 2013 Defined benefit obligation are as follows:

- Discount rate 3.40%;
- Salary increase 5% p.a.;
- Retirement age: Men 63 and 8 months, women 60 and 8 months for 2013 and increase by 4 months each year until we get 65 for men and 63 for women (increase starts from 2015 as for 2014 the retirement age is frozen to the level of 2013)

The movement of the defined benefit obligation for year ended 2012 and expected services cost, interest costs and amortization of actuarial gains/losses for the following year are outlined in the table below:

elow:

In thousands of BGN

Recognized defined benefit obligation as of December 31, 2012 (restated)	4,685
Current service costs for 2013	363
Interest cost for 2013	153
Actuarial gains recognized in OCI	(3)
Benefits paid	(256)
Recognized defined benefit obligation as of December 31, 2013	4,942
Interest rate beginning of the year	3.40%
Interest rate end of the year	3.60%
Future increase of salaries	5.0%
Expected 2014 service costs	356
Expected 2014 interest costs	166
Expected 2014 benefit payments	757

Current service cost and interest cost are presented under Personnel expenses (See note 14).

40. Provisions (continued)

(c) Retirement benefit provision (continued)

The major factors impacting the present value of defined benefit obligation are those of discount rate and future salary increase rate. Sensitivity analysis of those two shows that by increasing/decreasing the discount rate by 0.25%, the present value of the defined benefit obligation would be respectively BGN 4,827 thousand and BGN 5,063 thousand. By increasing/decreasing the expected salary increase rate by 0.25%, the present value of the defined benefit obligation would be respectively BGN 5,061 thousand and BGN 4,828 thousand.

(d) Provisions on constructive obligation

In the course of regular business, Bank has to follow certain rules as defined by specific Banking legislation prevailing in Bulgaria. The respective amounts as of December 31, 2013 and December 31, 2012 are as follows:

	In thousands of BGN	
	31.12.2013	31.12.2012
Provisions in accordance with Instruction I-171 of BNB and Ministry of Internal Affairs	588	756
Provisions related to passportization of buildings	459	-
Total provisions on constructive obligation	1,047	756

As of December 31, 2013 and December 31, 2012 the provisions on constructive obligations in accordance with Instructions I-171 of BNB and Ministry of Internal Affairs, related to security standards of the premises and safe-deposits boxes, are provided.

In accordance with the requirements set out in Law on Territory Planning, Energy Efficiency Act and some other related regulations Bank has to perform until the end of 2014, energy efficiency assessment and technical passportization of all owned buildings with Gross Floor Area above 500 sq. m. Management of the Bank has assessed that 73 properties should undergo technical passportization and estimated that the direct cost related to its successful completion amount to BGN 459 thousand. The latter represents constructive obligation of the Bank based on already effective, as of date of preparation of this financial statements, legal requirements, therefore provision in the amount of BGN 459 thousand has been provided as of December 31, 2013.

(e) Other provision

Other provisions in the amount of BGN 2,875 thousand (BGN 765 thousand in 2012) relates to coverage of claims related to credit cards business as well as other claims.

41. Other liabilities

	In thousands of BGN		
	31.12.2013	31.12.2012	
Liabilities to the State budget	4,659	3,976	
Liabilities to personnel	25,768	22,198	
Liabilities for unused paid leave	5,646	5,873	
Dividends	460	461	
Incentive plan liabilities	2,934	1,846	
Other liabilities	29,860	32,896	
Total other liabilities	69,327	67,250	

Liabilities to the State Budget include current liabilities related to different tax positions of the Bank.

Liability to personnel includes accrued not paid liability to employees with regard to additional performance payments. The amounts represent Management best estimate for the goals achieved throughout 2013 and 2012 in accordance with the defined target settings and adopted incentive programs.

Liabilities for unused paid leave represent quantification of Bank's current liability due to employees for unutilized current and prior years leave.

As described in note **3** (p) (iii) selected group of Top and Senior Managers are given UniCredit S.p.A stock options and performance shares as part of their remuneration packages. The economic value of the options and shares is presented as other liability, as upon expiring of the vesting period respective amounts have to be settled in cash. The breakdown of the liabilities by type of instruments is presented in note **14** above.

42. Equity

a) Share capital

As of December 31, 2013 and December 31, 2012 share capital comprises of 285,776,674 ordinary shares with nominal value of BGN 1 each. All shares give equal voting rights to their holders.

b) Statutory reserves

Statutory reserves represent allocated profits after taxation into Reserve Fund in accordance with requirements of the Bulgarian Commercial Act. The share-premium of newly issued ordinary shares is also allocated into statutory reserves.

c) Retained earnings

Under Retained earnings Bank shows the excess of all reserves, formed out of net profit in prior years and transformation of revaluation reserves over statutory reserves amount. In this position Bank also shows the difference between the net assets value of the newly acquired subsidiaries in business combinations under common control and the consideration transferred at the date of first consolidation.

42. Equity (continued)

d) Revaluation and other reserves

Revaluation and other reserves include those related to fair value changes on available for sale investments and derivatives designated as effective hedging instrument in cash flow hedge relationship as well as actuarial gains/losses on remeasurement of defined benefit obligation in accordance with IAS 19 "Employee Benefits".

Revaluation reserves related to available for sale investments and derivatives designated as effective hedging instruments in cash flow hedge relationship are subject to recycling through profit or loss upon certain conditions being met (e.g. derecognition, hedge revoke etc.). For the years ended December 31, 2013 and December 31, 2012 only reserves related to available for sale investments have been recycled to profit or loss following their derecognition. The amounts are BGN (323) thousand and BGN (169) thousand, respectively, net of tax.

43. Contingent liabilities

	In thousands of BGN	
	31.12.2013	31.12.2012
Letters of credit and letters of guarantee	1,550,531	901,858
Credit commitments	1,265,900	1,228,916
Total contingent liabilities	2,816,431	2,130,774

a) Memorandum items

The Bank provides financial guarantees and letters of credit to guarantee the performance of customers to third parties.

The contractual amounts of financial guarantees and letters of credit are set out in the above table. The amounts reflected in the table for commitments assume that amounts are fully advanced. The amounts for guarantees and letters of credit represent the maximum accounting loss that would be recognized if counterparties failed completely to perform as contracted.

These commitments and contingent liabilities are reported off-balance sheet and only fees and accruals for probable losses are recognized in the statement of financial position until the commitments are fulfilled or expire. Most of the contingent liabilities and commitments expire without being advanced in whole or in part.

As of December 31, 2013 and December 31, 2012 the Bank has made assessment in compliance with IAS 37 "Provisions, Contingent liabilities and Contingent assets". Due to abnormal credit risk related to certain clients' exposures, Bank's Management has evaluated the risk, where it is more probable that any issued Bank guarantee could lead to an outflow of resources from the Bank (see also Note 40).

b) Litigation

As of December 31, 2013 and December 31, 2012 there are open litigation proceedings against the Bank. There is significant uncertainty with regard to the timing and the outcome of such proceedings. Since the ultimate outcome of the claims against the Bank cannot presently be determined with sufficient reliability, provisions have been accrued only on cases where sufficient degree of certainty exists. Litigation claims provided for in these financial statements as of December 31, 2013 are in the amount of BGN 23,046 thousand (BGN 12,429 thousand in 2012), (see also Note 40)

43. Contingent liabilities (continued)

c) Credit commitments

During the course of normal lending activity the Bank has negotiated with clients different types of credit facilities including credit lines, overdraft facilities and revolving loans. Contractually the Bank has committed itself for a certain amount which is at clients' disposal.

As of December 31, 2013 and December 31, 2012 the Bank presents unutilized credit facilities as part of its off-balance sheet positions.

44. Assets pledged as collateral

	In thousands of BGN	
	31.12.2013	31.12.2012
Securities pledged for budget holders' account service	314.819	287,858
Securities pledged for budget holders account service Securities pledged on REPO deals	3.979	207,030
Securities pledged on other deals	185,437	40,410
Blocked deposit on other deals	1,447	-
	505,682	328,268
Pledged assets include		
Assets designated at fair value through profit or loss	-	80
Available for sale assets	381,121	286,760
Assets held to maturity	123,114	41,428
Loans and advances	1,447	
	505,682	328,268

Securities pledged on other deals include those contractually pledged on long-term financing provided to the Bank by foreign institutions.

45. Related parties

UniCredit Bulbank AD has a controlling related party relationship with its direct parent company UniCredit Bank Austria AG and its ultimate parent UniCredit S.p.A (jointly referred as parent companies). In addition the Bank has relatedness with its associates (see also Note **29**) as well as all other companies within UniCredit Group and key management personnel (jointly referred as other related parties).

The related parties' transactions in terms of statement of financial position items as of December 31, 2013 and December 31, 2012 and Income statement items for the years ended thereafter are as follows:



45. Related parties (continued)

December 31, 2013	Parent	Associates	Other related	Total
	companies		parties	
Financial assets held for trading			11,675	11,675
Current accounts and deposits placed	1,667,452	-	683	1,668,135
Extended loans		-	16,777	16,777
Other assets	1,978	-	2,174	4,152
Derivatives used for hedging	59	-	4,020	4,079
Current accounts and deposits taken	1,340,767	-	9,592	1,350,359
Subordinated liabilities	220,005	-	-	220,005
Other liabilities	1,685	-	744	2,429

Guarantees received by the Group	35,238	35,640	70,878
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December 31, 2012	Parent companies	Associates	Other related parties	Total
Financial assets held for trading	-	-	13,128	13,128
Available for sale investments	2,932	-	<u>-</u>	2,932
Current accounts and deposits placed	1,437,756	-	3,184	1,440,940
Extended loans	-	45,244	59,171	104,415
Other assets	2,689	-	1,730	4,419
Financial liabilities held for trading	-	-	111,097	111,097
Derivatives used for hedging	-	-	7,669	7,669
Current accounts and deposits taken	1,401,629	215,549	101,469	1,718,647
Subordinated liabilities	218,643	-	-	218,643
Other liabilities	1,682	-	162	1,844
Guarantees received by the Group	40.671	_	27.658	68.329

			In thou	sands of BGN
Year ended December 31, 2013	Parent companies	Associates	Other related parties	Total
Interest incomes	4,548	-	529	5,077
Interest expenses	(30,811)	-	(31,307)	(62,118)
Fee and commissions income	836	-	999	1,835
Fee and commissions expenses	(92)	-	(15)	(107)
Net gains (losses) on financial assets and liabilities held for trading	2,499	-	-	2,499
Other operating income	879	-	13	892
Administrative and personnel expenses	(737)	(889)	(9,572)	(11,198)
Total	(22,878)	(889)	(39,353)	(63,120)

45. Related parties (continued)

			In thousa	In thousands of BGN related Total		
Year ended December 31, 2012	Parent	Associates	Other related	Total		
	companies		parties			
Interest incomes	6,844	4,837	582	12,263		
Interest expenses	(31,586)	(5,288)	(30,578)	(67,452)		
Fee and commissions income	745	3,381	1,012	5,138		
Fee and commissions expenses	(409)	(1)	(17)	(427)		
Net gains (losses) on financial assets and liabilities held for trading	(2,229)	-	-	(2,229)		
Other operating income	-	21	1	22		
Administrative and personnel expenses	(272)	-	(7,692)	(7,964)		
Total	(26,907)	2,950	(36,692)	(60,649)		

As of December 31, 2013 the loans extended to key management personnel amount to BGN 2,190 thousand (BGN 1,178 thousand in 2012). For the twelve months ended December 31, 2013 the compensation paid to key management personnel amounts to BGN 5,016 thousand (BGN 3,913 thousand in 2012).

46. Cash and cash equivalents

	In thous	ands of BGN
	31.12.2013	31.12.2012
Cash in hand and in ATM	181,429	161,982
Cash in transit	52,359	42,935
Current account with the Central Bank	494,942	701,481
Current accounts with banks	39,189	764,980
Receivables under repurchase agreements	84,071	27,150
Placements with banks with original maturity less than 3 months	1,128,041	679,269
Total cash and cash equivalents	1,980,031	2,377,797

Cash and cash equivalent include cash in hand as well as current accounts with Central Bank and other banks and placement with original maturity up to 3 months.

47. Leasing

The Bank is counterparty in numerous operating and finance lease agreements. As of December 31, 2013 the finance lease agreements prevails due to consolidation of UniCredit Leasing EAD and HVB Leasing EOOD, whereas leasing business represents their main activity.

Summary of the amount of non-cancellable minimum lease payments where Bank acts both as a lessor and as a lessee are presented in the tables below:



47. Leasing (continued)

(a) Finance lease contracts where the Bank acts as a lessor

			In thous	ands of BGN
Residual maturity	Total futu	re minimum	PV of	total future
	lea	se payment	minimum lea	se payment
	31.12.2013	31.12.2012	31.12.2013	31.12.2012
				_
Up to one year	278,596	-	249,623	-
Between one and five years	370,947	-	329,825	-
Beyond five years	121,139	-	103,405	
Total	770,682	-	682,853	-

(b) Operating lease contracts where the Bank acts as a lessee

	In thousands of BGN	
Residual maturity	Total future minimum lease payment	
	31.12.2013	31.12.2012
Up to one year	5,493	5,672
Between one and five years	6,475	5,208
Beyond five years	1,119	3,239
Total	13,087	14,119

(c) Operating lease contracts where the Bank acts as a lessor

	In thousands of B	
Residual maturity	Total future minimum lease payment	
	31.12.2013	31.12.2012
Up to one year	1,455	74
Between one and five years	2,860	-
Total	4,315	74