



ANNUAL DISCLOSURE

YEAR 2008

ON UNCONSOLIDATED BASIS

FOLLOWING THE REQUIREMENTS OF ORDINANCE 8
FOR CAPITAL ADEQUACY OF CREDIT INSTITUTIONS
/ARTICLE 335 ORDINANCE 8 OF BNB/

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Reporting Entity

UniCredit Bulbank AD (the Bank) is an universal Bulgarian Bank established upon triple legal merger of Bulbank AD, HVB Bank Biochim AD and Hebros Bank AD. The merger was legally completed on April 27th, 2007 with retroactive effect commencing January 1st, 2007.

UniCredit Bulbank AD possessed a full-scope banking licence for performing commercial banking activities. It is domiciled in the Republic of Bulgaria, with registered address Sofia, 7 “Sveta Nedelya” sq.

UniCredit Bulbank AD has received BBB rating, rated by one of the most respectable agency in the world Standard & Poor’s.

Functional and presentation currency

This document is presented in Bulgarian Lev (BGN) rounded to the nearest thousand. Bulgarian Lev is the functional and reporting currency of UniCredit Bulbank AD.

1. Method of consolidation

This disclosure is prepared on unconsolidated basis. In addition, the Bank is preparing consolidated disclosure.

2. Policy and procedures for risk management

UniCredit Bulbank AD is exposed to the following risks from its use of financial instruments:

- Market Risks
- Liquidity Risks
- Operational Risks
- Credit Risks

Different types of risks are managed by specialized departments and bodies within the Bank’s structure. The applicable policies entirely correspond to the requirements of Risk Management Group Standards as well as all respective requirements set by Bulgarian banking legislation.

a) Market and Liquidity Risk

Market risk management in UniCredit Bulbank AD encompasses all activities in connection with Markets and Investment Banking operations and management of the balance sheet structure.

The collective Bank’s body that executes integrated monitoring and managing functions with regard to Market, Liquidity and Operational Risk is ALCO (Assets and Liabilities Committee).

b) Operational Risk

The Bank defines as operational the risk of loss due to errors, infringements, interruptions, damages caused by internal processes or personnel or systems or caused by external events. Operational risk includes legal risk, resulting from violations or non compliance with laws, rules, regulations, agreements, prescribed practices or ethical standards).

UniCredit Bulbank AD Management Board is responsible for operational risk oversight, also with the support of Audit Committee and UniCredit Bulbank AD Operational Risk Committee (this activity is performed by Assets and Liabilities Committee /ALCO/).

The Bank has a system for operational risk management with clearly defined responsibilities, including second level of control over the accounting operations. The Operational Risk Management Unit is an independent function in charge in the Bank's structure.

Information for the operational events, monitored with the Bank is maintained within joint centralized Data Base within UniCredit Group. Internally, this process is operationally defined by internal bank procedure with regard to the process of information gathering and assessment of the Operational Risk within UniCredit Bulbank AD.

c) Credit Risk

Credit risk is defined as potential losses arising from not fulfilment of any contractual obligation with regard to issued or originated financial instruments.

The Bank effectively manages the Credit risk inherent to its trading and banking book.

The policy of the Bank related to the credit deals is determined by the principles of conformity with the law, safety, stability, profitability and liquidity.

Main Authority Bodies in the credit process are (from top to down):

- The Supervisory Board
- The Management Board
- The Credit Committee
- The Credit Council
- The Chief Risk Officer
- The Head of "Credit Risk" Department
- The Head of Underwriting Units
- Senior Risk Managers

The Supervisory Board is a collective body, which approves the credit policy and the Rules for lending. The Supervisory Board carries out its activity according to the strategic guidelines determined by the General Meeting of the Shareholders.

The Management Board is a collective body, which defines the guidelines in the credit policy and directions for assuming of a credit risk. The Management Board has the highest operative authority power in the credit process. The Management Board, on proposal of the Chief Risk Officer, approves/terminates the limits of the individual authority bodies.

The Credit Committee is a collective body that carries out the credit policy of the Bank - it manages and controls the entire credit activity in UniCredit Bulbank AD. The Credit Committee carries out its activity according to the internal lending rules and a Statute, approved as per decision of the Management Board of the Bank.

The Credit Council is a collective body with less authority power than the Credit Committee. The Credit Council carries out its activity according to the present rules and a Statute, approved as per decision of the Management Board of the Bank.

The Chief Risk Officer organizes the operative management of the credit process, exercising control for the exact execution of the decisions of the collective authority bodies – Supervisory Board, Management Board, Credit Committee and the Credit Council.

The Head of “Credit Risk” Department delivers his decision on credit deals, which exceed the authorization of the Head of the “Underwriting Units” if they are within his authorization according to the internal lending rules. When the deal exceeds his authorities the Head of “Credit Risk” Department present the application with his opinion for consideration to the Credit Council.

The members of the Management Board, Credit Committee and Credit Council, the executives with managing functions, persons, authorized to represent and oblige the Bank under credit deals, including employees involved in the credit process, do not participate in the negotiations, in the preparation of reports, in the discussions and do not vote decisions under credit deals, under which they or members of their families:

- are parties under the contract with the Bank;
- have substantial commercial, financial or other type of business interest in terms of the deal/ person, who is a party under the contract with the Bank. They are obliged to declare in advance the presence of business interests.

The authorities under credit deals are exercised at full differentiation between the credit and commercial function and notwithstanding the current fulfillment of the approved for the relevant structural unit budget.

Right to take decisions under credit deals have the authorities /bodies/ of the Bank within their relevant applicable limits in accordance with the internal rules. The level of every body is a function of the determined for him level of risk and competences for risk assessment in accordance to his place in the hierarchy of the organizational structure of the Bank.

The Provisioning and Restructuring Committee is a standing specialized internal body responsible for the monitoring, evaluation, classification, and provisioning of risk exposures.

The Credit Monitoring Commission is a collective specialized internal body established for taking decisions, corresponding to the process of monitoring of loans to business, corporate and key clients.

Credit risk monitoring and management is also focused in fulfillment of statutory lending limits set in Law on Banks. Exposure to one client exceeding 10% of the capital base are treated as big exposures and it has to be approved by the Management Board. Maximum amount of an exposure to one client or group of related clients must not exceed 25% of the

capital base of the Bank and in addition the total of all big exposures must not exceed 800% capital base.

3. Structure and elements of the capital base

Capital Base (Own Funds) eligible for regulatory purposes include Tier I and Tier II capital as defined by Bulgarian National Bank.

The unconsolidated Capital base of UniCredit Bulbank AD is disclosed in *Appendix 1*.

Additional information for specific capital positions can be found in the Unconsolidated Financial Statements of UniCredit Bulbank AD.

4. Capital requirements

UniCredit Bulbank AD applies Standardized Approach for estimation of its Credit, Market, and Operational Risks. For preparation of the regular Ordinance 8 reports, the Bank applies Financial Collateral Simple Method for credit risk mitigation where financial collateral is used.

Capital Requirements for Credit Risk, Market Risk and Operational Risk are disclosed in *Appendix 2*.

5. Exposures to counterparty credit risk

Counterparty credit risk arises from exposures due to the following:

- transactions in derivative instruments;
- repurchase agreements;
- securities or commodities lending or borrowing transactions;
- margin lending transactions;
- long settlement transactions

For the purposes of mitigating the counterparty risk and settlement risk, the Bank has approved credit limits.

6. Exposure to credit risk and dilution risk

The carrying amounts of Bank's assets are regularly reviewed to determine whether there is any objective evidence of impairment as follows:

- for financial assets – by the end of each month;

- for non-monetary assets – by the end of each year

If any impairment indicators exist, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the Income Statement.

Estimating the provisions Management uses estimates provided by specialist in certain areas such as legal and regulatory advisors as well as credit risk specialists. Usually more conservative approach is followed in order to protect the Bank in case of adverse development of uncertain events.

Distribution of the total exposure after accounting offset and without taking into account the effect of credit risk mitigation, broken down by different types of exposure classes is disclosed in the following Appendixes:

- **Appendix 3** – Average amount of the exposures over the period broken down by different types of exposure classes
- **Appendix 4** – The distribution of the exposures by industry, broken down by exposure classes
- **Appendix 5** – The residual maturity breakdown of all the exposures, broken down by exposure classes
- **Appendix 6** – The amount of past due exposures, broken down by exposure classes
- **Appendix 7** – Geographic distribution of the exposures, broken down by exposure classes

7. Information about nominated ECAIs and EIAs under the Standardised Approach for credit risk

Following the requirements of Article 27 of the Ordinance 8, UniCredit Bulbank AD uses Standard & Poor's Agency ratings for calculating risk weights of its asset and off-balance sheet exposures.

The calculation methodology follows strictly the requirements listed in Article 53, Article 54, Article 55 and Article 56 of the Ordinance 8.

Asset Classes where ECAI are used are as follows:

- Claims or contingent claims on central governments or central banks;
- Claims or contingent claims on multilateral development banks;
- Claims or contingent claims on institutions;
- Claims or contingent claims on regional governments or local authorities;
- Short-term claims on institutions and corporates

Distribution of the exposure among Credit Quality, broken down by exposure classes is disclosed in **Appendix 8**.

8. Internal models for market risk

UniCredit Bulbank AD does not apply Internal Models for estimation Market Risk within the reporting cycle of Ordinance 8.

9. Exposure to operational risk

For the purpose of reporting Capital Adequacy in accordance with Ordinance 8 requirements, UniCredit Bulbank AD applies Standardized Approach for estimation its Operational Risk (from June, 2008)

10. Equities in the banking book

Equivalent disclosure are made in the Unconsolidated Financial Statements of UniCredit Bulbank AD.

11. Interest rate risk in the banking book

Equivalent disclosure are made in the Unconsolidated Financial Statements of UniCredit Bulbank AD.

12. Securitisation

The Bank does not apply securitization for the reported period.

13. Internal Rating Based Approach

The Bank does not apply Internal Rating Based Approach for the reported period.

14. Credit risk mitigation techniques

When granting loans the Bank accepts collaterals as follows:

- Property – all types of real estates and relevant real rights;
- Pledge on movables;
- Pledges of all assets and shares;

- Tangible assets;
- Securities;
- Cash and receivables;
- Precious Metals;
- Surety and Guarantee;
- Other collaterals stipulated in the law

When negotiating the collateral the following general principles should be met:

- **Reality** – existence and perfect documentation;
- **Identity** – the collateral should be clearly concretized;
- **Exclusivity** – the Bank should be the only bearer of the rights over the collaterals or privileged lender;
- **Sufficiency** – the amount of the collateral should be enough to cover (to preliminary defined extent) the debtor's liabilities throughout the whole period of the loan;
- **Liquidity** – the collateral itself should allow the possibility for fast sale.

The obligations regarding the collateral are stipulated in written form with collateral contract.

Accepted collaterals are valued at Market Value. The value of the Properties is determined periodically by an independent registered appraiser.

Within UniCredit Bulbank AD exists Credit Support Unit responsible for supporting the process of real estate financing, where cash flow predominantly originates from renting and/or sales of real estate properties and the loan is being repaid from this cash flow.

UniCredit Bulbank AD uses the following types of collaterals when applying credit risk mitigation techniques in accordance with Ordinance 8:

- Financial collaterals – blocked cash and securities, strictly observing the requirements of Chapter Six *Credit Risk Mitigation* of the Ordinance 8
- Guarantees that meet the requirements of Chapter Six *Credit Risk Mitigation* of the Ordinance 8
- Real Estate Properties that meet the requirements of Article 39 of the Ordinance 8.

The Bank is monitoring the principles for low correlation, legal certainty and all operative requirements.

The Bank does not apply the netting technique for calculation of its risk-weighted assets for the purposes of Ordinance 8.

**CAPITAL BASE
STRUCTURE AND ELEMENTS
/AS OF 31.12.2008/**

In thousands of BGN

Capital Base	Total
Share capital	239 256
Statutory reserve	51 155
Retained earnings	727 075
Total capital and reserves	1 017 486
<i>Deductions</i>	
Unrealized loss on available-for-sale instruments	(29 216)
Intangible assets	(38 122)
Total deductions	(67 338)
Total Tier I capital	950 148
Revaluation reserve on real estate occupied by the Bank	80 975
Subordinated long-term debt	191 671
Total Tier II capital	272 646
Additional deductions from Tier I and Tier II capital	(17 823)
Total Capital base (Own funds)	1 204 971

**CAPITAL REQUIREMENTS
SUMMARY INFORMATION BY EXPOSURE CLASSES
/AS OF 31.12.2008/**

In thousands of BGN

Capital Requirements	Total
Capital requirements for credit risk	
Exposures to:	
Central Governments and Central Banks	11 342
Regional Governments or local authorities	2 791
Administrative bodies and non-commercial undertakings	191
Institutions	14 193
Corporates	228 102
Retail	74 803
Exposures secured on real estate property	283 756
High risk exposures	20
Short-term exposures to institutions and corporates	20 388
Other exposures	16 778
Total capital requirements for credit risk	652 364
Capital requirements for market risk	8 994
Capital requirements for operational risk	68 608
Total capital requirements for credit risk, market risk and operational risk	729 966
Additional capital requirements subject to National Discretions from the Regulator	364 983
Total regulatory capital requirements	1 094 949
Capital Base (Own funds)	1 204 971
<i>there of Tier I</i>	<i>941 237</i>
Free equity (own funds)	110 022
Total capital adequacy ratio	13.21%
Tier I ratio	10.32%

**AVERAGE AMOUNT OF THE EXPOSURES,
BROKEN DOWN BY EXPOSURE CLASSES ***
/AS OF 31.12.2008/

In thousands of BGN

Exposure class	ASSETS				OFF-BALANCE SHEET COMMITMENTS				TOTAL Amount before provisioning	TOTAL Provision	TOTAL Amount after provisioning
	Average amount of the exposure	Amount before provisioning	Provision	Amount after provisioning	Average amount of the exposure	Amount before provisioning	Provision	Amount after provisioning			
Administrative bodies and non-commercial undertakings	1	142	8	134	63	4 917	-	4 917	5 059	8	5 051
Central Governments and Central Banks	20 732	1 415 675	2	1 415 673	66	13 081	-	13 081	1 428 756	2	1 428 754
Corporates	2 032	2 373 449	45 672	2 327 777	228	1 152 705	19 762	1 132 943	3 526 154	65 434	3 460 720
Institutions	7 024	365 249	-	365 249	490	138 974	903	138 071	504 223	903	503 320
Multilateral Development Banks	7 810	70 286	-	70 286	-	-	-	-	70 286	-	70 286
Regional Governments or local authorities	3 823	49 728	28	49 700	260	3 167	-	3 167	52 895	28	52 867
Exposures secured on real estate property	99	4 167 972	90 738	4 077 234	63	558 097	-	558 097	4 726 069	90 738	4 635 331
High risk exposures	28	170	-	170	-	-	-	-	170	-	170
Other exposures	236	385 724	119	385 605	-	-	-	-	385 724	119	385 605
Retail	4	997 241	148 719	848 522	2	293 566	3 627	289 939	1 290 807	152 346	1 138 461
Short-term exposures to institutions and corporates	23 900	1 242 797	-	1 242 797	1 810	33 519	-	33 519	1 276 316	-	1 276 316
TOTAL	-	11 068 433	285 286	10 783 147	-	2 198 026	24 292	2 173 734	13 266 459	309 578	12 956 881

* WITHOUT CREDIT RISK MITIGATION EFFECTS

**AMOUNT OF THE EXPOSURES,
BROKEN DOWN BY SIGNIFICANT INDUSTRIES AND EXPOSURE CLASSES *
/AS OF 31.12.2008/**

In thousands of BGN

Exposure class	ASSETS																TOTAL Amount before provisioning	TOTAL Provision	TOTAL Amount after provisioning
	LOANS AND ADVANCES TO BANKS		LOANS AND ADVANCES TO CUSTOMERS									OTHERS		INVESTMENT SECURITIES					
	Other industry sectors and retail	Financial services	Other industry sectors and retail	Agriculture and forestry	Manufacturing	Construction	Sovereign	Transport and communication	Commerce	Services	Financial services	Other industry sectors and retail	Financial services	Other industry sectors and retail	Financial services	Sovereign			
Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning				
Administrative bodies and non-commercial undertakings	-	-	121	21	-	-	-	-	-	-	-	-	-	-	-	-	142	8	134
Central Governments and Central Banks	-	-	-	-	-	-	12 846	-	-	-	-	-	763 823	-	-	639 006	1 415 675	2	1 415 673
Corporates	-	-	94 109	57 212	740 989	163 918	-	228 241	606 388	203 247	183 386	95 959	-	-	-	-	2 373 449	45 672	2 327 777
Institutions	-	277 937	-	-	-	-	-	-	-	-	39 371	2 421	-	-	45 520	-	365 249	-	365 249
Multilateral Development Banks	-	39 291	-	-	-	-	-	-	-	-	-	-	-	-	30 995	-	70 286	-	70 286
Regional Governments or local authorities	-	-	-	-	-	-	46 887	-	-	-	-	-	-	-	-	2 841	49 728	28	49 700
Exposures secured on real estate property	-	-	1 474 868	71 987	631 275	391 043	-	80 601	862 630	595 390	54 412	5 766	-	-	-	-	4 167 972	90 738	4 077 234
High risk exposures	-	-	-	-	-	-	-	-	-	-	-	-	-	-	170	-	170	-	170
Other exposures	-	-	8 084	-	-	-	-	-	-	-	-	-	377 640	-	-	-	385 724	119	385 605
Retail	-	-	700 549	28 358	67 366	19 437	-	22 768	108 367	23 374	119	26 903	-	-	-	-	997 241	148 719	848 522
Short-term exposures to institutions and corporates	-	1 232 768	-	-	-	-	-	-	-	-	173	-	-	-	9 856	-	1 242 797	-	1 242 797
TOTAL	-	1 549 996	2 277 731	157 578	1 439 630	574 398	59 733	331 610	1 577 385	822 011	277 461	1 272 512	-	-	86 541	641 847	11 068 433	285 286	10 783 147

* WITHOUT CREDIT RISK MITIGATION EFFECTS

**AMOUNT OF THE EXPOSURES,
BROKEN DOWN BY SIGNIFICANT INDUSTRIES AND EXPOSURE CLASSES *
/AS OF 31.12.2008/**

In thousands of BGN

Exposure class	OFF-BALANCE SHEET COMMITMENTS										TOTAL Amount before provisioning	TOTAL Provision	TOTAL Amount after provisioning	
	LOANS AND ADVANCES TO CUSTOMERS									OTHERS				
	Other industry sectors and retail	Agriculture and forestry	Manufacturing	Construction	Sovereign	Transport and communication	Commerce	Services	Financial services	Other industry sectors and retail				
Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning	Amount before provisioning				
Administrative bodies and non-commercial undertakings	4 881	-	-	-	-	-	-	36	-	-	-	4 917	-	4 917
Central Governments and Central Banks	-	-	-	-	13 064	-	-	17	-	-	-	13 081	-	13 081
Corporates	7 018	7 559	307 080	123 665	-	37 386	489 676	100 454	79 867	-	-	1 152 705	19 762	1 132 943
Institutions	70 795	-	-	-	-	-	-	-	68 179	-	-	138 974	903	138 071
Multilateral Development Banks	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Regional Governments or local authorities	-	-	-	-	3 167	-	-	-	-	-	-	3 167	-	3 167
Exposures secured on real estate property	9 622	10 020	157 220	122 577	89	12 150	174 109	70 199	2 111	-	-	558 097	-	558 097
High risk exposures	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other exposures	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Retail	118 005	6 436	29 923	24 915	123	12 555	77 463	23 820	326	-	-	293 566	3 627	289 939
Short-term exposures to institutions and corporates	-	-	-	-	-	-	-	-	33 519	-	-	33 519	-	33 519
TOTAL	210 321	24 015	494 223	271 157	16 443	62 091	741 248	194 526	184 002	-	-	2 198 026	24 292	2 173 734

* WITHOUT CREDIT RISK MITIGATION EFFECTS

**AMOUNT OF THE EXPOSURES,
BROKEN DOWN BY RESIDUAL MATURITY AND EXPOSURE CLASSES *
/AS OF 31.12.2008/**

In thousands of BGN

Exposure class	Up to 1 month**			From 1 to 3 months**			From 3 months to 1 year**			From 1 to 5 years**			Over 5 years and Maturity not defined**			TOTAL Amount before provisioning	TOTAL Provision	TOTAL Amount after provisioning
	Amount before provisioning	Provisio n	Amount after provisioning	Amount before provisioning	Provisio n	Amount after provisioning	Amount before provisioning	Provisio n	Amount after provisioning	Amount before provisioning	Provisio n	Amount after provisioning	Amount before provisioning	Provisio n	Amount after provisioning			
Administrative bodies and non-commercial undertakings	4	2	2	163	2	161	298	4	294	4 594	-	4 594	-	-	-	5 059	8	5 051
Central Governments and Central Banks	757 198	2	757 196	14 021	-	14 021	40 576	-	40 576	380 039	-	380 039	236 922	-	236 922	1 428 756	2	1 428 754
Corporates	525 900	28 341	497 559	157 100	852	156 248	1 089 877	4 365	1 085 512	1 042 247	10 635	1 031 612	711 030	21 241	689 789	3 526 154	65 434	3 460 720
Institutions	241 421	617	240 804	3 238	-	3 238	121 320	1	121 319	107 359	-	107 359	30 885	285	30 600	504 223	903	503 320
Multilateral Development Banks	39 290	-	39 290	-	-	-	11 785	-	11 785	19 211	-	19 211	-	-	-	70 286	-	70 286
Regional Governments or local authorities	-	-	-	-	-	-	399	-	399	21 700	28	21 672	30 796	-	30 796	52 895	28	52 867
Exposures secured on real estate property	377 332	7 968	369 364	157 515	2 130	155 385	883 561	12 432	871 129	1 125 513	18 875	1 106 638	2 182 148	49 333	2 132 815	4 726 069	90 738	4 635 331
High risk exposures	-	-	-	-	-	-	-	-	-	-	-	-	170	-	170	170	-	170
Other exposures	385 621	119	385 502	-	-	-	-	-	-	103	-	103	-	-	-	385 724	119	385 605
Retail	161 142	59 625	101 517	74 991	1 644	73 347	250 950	9 422	241 528	366 436	29 893	336 543	437 288	51 762	385 526	1 290 807	152 346	1 138 461
Short-term exposures to institutions and corporates	1 274 728	-	1 274 728	1 588	-	1 588	-	-	-	-	-	-	-	-	-	1 276 316	-	1 276 316
TOTAL	3 762 636	96 674	3 665 962	408 616	4 628	403 988	2 398 766	26 224	2 372 542	3 067 202	59 431	3 007 771	3 629 239	122 621	3 506 618	13 266 459	309 578	12 956 881

* WITHOUT CREDIT RISK MITIGATION EFFECTS

** UP TO THE MATURITY OF THE EXPOSURE

**AMOUNT OF THE EXPOSURES,
BROKEN DOWN BY DAYS PAST DUE AND EXPOSURE CLASSES *
/AS OF 31.12.2008/**

In thousands of BGN

Exposure class	ASSETS																OFF-BALANCE SHEET COMMITMENTS				TOTAL Amount before provisioning	TOTAL Provision	TOTAL Financial collaterals	TOTAL Guarantees
	UP TO 30 DAYS				FROM 31 TO 60 DAYS				FROM 61 TO 90 DAYS				OVER 91 DAYS				UP TO 30 DAYS							
	Amount before provisioning	Provision	Financial collaterals	Guarantees	Amount before provisioning	Provision	Financial collaterals	Guarantees	Amount before provisioning	Provision	Financial collaterals	Guarantees	Amount before provisioning	Provision	Financial collaterals	Guarantees	Amount before provisioning	Provision	Financial collaterals	Guarantees				
Administrative bodies and non-commercial undertakings	139	5	20	-	-	-	-	-	-	-	-	-	3	3	-	-	4 917	-	352	-	5 059	8	372	-
Central Governments and Central Banks	1 415 666	-	-	-	-	-	-	-	-	-	-	-	9	2	-	-	13 081	-	7 765	-	1 428 756	2	7 765	-
Corporates	2 362 020	34 893	23 898	7 539	807	157	-	-	512	512	-	-	10 110	10 110	-	-	1 152 705	19 762	84 439	30 232	3 526 154	65 434	108 337	37 771
Institutions	365 249	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	138 974	903	6 499	79 180	504 223	903	6 499	79 180
Multilateral Development Banks	70 286	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	70 286	-	-	-
Regional Governments or local authorities	49 728	28	16 625	-	-	-	-	-	-	-	-	-	-	-	-	-	3 167	-	-	-	52 895	28	16 625	-
Exposures secured on real estate property	4 100 323	74 046	65 498	213	54 501	7 133	95	-	10 533	7 112	24	-	2 615	2 447	170	-	558 097	-	4 919	-	4 726 069	90 738	70 706	213
High risk exposures	170	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	170	-	-	-
Other exposures	385 724	119	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	385 724	119	-	-
Retail	892 730	52 385	14 794	1 973	13 202	6 182	94	-	7 995	6 988	6	-	83 314	83 164	128	-	293 566	3 627	37 751	1 150	1 290 807	152 346	52 773	3 123
Short-term exposures to institutions and corporates	1 242 797	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	33 519	-	-	849	1 276 316	-	-	849
TOTAL	10 884 832	161 476	120 835	9 725	68 510	13 472	189	-	19 040	14 612	30	-	96 051	95 726	298	-	2 198 026	24 292	141 725	111 411	13 266 459	309 578	263 077	121 136

* WITHOUT CREDIT RISK MITIGATION EFFECTS

**AMOUNT OF THE EXPOSURES,
BROKEN DOWN BY SIGNIFICANT GEOGRAPHIC REGIONS AND EXPOSURE CLASSES *
/AS OF 31.12.2008/**

In thousands of BGN

Exposure class	ASSETS												OFF-BALANCE SHEET COMMITMENTS												TOTAL Amount before provisioning	TOTAL Provision
	AFRICA		ASIA		EUROPE		NORTH AMERICA		AUSTRALIA		SOUTH AMERICA		AFRICA		ASIA		EUROPE		NORTH AMERICA		AUSTRALIA		SOUTH AMERICA			
	Amount before provisioning	Provision	Amount before provisioning	Provision	Amount before provisioning	Provision	Amount before provisioning	Provision	Amount before provisioning	Provision	Amount before provisioning	Provision	Amount before provisioning	Provision	Amount before provisioning	Provision	Amount before provisioning	Provision	Amount before provisioning	Provision	Amount before provisioning	Provision	Amount before provisioning	Provision		
Administrative bodies and non-commercial undertakings	-	-	-	-	142	8	-	-	-	-	-	-	-	-	-	-	4 917	-	-	-	-	-	-	-	5 059	8
Central Governments and Central Banks	-	-	25 087	-	1 384 994	2	5 594	-	-	-	-	-	-	-	-	13 081	-	-	-	-	-	-	-	1 428 756	2	
Corporates	-	-	4 177	30	2 366 183	45 642	3 089	-	-	-	-	-	-	-	-	1 152 705	19 762	-	-	-	-	-	-	3 526 154	65 434	
Institutions	-	-	27	-	364 817	-	405	-	-	-	-	-	55	-	250	-	137 097	903	1 572	-	-	-	-	504 223	903	
Multilateral Development Banks	-	-	-	-	70 286	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	70 286	-	
Regional Governments or local authorities	-	-	-	-	49 728	28	-	-	-	-	-	-	-	-	-	3 167	-	-	-	-	-	-	-	52 895	28	
Exposures secured on real estate property	94	-	432	8	4 167 418	90 730	-	-	28	-	-	-	-	-	-	558 034	-	-	-	63	-	-	-	4 726 069	90 738	
High risk exposures	-	-	-	-	170	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	170	-	
Other exposures	-	-	-	-	385 724	119	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	385 724	119	
Retail	19	5	275	33	996 912	148 673	11	6	1	-	23	2	30	-	384	-	293 059	3 627	22	-	48	-	23	-	1 290 807	152 346
Short-term exposures to institutions and corporates	-	-	540	-	1 236 251	-	5 807	-	199	-	-	-	-	-	-	33 519	-	-	-	-	-	-	-	1 276 316	-	
TOTAL	113	5	30 538	71	11 022 625	285 202	14 906	6	228	-	23	2	85	-	634	-	2 195 579	24 292	1 594	-	111	-	23	-	13 266 459	309 578

* WITHOUT CREDIT RISK MITIGATION EFFECTS

**AMOUNT OF THE EXPOSURES,
BROKEN DOWN BY CREDIT QUALITY AND EXPOSURE CLASSES *
/AS OF 31.12.2008/**

In thousands of BGN

Exposure class	Level of Credit Quality	ASSETS					OFF-BALANCE SHEET COMMITMENTS					TOTAL Amount before provisioning	TOTAL Provision	TOTAL Amount after provisioning	TOTAL Financial collaterals	TOTAL Guarantees
		Amount before provisioning	Provision	Amount after provisioning	Financial collaterals	Guarantees	Amount before provisioning	Provision	Amount after provisioning	Financial collaterals	Guarantees					
Administrative bodies and non-commercial undertakings	Unrated	142	8	134	20	-	4 917	-	4 917	352	-	5 059	8	5 051	372	-
Administrative bodies and non-commercial undertakings		142	8	134	20	-	4 917	-	4 917	352	-	5 059	8	5 051	372	-
Central Governments and Central Banks	1	11 093	-	11 093	-	-	8	-	8	-	-	11 101	-	11 101	-	-
	3	602 639	2	602 637	-	-	13 071	-	13 071	7 765	-	615 710	2	615 708	7 765	-
	4	29 422	-	29 422	-	-	-	-	-	-	-	29 422	-	29 422	-	-
	Unrated	772 521	-	772 521	-	-	2	-	2	-	-	772 523	-	772 523	-	-
Central Governments and Central Banks		1 415 675	2	1 415 673	-	-	13 081	-	13 081	7 765	-	1 428 756	2	1 428 754	7 765	-
Corporates	Unrated	2 373 449	45 672	2 327 777	23 898	7 539	1 152 705	19 762	1 132 943	84 439	30 232	3 526 154	65 434	3 460 720	108 337	37 771
Corporates		2 373 449	45 672	2 327 777	23 898	7 539	1 152 705	19 762	1 132 943	84 439	30 232	3 526 154	65 434	3 460 720	108 337	37 771
Institutions	1	17 813	-	17 813	-	-	1 572	-	1 572	-	1 572	19 385	-	19 385	-	1 572
	2	2 720	-	2 720	-	-	16 233	-	16 233	-	16 233	18 953	-	18 953	-	16 233
	3	22 155	-	22 155	-	-	391	-	391	-	391	22 546	-	22 546	-	391
	4	1 985	-	1 985	-	-	17	-	17	-	17	2 002	-	2 002	-	17
	Unrated	320 576	-	320 576	-	-	120 761	903	119 858	6 499	60 967	441 337	903	440 434	6 499	60 967
Institutions		365 249	-	365 249	-	-	138 974	903	138 071	6 499	79 180	504 223	903	503 320	6 499	79 180
Multilateral Development Banks	N/A	70 286	-	70 286	-	-	-	-	-	-	-	70 286	-	70 286	-	-
Multilateral Development Banks		70 286	-	70 286	-	-	-	-	-	-	-	70 286	-	70 286	-	-
Regional Governments or local authorities	4	2 849	-	2 849	-	-	-	-	-	-	-	2 849	-	2 849	-	-
	Unrated	46 879	28	46 851	16 625	-	3 167	-	3 167	-	-	50 046	28	50 018	16 625	-
Regional Governments or local authorities		49 728	28	49 700	16 625	-	3 167	-	3 167	-	-	52 895	28	52 867	16 625	-
Exposures secured on real estate property	Unrated	4 167 972	90 738	4 077 234	65 787	213	558 097	-	558 097	4 919	-	4 726 069	90 738	4 635 331	70 706	213
Exposures secured on real estate property		4 167 972	90 738	4 077 234	65 787	213	558 097	-	558 097	4 919	-	4 726 069	90 738	4 635 331	70 706	213
High risk exposures	N/A	170	-	170	-	-	-	-	-	-	-	170	-	170	-	-
High risk exposures		170	-	170	-	-	-	-	-	-	-	170	-	170	-	-
Other exposures	N/A	385 724	119	385 605	-	-	-	-	-	-	-	385 724	119	385 605	-	-
Other exposures		385 724	119	385 605	-	-	-	-	-	-	-	385 724	119	385 605	-	-
Retail	Unrated	997 241	148 719	848 522	15 022	1 973	293 566	3 627	289 939	37 751	1 150	1 290 807	152 346	1 138 461	52 773	3 123
Retail		997 241	148 719	848 522	15 022	1 973	293 566	3 627	289 939	37 751	1 150	1 290 807	152 346	1 138 461	52 773	3 123
Short-term exposures to institutions and corporates	1	1 232 866	-	1 232 866	-	-	32 794	-	32 794	-	129	1 265 660	-	1 265 660	-	129
	2	75	-	75	-	-	720	-	720	-	720	795	-	795	-	720
	3	-	-	-	-	-	5	-	5	-	-	5	-	5	-	-
	Unrated	9 856	-	9 856	-	-	-	-	-	-	-	9 856	-	9 856	-	-
Short-term exposures to institutions and corporates		1 242 797	-	1 242 797	-	-	33 519	-	33 519	-	849	1 276 316	-	1 276 316	-	849
TOTAL		11 068 433	285 286	10 783 147	121 352	9 725	2 198 026	24 292	2 173 734	141 725	111 411	13 266 459	309 578	12 956 881	263 077	121 136

* WITHOUT CREDIT RISK MITIGATION EFFECTS